

FISCAL YEAR 2023

ANNUAL REPORT



Wes Moore
Governor



Aruna Miller
Lt. Governor



Y. Maria Martinez
Special Secretary

MISSION: As a coordinating office within the Executive Department, the Governor's Office of Small, Minority & Women Business Affairs connects the small business community to greater economic opportunities in both the public and private sectors, while implementing and monitoring small, minority, women, and veteran preference procurement programs across 70 state agencies.



VISION: Create an open and accessible culture where Maryland is open for all small businesses, including those owned by minorities, women, and veterans.

Message from the Governor

Dear Fellow Marylanders:

When I was sworn in as Maryland's 63rd governor last January, I made a solemn commitment to dismantle barriers and create opportunities for small, minority, women, and veteran-owned businesses as part of my promise to leave no one behind. To fulfill that promise I assembled a dedicated leadership team, extending from the cabinet throughout the entirety of state government to deliver on this promise of expanding equity and opportunity in our state's procurement system.

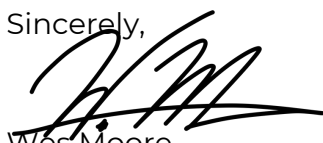
While the data presented in the Fiscal Year 2023 Annual Report compiled by the Governor's Office of Small, Minority & Women Business Affairs encompasses performance from two distinct administrations, I am enormously proud of the progress that my administration made in our first six months in office. I am confident in Special Secretary Y. Maria Martinez and her team's dedication to enhancing the performance of our socioeconomic procurement programs statewide and I'm encouraged by our progress so far.

Our socioeconomic programs will help make this Maryland's decade. And while we are making progress, we must continue to enhance opportunities for small, minority, women, and veteran-owned businesses.

Increasing the number of certified vendors within our socioeconomic programs is an important first step toward fulfilling the promise of economic equity and promoting opportunity in Maryland's procurement system. Our Minority Business Enterprise Program experienced a **12% increase**; our Veteran-Owned Small Business Enterprise Program had an **18% increase** and our Small Business Reserve Program reported a **12% increase** during this fiscal year.

I am humbled by your trust in our unwavering commitment to change, transparency and intentionality will be our guiding principles in every endeavor. I am confident that together, we can achieve remarkable progress.

Sincerely,



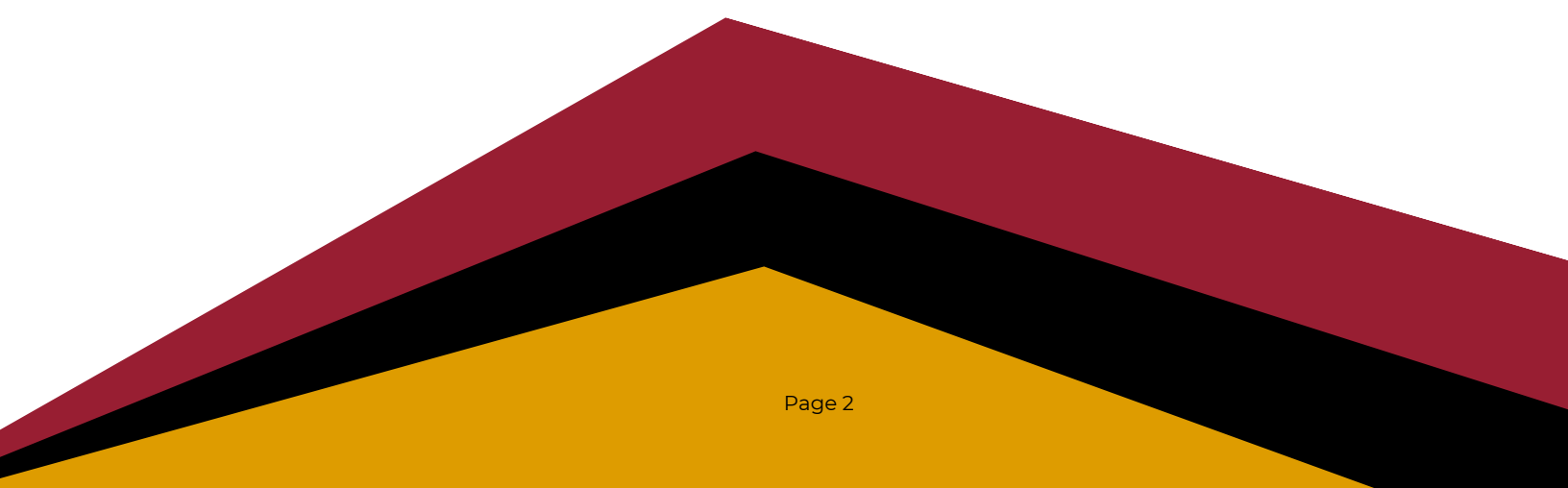
Wes Moore
Governor





Fiscal Year 2023 Key Performance Indicators

MBE Program	VSBE Program	SBR Program
\$991 Million Payments	\$141 Million Payments	\$599 Million Payments
1,516 MBEs Received Payments	322 VSBEs Received Contracts	1,990 SBRs Received Payments
12% Increase Certified MBE firms	18% Increase Certified VSBE firms	12% Increase Certified SBR Firms





Message From the Special Secretary

Dear Fellow Marylanders:

I am delighted to present the annual report from the Governor's Office of Small, Minority, and Women Business Affairs for the fiscal year 2023. Our dedicated team has carefully compiled this report to provide a comprehensive overview of performance statewide.

Under Governor Moore's visionary leadership, our mission remains clear: to connect the small business community to greater economic opportunities by enhancing participation, ensuring compliance, and strengthening accountability within Maryland's Minority Business Enterprise program. At the heart of this mission lies the responsible administration and oversight of the state's three socioeconomic business procurement programs: the Minority Business Enterprise (MBE), Small Business Reserve (SBR), and Veteran Small Business Enterprise (VSBE) programs, all of which our office oversees.

In January 2024, Maryland will welcome the first-ever MBE Ombudsman who will act as a liaison supporting MBEs in navigating the state's procurement process to ensure fair access to contracting opportunities and improve the overall effectiveness of the MBE Program. Our entire team has been actively engaged in collaborative efforts, working closely with agency Secretaries, providing support and training to MBE, VSBE, and SBR Liaisons, and offering educational programming and valuable resources to the small business community. Our shared goal is to continually improve the business environment throughout Maryland.

