

Larry Hogan
Governor

Boyd K. Rutherford
Lt. Governor



Ellington E. Churchill, Jr.
Secretary

MARYLAND DEPARTMENT OF GENERAL SERVICES
OFFICE OF THE SECRETARY

September 28, 2018

The Honorable Larry Hogan
Governor
State House
Annapolis, Maryland 21401-1991

The Honorable Peter Franchot
Comptroller
Louis L. Goldstein Treasury Building
Annapolis, Maryland 21401-1991

The Honorable Nancy K. Kopp
Treasurer
Louis L. Goldstein Treasury Building
Annapolis, Maryland 21401-1991

Reference: FY 2018 DGS Report of the Effectiveness of Small Business Preference Programs
State Finance and Procurement Article §14-208

Dear Members of the Board of Public Works:

In accordance with the State Finance and Procurement Article §14-208, which requires the Secretary of the Department of General Services to annually report on the success of the operation and effectiveness of the Small Business Preference Program (SBP) to the Board of Public Works and the Legislative Policy Committee, follows is our Fiscal Year 2018 report.

The Department of General Services (DGS) has assessed the programs within our agency where the small business preference is applicable, and have determined that these programs are limited to our construction related services and commodity procurements. The Small Business Preference program procurement designation conflicts with current Maryland regulations governing construction services procurement and therefore has not been applied to this type of procurement by DGS in Fiscal Year 2018. Additionally, the commodity program has aligned it's focus on the designation of Small Business Reserve Program procurements, which we feel provides for greater participation goals for the same population of small businesses; therefore, we have not designated any commodity procurements as SBP in Fiscal Year 2018.



Page 2
September 28, 2018
FY 2018 Small Business Preference Program Report

If I can be of further assistance, you may contact Eric Lomboy, Assistant Secretary, Office of Procurement and Logistics, at 410-767-7522 or Eric.Lomboy@maryland.gov.

Sincerely,

A handwritten signature in blue ink, appearing to read "Ellington E. Churchill, Jr.", with a large, stylized flourish at the end.

Ellington E. Churchill, Jr.
Secretary

cc: Legislative Policy Committee
Sarah Albert, DLS Library
Eric Lomboy, DGS Office of Procurement & Logistics
Ellen Robertson, DGS Legislative Liaison