My personal commitment to expanding opportunities for Maryland small businesses runs deep. Having been an MBE business myself, I understand the challenges that small businesses face in our state. I feel deeply privileged to have been chosen by Governor Moore to serve in this important role. This appointment is both an honor and a responsibility that I approach with utmost dedication and gratitude.

With unwavering support from the Moore-Miller administration, legislators, stakeholders, and the MBE community, we are positioned to achieve remarkable milestones in support of Maryland's small business community. We genuinely value your insights and eagerly welcome your feedback. Please do not hesitate to reach out to us with your thoughts, suggestions, and dreams for a brighter future. Together, we will continue to work to make this Maryland's decade, a period of unprecedented growth and success for small businesses, ensuring the Governor's promise that no one is left behind.

Sincerely,

Maria Martinez

Y. Maria Martinez
Special Secretary

Governor's Office of Small, Minority & Women Business Affairs

Executive Summary

In Fiscal Year 2023, the Governor's Office of Small, Minority & Women Business Affairs (GOSBA) achieved noteworthy milestones in the oversight of the state's three critical socioeconomic procurement programs: **the Small Business Reserve (SBR) Program, the Minority Business Enterprise (MBE) Program, and the Veteran-Owned Small Business Enterprise (VSBE) Program.** Collaborating with 73 agencies, we ensured comprehensive access to state contracting opportunities for small, minority, women, and veteran entrepreneurs.



Our initiatives included statewide trainings, compliance forums, and the development of best practices, supported by monthly compliance bulletins and data analysis. Actively engaged in committees and industry-specific initiatives, we contributed subject-matter expertise to key councils and programs, allowing us to expand and deliver our mission objectives.

Through targeted outreach and training, we empowered businesses through the T.I.P.S (Trainings & Insights for Procurement Success) Webinar Series and facilitated direct connections between buyers and vendors during our Ready, Set, GROW! Procurement Connections Workshops. Our bi-monthly Small Biz Resource Connections series connected businesses with vital resources at the state, county, and federal levels.

Our team's active participation in outreach programming, coupled with a 13% increase in stakeholder engagement, resulted in reaching over 17,000 small business owners and entrepreneurs. This success translated into growth for the MBE, VSBE, and SBR programs, expanding the pool of certified vendors and influencing prime contract designations and subcontracting goals. In summary, FY2023 marked a period of impactful collaboration, outreach, and growth for GOSBA, positively shaping the landscape of small, minority, women, and veteran businesses in the state.

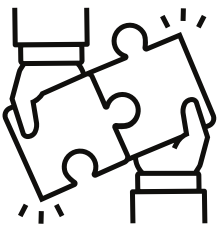
Achievement Through the Numbers



40 Training & Business Development Events Hosted. By prioritizing these objectives, we strategically curated learning opportunities that contribute to the success of our business community. Our commitment to expanding skill sets and fostering professional networking among businesses has not only strengthened GOSBA's mission, but has also continued to play a vital role in enhancing the economic landscape of Maryland.



103 Outreach Events. Participating in outreach events has strengthened our connection with constituents, enabling us to broaden our reach and expand the State's opportunities. This engagement has played a pivotal role in enhancing skill sets and reinforcing programs like MBE, VSBE, and SBR. Through these initiatives, we've cultivated a stronger and more inclusive network within our community.



17,164 Businesses Served. GOSBA excels in providing extensive support services to businesses, offering invaluable guidance through resources. We do this by:

- Providing a proactive approach through investigating and resolving departmental issues
- Serving as advocates and championing essential policy initiatives
- Connecting with legislators, fostering economic growth opportunities and contributing to the development of a robust and dynamic business ecosystem in the State of Maryland



Leadership in Action

A New Administration

Wes Moore was inaugurated as Maryland’s 63rd Governor in January 2023. He is the first Black governor in the state’s 246-year history and just the third African American to be elected governor in the history of the United States. A Rhodes scholar, a U.S. Army war veteran, and a small, minority, and veteran business owner himself, Governor Moore understands the challenges faced by business communities that GOSBA proudly serves and advocates for. He is leading Maryland through change with bold and intentional strategies that leave no one behind.



The Moore-Miller Administration’s global goals are to confront violent crime and create opportunity pathways for our most vulnerable residents to ensure that Maryland is safe and fair, empower Maryland to “Win the Decade” by investing in community resiliency and sustainability, and create an economy that is competitive and equitable for all of Maryland’s working families. Inclusion and transparency in state contracting is part of this framework.

As one of his first actions in office, Governor Moore signed an executive order to underscore his administration’s commitment to Maryland’s MBE Program. It was the first minority business enterprise-related order issued by any Maryland governor. The data obtained, along with a broad host of data being captured throughout the year, will help form program development strategies for improving participation, compliance, and accountability across all three socioeconomic procurement programs.

Governor Moore has assembled the most diverse cabinet in the state’s history. The 26 cabinet agencies represent many of the largest purchasing units within the state. The Governor’s approach is rooted in the idea that diversity brings innovation and insight. By gathering individuals from various backgrounds, the Governor aims to harness a wide range of perspectives and experiences. The belief is that such collaboration can lead to more effective and creative strategies. The governor expects the cabinet level agencies’ performance to drive statewide achievement as we improve the performance of Maryland’s socioeconomic procurement programs.

New Leadership at GOSBA

Governor Wes Moore appointed Y. Maria Martinez as Special Secretary in July 2023. A respected business, community, and philanthropic leader, Governor Moore believes her vision, heart, and experience are critical to success in leading the Governor's Office of Small, Minority & Women Business Affairs.

A first-generation American and lifelong Marylander, she has more than 25 years' experience in the private sector, including nearly two decades as a minority woman business owner. She has served on numerous boards and commissions at the local, state and national levels, including the Advisory Council on Minority and Women Owned Business Enterprises for the City of Baltimore, the Baltimore Chapter of the NAACP, the Maryland Hispanic Chamber of Commerce, the Governor's Commission on Hispanic Affairs, and President Obama's Economic Recovery Advisory Board Workforce Development Task Force.



In this new role, Special Secretary Martinez is tasked with connecting the small business community to greater economic opportunities by enhancing participation, ensuring compliance, and strengthening accountability across Maryland's socioeconomic procurement programs. She is working closely with agency secretaries, legislators, and stakeholders to identify barriers and implement solutions that will ensure fair access to state contracting opportunities. She is supported by a team of professionals who have over 60 years of collective experience in caring for minority inclusion programs and the unwavering support of the Moore-Miller Administration.

Policy In Action



New legislation from the 2023 Session of the Maryland General Assembly (HB 245/Chapter 145) requires GOSBA to conduct a periodic audit to ensure all units of Maryland State government required to participate in the MBE and VSBE programs are identified and included in the legislatively-mandated Annual Report. For consistency and transparency, GOSBA also integrated the SBR Program in the audit. We compiled a master list of 130 potential state units using the State of Maryland State Agency Directory combined with the Department of Budget and Management's comprehensive list of state agencies.

The definition of state agencies as referenced in § 11- 101 of the State Government Article of the Maryland Annotated Code was used as the basis for the audit which states the following: *a "State unit" includes a unit in a principal department of the Executive Branch of State government or the governing body of a single county or multi county district or authority. The definition of "State unit" does not include the Board of Review of a principal department, the governing body of local government, or a unit that a local government created.*

All 130 units were provided with an electronic audit form titled "2023 Audit of Participating Socioeconomic Procurement Program Units." A total of 114 audits were received. Fifteen units were deemed unresponsive. Of those, six currently submit MBE, SBR, and VSBE annual report participation data and are expected to continue doing so. The findings revealed 24 units currently report under other state units and 33 units are exempt per the Maryland Annotated Code of Maryland or the Code of Maryland Regulation references.

Currently, 73 units report MBE participation data as required, and are represented in this report. The Alcohol, Tobacco, and Cannabis Commission will report MBE Program participation data beginning in FY2024. GOSBA will work with the Office of the Attorney General to fully determine the statutory and regulatory requirements of the nine unresponsive units.

Currently, 51 units report VSBE Program participation data as required, and are represented in this report. The Maryland Department of Emergency Management, and the Alcohol, Tobacco, and Cannabis Commission will report VSBE Program participation data beginning in FY2024.

Currently, 68 units report SBR Program participation data as required, and are represented in this report.

Multiple units have expressed an interest in voluntarily reporting socioeconomic data. We will work with the Office of the Attorney General to determine how voluntary participation can be validated, verified, and reported in the future.

A second piece of legislation from the 2023 Session of the Maryland General Assembly (SB0510/HB081) resulted in expanded requirements to State Finance and Procurement Article §9–307. GOSBA is now responsible for determining a fair and consistent means to evaluate the contribution of each participating agency/department (i.e. “unit”) toward meeting the statewide aspirational goal in both the MBE Program and the VSBE Program. In developing the grading methodology, this office was supported by Economist Michael Siers of the Maryland Department of Commerce. We are grateful for his guidance and expertise.

As contract goal setting is the preferred and most effective method of obtaining MBE and VSBE participation, the scorecard formula evaluates contract awards separately from direct voucher and credit card (DV/CC) awards (aka spend). While units can and should directly solicit MBE and VSBE firms for purchases utilizing DV/CC spend, we cannot assume that these purchases would always be awarded to minority, women, or veteran firms. Therefore, the scorecard formula prioritizes contract participation achievement while still recognizing the contribution of DV/CC spend.

Under the state’s existing procurement practices, an evaluation of MBE and VSBE participation is not engaged until the estimated contract value is at least \$100,000. A significant number of the units had an average award amount of less than \$100,000 per contract. In fact, preliminary test data from FY2022 revealed that a significant number of units had low or no contract awards. An analysis of the impact of removing these units was conducted using FY2022 data and determined the effect had a negligible impact on the overall statewide performance.

Given these findings, GOSBA’s scorecard formula will be calculated for every participating unit, however, units with an average contract value of less than \$100,000 will be deemed too small, thus ineligible, for grading. The data published in this report will be used to formulate the FY2023 Performance Scorecard. It will be posted on GOSBA’s website no later than February 15, 2024.

Data Milestones: *Insights & Innovations*

New data regarding MBE contract compliance is included in this report. The key data points of the MBE Compliance Assessment are goal attainment and overall agency compliance.

The Overall Agency Compliance Calculation is derived by dividing the MBE goal achievement (total payments to MBE subcontractors divided by the total payments to prime contractors) by the contract's stated MBE goal. The compliance rate for each contract is capped at 100% to ensure the agency compliance rate is a true overall assessment calculation.

The MBE Goal Attainment is a simple calculation of the number of contracts that met the MBE goal divided by the number of completed contracts.

During a contract, particularly multi-year contracts, mitigating factors may arise that impact the prime contractor's ability to meet the established MBE goal. The following were cited by the participating units as common mitigating factors: change in the scope of work, firm did not maintain its MBE certification, contract funding issues, MBE completed the work for less than the estimated value.

Additional data is also being reported on outreach to the veteran business community. The data includes the procurement agency's outreach efforts targeted to veteran-owned prime contractors and subcontractors. A new reporting form was created, and training was provided to the VSBE Liaisons. All participating VSBE agencies/departments will include this outreach data with the annual fiscal year data.





Minority Business Enterprise Program

Program Overview

Maryland's MBE Program was established in 1978. It is an economic development tool intended to increase procurement opportunities for minority and women-owned firms within the State contracting arena. This race- and gender-conscious procurement program applies to 73 agencies/departments and has a statewide aspirational goal of 29 percent. Goals are determined on a contract-by-contract basis.

Certification for the MBE Program is managed by the Office of Minority Business Enterprise, a division of the Maryland Department of Transportation. Vendors complete a certification process based on established eligibility standards to determine social and economic disadvantage. Once certified, firms must complete an annual review to maintain certification. There is no cost to obtain, maintain, or expand MBE certification. Learn more by visiting the MBE Program webpage at <https://gomdsmallbiz.maryland.gov>.

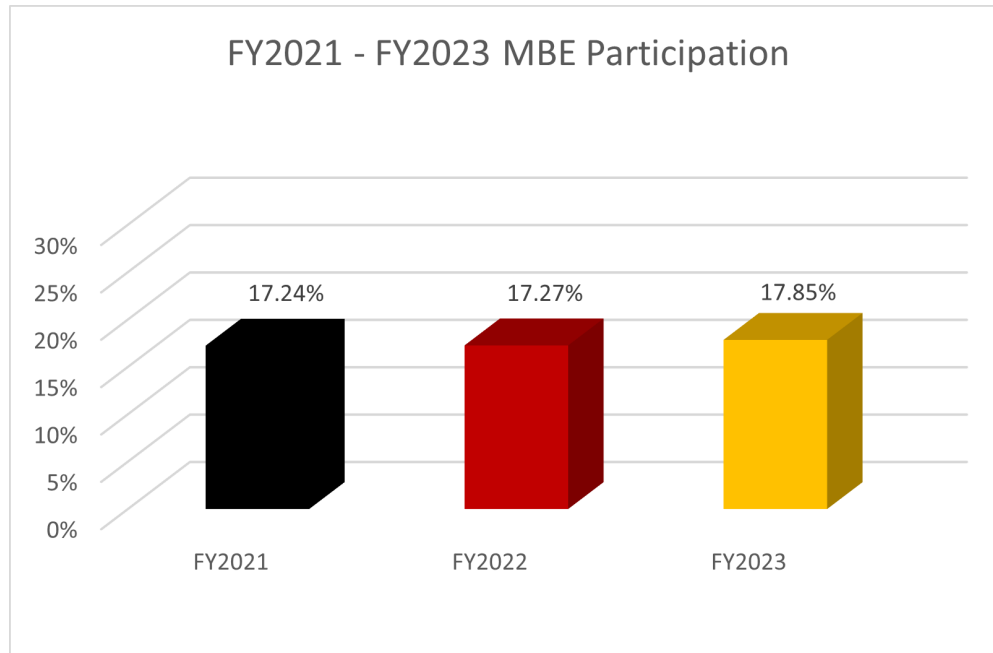
The participating agencies/departments are legislatively mandated to submit performance data to the Governor's Office of Small, Minority & Women Business Affairs (GOSBA) annually. All 73 units reported award data as required. Maryland Aviation Administration, State Retirement Agency, and Supplemental Retirement did not report payment data.

Performance

Key data points used to monitor the MBE Program's statewide performance are award dollars, utilization by classification, and utilization by procurement category (Exhibits A-C). In FY2023, total qualifying expenditures across the participating agencies/departments decreased 28 percent to \$6.8 billion, compared to \$9.4 billion in FY2022.

During this period, awards to MBEs also experienced a decrease, declining 25 percent from \$1.6 billion in FY2022 to \$1.2 billion in FY2023. The decrease did not have a negative impact on the MBE Program's overall participation rate which increased 3 percent from 17.27 percent in FY2022 to 17.85 percent in FY2023.

Over the past three fiscal years, attainment of the statewide MBE aspirational goal has remained flat. The Moore-Miller Administration is working through the GOSBA and across all participating agencies to identify both barriers and solutions to key issues such as implementation of best practices, evaluation for individual contact goal setting, and compliance through the life of the contract.



Details regarding awards are categorized by socioeconomic group (i.e., classification) and industry (i.e., procurement category). Reporting requirements were expanded in the previous fiscal year to include the awards from each participating unit by industry category (Exhibits D-M). Because not all agencies/departments purchase the same products and services, the exhibits reflect only those purchasing units that made an award, even if no MBE award was made.

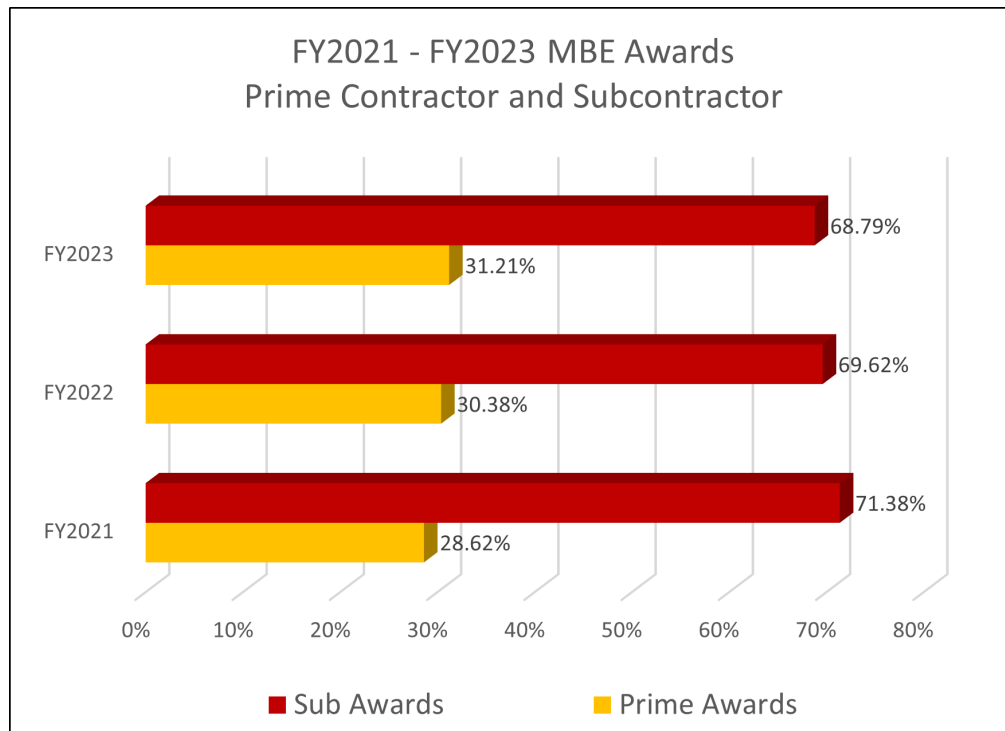
Highlights

We are pleased to report 43 of the participating units had an increase in Total MBE Participation, with nine units meeting or exceeding 29 percent this fiscal year. The largest increase was experienced by the Department of Commerce, increasing from 1.79% in FY2022 to 53.81% in FY2023 due to one large contract with robust MBE participation.

Payments to MBEs is also a primary data point (Exhibits N and O). Payments to MBE firms also decreased in FY2023, declining just under 3 percent from \$1.0 billion from the previous fiscal year to \$991 million in the current fiscal year.

Both award and payment data are broken down by performance as MBE prime contractor and MBE subcontractor. In FY2023, awards to MBE prime contractors, as a percentage of total MBE awards, was 31 percent with awards to MBE subcontractors at 69 percent.

Payments to MBEs performing as prime contractors, as a percentage of total MBE payments, was 36 percent with 67 percent of payments going to MBE subcontractors. Payments to MBE subcontractors decreased by 14 percent while payments to MBE prime contractors increased by 27 percent this reporting period. This indicates that MBE firms are receiving greater opportunities to perform at the prime contractor level, likely through direct solicitations.



The number of MBE firms to receive a payment increased 13 percent, rising from 1,346 in FY2022 to 1,516 in FY2023. MBEs were named as prime contractors or subcontractors on 9,729 awards in FY2023, which represents a 2 percent increase from the previous fiscal year. Over the past three fiscal years, awards to MBE prime contractors and subcontractors have been consistent.

All participating agencies/departments must now submit a compliance assessment for contracts that closed during the fiscal year. Of the 72 participating units, the Commission on Civil Rights, Morgan State University, the Public Service Commission, and Supplemental Retirement did not submit data, while 30 units had no eligible contracts to report. A total of 38 units reported contract compliance data for FY2023.

GOSBA has excluded Public School Construction from this year's assessment. This unit submits consolidated MBE data for a total of 25 individual Local Education Agencies (23 county school systems, Baltimore City public schools, and the Maryland School for the Blind). We are working to develop a reporting system that can capture the individual performance of each district in a manner that is consistent with the unique reporting features of this unit.

The key data points are MBE goal attainment and overall agency compliance (Exhibits P and Q). As noted in the Executive Summary, goal attainment is a numerical count while overall achievement is a calculation of the dollars paid to MBE subcontractors as a percentage of total payments to the prime contractor and represents an aggregate compliance rate across all completed contracts for the fiscal year.

The compliance rate for each contract is capped at 100% to ensure the agency compliance rate is a true overall assessment calculation. Twelve participating units reported that 100 percent of contracts, which closed during the FY2023, met the MBE goal and 13 units achieved an Overall Agency Compliance Rate of 100 percent.

The industry data by agency, which was first included in the FY2022 Annual Report, has proven to be a valuable tool to the small business community. It helps them identify which agencies/departments buy what they sell. It also provides valuable information regarding dollar thresholds, and over time, will identify purchasing trends. GOSBA highlights this data in webinars and business development events.





Veteran-Owned Small Business Enterprise Program

Program Overview

Maryland's Veteran-Owned Small Business Enterprise (VSBE) Program was enacted in 2010 to enhance opportunities for veteran-owned small businesses to participate in State funded procurements. Authority for administering the VSBE Program was transferred from the Board of Public Works to the Governor's Office of Small, Minority & Women Business Affairs (GOSBA) in 2018. Vendors must meet the eligibility standards for size and ownership, and obtain verification of their veteran status. There is no cost to obtain VSBE certification, and once certified, firms must renew annually. Registration and renewal of certification takes place in the state's online procurement portal, eMaryland Marketplace Advantage (eMMA). Learn more by visiting the VSBE Program page at <https://gomdsmallbiz.maryland.gov>.

The VSBE Program has an overall statewide goal of 1 percent and includes 51 participating agencies/departments. Goals are determined on a contract-by-contract basis. Only the work of a certified VSBE, performing as either a prime contractor or a subcontractor, can be counted toward achievement of an established contract goal.

The designated participating agencies/departments are legislatively mandated to submit performance data to GOSBA annually. All 51 units reported as required.

Performance

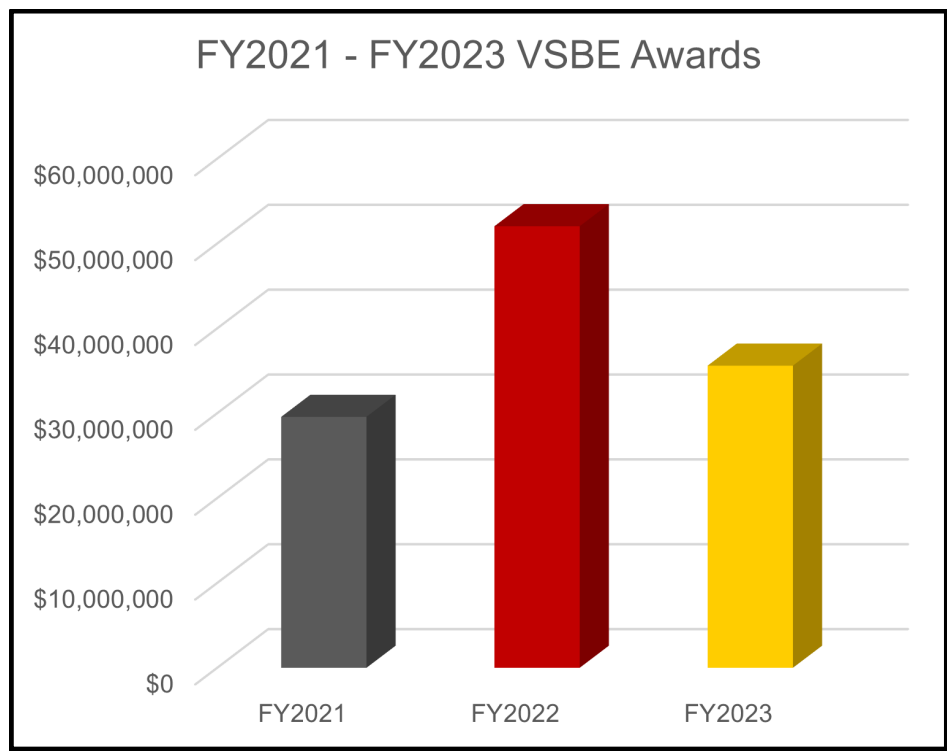
A primary data point used to monitor the VSBE Program's statewide performance is award dollars (Exhibit R). In FY2023, total qualifying expenditures across the participating agencies/departments decreased by 14 percent from \$5.5 billion in FY2022 to \$4.7 billion in FY2023.

Awards to VSBE vendors in FY2023 totaled \$35.6 million, a 32 percent decrease from \$52 million in FY2022. The VSBE Program's statewide participation rate decreased 20 percent from 0.94 percent in the previous fiscal year to 0.75 percent in FY2023.

VSBEs were named as prime contractors or subcontractors on 322 contracts in FY2023.

Nine agencies/departments met or exceeded the statewide minimum 1 percent VSBE goal. These nine units are the Department of Commerce, Department of General Services, Insurance Administration, Military Department, Motor Vehicle Administration, Port Administration, State Retirement Agency, Transit Administration and Worker’s Compensation Commission.

Over the past three years, awards to VSBEs have fluctuated. After a jump in FY2022, performance declined this fiscal year. Given that many contracts span multiple years, it is likely the FY2022 peak represents the beginning of a 3-year contracting cycle.



Payment is another important data point. Payments to VSBE vendors in FY2023 was \$141.8 million, a 75 percent increase from \$34.9 million in FY2022 (Exhibits S). While we believe this spike is a direct result of the increase in awards during FY2022, GOSBA is closely monitoring payment data overall due to two significant changes that have altered the way agencies/departments validate VSBE status. The first is a transition within the federal veteran verification process, which is now housed under the U.S. Small Business Administration. The second is a mandate by GOSBA for agencies/departments to use eMMA as the exclusive VSBE Certification platform. We believe procurement officers are modifying their workflows to adapt to these changes.

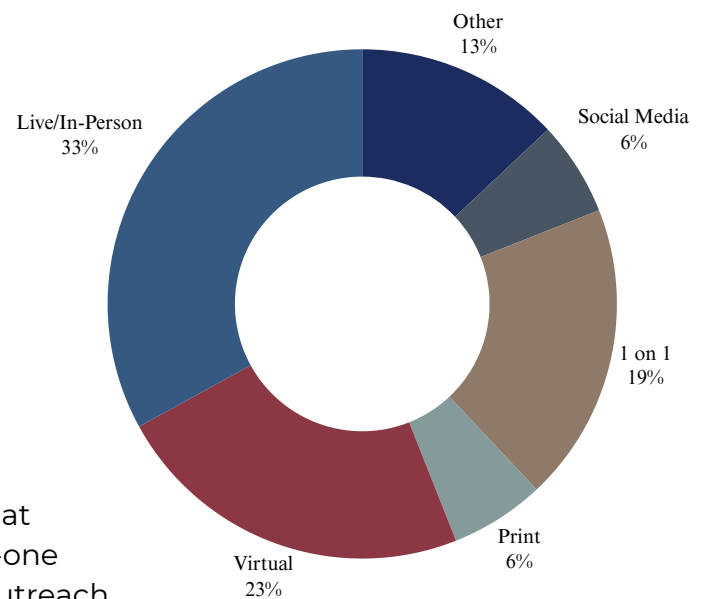
Highlights

In FY2023, the VSBE Program achieved an impressive 18 percent growth, with the addition of **95 new and returning vendors**. This success can be attributed to the streamlined certification process, allowing qualified veteran vendors to receive their VSBE certification within 2-3 business days via eMMA. The program's outreach efforts were crucial to this growth, as highlighted by participation in 27 veteran-specific outreach events, reaching over 1,000 veteran entrepreneurs. Notable events included the VSBE Appreciation Event at Live Casino, the Military Appreciation Breakfast featuring Governor Wes Moore, and the Women Veterans Entrepreneurship Lunch and Learn at Bowie State University. We will continue to foster existing relationships and build new ones to engage the veteran community.

This report includes new data on outreach to the veteran community by the participating agencies/departments (Exhibit T). It is focused on outreach efforts targeted to veteran-owned prime contractors and subcontractors. GOSBA received data from all units with the exception of the Public Service Commission. Across all others, a total of 91 events were attended or hosted in FY2023. Six agencies hosted their own events while 18 units did not host or participate in any veteran-focused outreach events.

The data emphasizes the need for increased outreach efforts, particularly among agencies that reported no VSBE awards. Data indicates that live/in-person events, virtual events, and one-on-one meetings are the most commonly used VSBE outreach channels.

The VSBE Advisory Committee will play an integral role in the program's future development. This group of internal and external stakeholders meets bi-annually and collaborates directly with GOSBA's Special Secretary as Chair to address statutes and regulations in order to further the program's advancement.





Small Business Reserve Program

Program Overview

Maryland's Small Business Reserve (SBR) Program was founded in 2004. It provides prime contracting opportunities in an exclusive environment where small businesses compete against other small businesses instead of larger businesses with greater resources. For-profit businesses must meet the program's small business eligibility standards and complete a certification process using the state's online procurement portal, eMaryland Marketplace Advantage (eMMA). It is free to register on eMMA and become certified in the SBR Program. In most cases, vendors receive their certification on the same day they submit the application. Once certified, small businesses must renew their certification annually. Learn more by visiting the SBR Program webpage at <https://gomdsmallbiz.maryland.gov>.

The 68 participating units are required to structure procurement procedures to set-aside (i.e. "designate") 15 percent of eligible procurements for certified small businesses. Once a contract is designated for the SBR Program, the award can only be made to a certified small business. Only payments resulting from SBR designated contracts count toward the participating units 15 percent mandated spend.

Eligible procurements between \$50,000 and \$500,000 are automatically designated to the SBR Program and there is no cap. It is common to see SBR designated procurements exceeding \$500,000. Approximately 20 percent of all open solicitations advertised on eMMA at any given time are designated to the SBR Program.

The SBR participating agencies/departments are legislatively mandated to submit performance data to the Governor's Office of Small, Minority & Women Business Affairs (GOSBA) annually. All units reported as required.

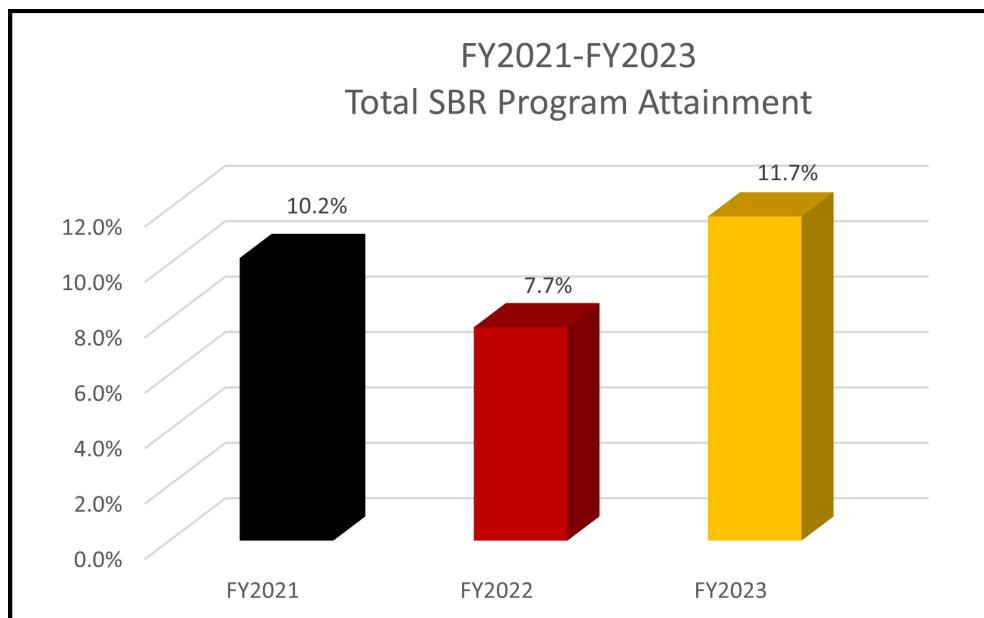
Performance

The primary data point used to measure the SBR Program’s statewide performance is payment dollars (Exhibit U). During FY2023, total eligible procurements across the participating units decreased 8.4 percent from \$5.6 billion in the previous fiscal year to \$5.1 billion in the current fiscal year.

Payments in the SBR Program are monitored across three categories: non-designated SBR payments, designated SBR payments, and credit card payments. Credit card and non-designated payments are those made to a certified small business for a contract won on the open market. Designated SBR payments are those made to a certified small business for a contract designated to the SBR Program at the onset of the procurement process and identified as such on the solicitation documents.

Statewide participation on SBR designated contracts increased 17 percent from 2.3 percent in the previous fiscal year to 2.7 percent in FY2023. Total SBR payments (designated and non-designated) also increased 38.7 percent to \$599 million this fiscal year compared to \$432 million in FY2022. Total SBR participation increased by 50.6 percent from 7.7 percent in FY2022 to 11.7 percent in FY2023.

Over the past three years, performance of the SBR Program has fluctuated. We believe the decline in FY2022 was directly attributable to workflow disruptions in eMMA that affected certifications and renewals, resulting in a 13 percent loss of SBR vendors. GOSBA proactively works with the Department of General Services (DGS), owners of the eMMA platform, to prevent or correct workflow problems that may impact SBR certification status.



When asked to identify barriers to achieving the 15 percent goal through designated SBR contracts, responses included: lack of small businesses providing specialized products and services; insufficient competition from the small business community (i.e., less than two small businesses responded to a solicitation designated as SBR) resulting in the solicitation being modified as an open procurement; and very few or no formal procurements eligible for SBR designation amongst departments with small budgets.

The eMMA platform is an integral component of the procurement process, both internally for procurement officers, as well as externally for the vendor community. The system came online in 2019 and will mature into a full procure-to-pay tool for all state purchasing units. Vendors register and renew their SBR certification on eMMA. Workflow disruptions caused during platform updates had the unintended consequence of impeding SBR certification and recertification processes. The largest impact is felt with recertification. Firms were unable to renew on eMMA and fell out of the program. This has an impact on the program's overall performance as payments made to firms that were certified at the time of award may not have been counted throughout the life of the contract. Our office continues to work on removing obstacles to the SBR Program's certification and recertification workflows in collaboration with DGS.

Highlights

We are pleased to report 44 of the participating units had an increase in Total SBR Participation with 32 units meeting or exceeding 15 percent during this fiscal year. Within the SBR Designated Participation category, eight units achieved or exceeded the 15 percent set-aside and 35 units increased total dollars paid during FY2023.

The number of certified SBR vendors in eMMA influences decisions regarding SBR designation when solicitations are being developed. Increasing the number of certified small business vendors is likely to result in more awards being made to certified SBR vendors. GOSBA launched a strategic marketing, outreach, and training program in January 2023 to grow the pool of certified SBR vendors. Our campaign included targeting businesses actively seeking MBE certification, as these firms are likely to be eligible for the SBR Program and have already shown interest in state procurement. In just six months, the number of certified SBR vendors in eMMA increased from 3,400 to 3,800 which represents 12 percent growth. Given this success, we will continue the strategic marketing program in FY2024.

The background features a large, irregular white shape in the center, surrounded by thick, stylized borders in maroon and black. The remaining space is filled with a solid yellow color. The overall aesthetic is modern and graphic.

Exhibits

A - U

Exhibit A: FY2023 MBE Awards by Participating Agency/Department

Fiscal Year 2023					
MBE Participating Agency/Department	Total Prime MBE Awards	Total Subcontract MBE Awards	Total MBE Awards	Total ALL Awards	MBE Participation
AGING	\$15,726	\$2,466	\$18,192	\$1,502,135	1.21%
AGRICULTURE	\$170,203	\$0	\$170,203	\$5,385,418	3.16%
ARCHIVES	\$84,565	\$0	\$84,565	\$503,640	16.79%
ASSESSMENTS & TAXATION	\$14,146	\$0	\$14,146	\$6,787,683	0.21%
ATTORNEY GENERAL	\$124,822	\$0	\$124,822	\$486,239	25.67%
AVIATION ADMINISTRATION	\$3,589,896	\$48,061,495	\$51,651,391	\$233,825,861	22.09%
BALTIMORE CITY COMMUNITY COLLEGE	\$301,284	\$429,429	\$730,713	\$5,525,572	13.22%
BOWIE STATE UNIVERSITY	\$2,394,986	\$7,813,979	\$10,208,965	\$54,690,720	18.67%
BUDGET & MANAGEMENT	\$2,009,683	\$137,026	\$2,146,709	\$6,524,127	32.90%
CANAL PLACE PRESERVATION	\$19,647	\$0	\$19,647	\$76,659	25.63%
COMMERCE	\$2,514,811	\$22,500	\$2,537,311	\$4,715,106	53.81%
COMMISSION ON CIVIL RIGHTS	\$679	\$0	\$679	\$222,563	0.31%
COMPROLLER	\$2,409,899	\$1,000,000	\$3,409,899	\$16,651,569	20.48%
COPPIN STATE UNIVERSITY	\$2,078,779	\$910,340	\$2,989,119	\$18,955,594	15.77%
EDUCATION	\$11,042,633	\$4,677,105	\$15,719,738	\$137,225,976	11.46%
EMERGENCY MANAGEMENT	\$6,320	\$0	\$6,320	\$922,427	0.69%
ENVIRONMENT	\$2,251,699	\$1,162,500	\$3,414,199	\$9,018,332	37.86%
ENVIRONMENTAL SERVICES	\$11,130,630	\$26,336,682	\$37,467,312	\$124,351,012	30.13%
EXECUTIVE DEPARTMENT	\$127,132	\$0	\$127,132	\$2,764,951	4.60%
FOOD CENTER AUTHORITY	\$456,850	\$20,800	\$477,650	\$1,566,049	30.50%
FROSTBURG STATE UNIVERSITY	\$338,454	\$0	\$338,454	\$10,940,067	3.09%
GENERAL SERVICES	\$34,186,526	\$78,331,263	\$112,517,789	\$578,144,759	19.46%
GOVERNOR'S OFFICE OF CRIME PREVENTION	\$48,944	\$0	\$48,944	\$993,600	4.93%
HEALTH	\$16,861,540	\$8,057,766	\$24,919,306	\$298,030,552	8.36%
HEALTH BENEFIT EXCHANGE	20951574	\$4,516,408	\$25,467,982	\$95,194,218	26.75%
HIGHER EDUCATION COMMISSION	\$13,786	\$0	\$13,786	\$462,272	2.98%
HOUSING & COMMUNITY DEVELOPMENT	\$3,097,184	\$38,000	\$3,135,184	\$6,460,882	48.53%
HUMAN SERVICES	\$14,088,138	\$2,707,984	\$16,796,122	\$160,025,465	10.50%
INFORMATION TECHNOLOGY	\$602,253	\$23,169,179	\$23,771,432	\$165,341,120	14.38%
INSURANCE ADMINISTRATION	\$236,676	\$0	\$236,676	\$1,066,168	22.20%
JUVENILE SERVICES	\$5,773,846	\$779,801	\$6,553,647	\$100,406,603	6.53%
LABOR	\$1,892,605	\$5,335,505	\$7,228,110	\$38,881,175	18.59%
LOTTERY & GAMING CONTROL	\$835,197	\$0	\$835,197	\$3,164,720	26.39%
MARYLAND 529	\$50,000	\$79,925	\$129,925	\$1,847,529	7.03%
MARYLAND STATE LIBRARY	\$820	\$10,535	\$11,355	\$682,861	1.66%
MILITARY DEPARTMENT	\$538,750	\$65,282	\$604,032	\$2,712,049	22.27%
MORGAN STATE UNIVERSITY	\$1,007,181	\$1,973,348	\$2,980,529	\$27,591,723	10.80%
MOTOR VEHICLE ADMINISTRATION	\$2,072,608	\$15,675,295	\$17,747,903	\$87,779,149	20.22%
NATURAL RESOURCES	\$3,137,910	\$36,450	\$3,174,360	\$31,070,923	10.22%
PEOPLE'S COUNSEL	\$121,236	\$0	\$121,236	\$3,688,041	3.29%
PLANNING	\$442	\$0	\$442	\$1,039,887	0.04%
PORT ADMINISTRATION	\$1,288,169	\$6,527,294	\$7,815,463	\$59,608,421	13.11%
PUBLIC BROADCASTING COMMISSION	\$274,673	\$0	\$274,673	\$32,059,657	0.86%
PUBLIC DEFENDER	\$2,050,041	\$0	\$2,050,041	\$12,510,621	16.39%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$2,118,402	\$334,457	\$2,452,859	\$39,313,921	6.24%
PUBLIC SCHOOL CONSTRUCTION	\$37,686,505	\$159,432,252	\$197,118,757	\$477,258,961	41.30%
PUBLIC SERVICE COMMISSION	\$34,888	\$171,000	\$205,888	\$1,398,703	14.72%
PUBLIC WORKS	\$0	\$0	\$0	\$25,033	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$921,184	\$5,869,922	\$6,791,106	\$48,284,700	14.06%
SALISBURY STATE UNIVERSITY	\$2,827,917	\$203,145	\$3,031,062	\$25,247,200	12.01%
SCHOOL FOR THE DEAF	\$361,993	\$0	\$361,993	\$4,268,668	8.48%
STADIUM AUTHORITY	\$9,995,289	\$18,627,621	\$28,622,910	\$151,655,753	18.87%
STATE BOARD OF ELECTIONS	\$1,784,866	\$10,630,585	\$12,415,451	\$50,144,503	24.76%
STATE HIGHWAY ADMINISTRATION	\$86,351,593	\$184,363,680	\$270,715,273	\$1,245,672,653	21.73%
STATE POLICE	\$8,257,167	\$0	\$8,257,167	\$39,467,633	20.92%
STATE PROSECUTOR	\$330	\$0	\$330	\$71,398	0.46%
STATE RETIREMENT AGENCY	\$1,043,989	\$0	\$1,043,989	\$2,970,119	35.15%
SUBSEQUENT INJURY FUND	\$0	\$0	\$0	\$29,565	0.00%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$918,702	0.00%
TAX COURT	\$0	\$0	\$0	\$4,555	0.00%
TOWSON UNIVERSITY	\$3,316,558	\$2,374,199	\$5,690,757	\$49,590,538	11.48%
TRANSIT ADMINISTRATION	\$12,719,691	\$61,147,287	\$73,866,978	\$616,679,347	11.98%
TRANSPORTATION (TSO)	\$25,907,060	\$1,663,874	\$27,570,934	\$56,811,976	48.53%
TRANSPORTATION AUTHORITY	\$2,759,050	\$56,658,647	\$59,417,697	\$306,442,796	19.39%
TREASURER	\$52,002	\$373,126	\$425,128	\$6,524,360	6.52%
U OF MD, BALTIMORE	\$5,669,839	\$24,214,543	\$29,884,382	\$344,302,092	8.68%
U OF MD, BALTIMORE COUNTY	\$804,993	\$2,988,830	\$3,793,823	\$60,341,160	6.29%
U OF MD, COLLEGE PARK	\$18,208,137	\$70,689,225	\$88,897,362	\$697,019,244	12.75%
U OF MD, EASTERN SHORE	\$7,666,701	\$214,266	\$7,880,967	\$48,427,112	16.27%
U OF MD, GLOBAL CAMPUS	\$747,134	\$618,053	\$1,365,187	\$29,361,256	4.65%
UNIVERSITY OF BALTIMORE	\$136,698	\$152,168	\$288,866	\$12,538,065	2.30%
VETERANS AFFAIRS	\$739,752	\$0	\$739,752	\$162,465,679	0.46%
WORKER'S COMPENSATION COMMISSION	\$89,915	\$33,439	\$123,354	\$734,009	16.81%
TOTAL	\$380,414,596	\$838,638,676	\$1,219,053,272	\$6,829,373,796	17.85%

Exhibit B: FY2023 MBE Awards by Classification

Fiscal Year 2023					
MBE Classification	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards (\$)	Total MBE Awards (%)	Total Statewide Awards
African American Total	\$91,614,061	\$265,080,345	\$356,694,406	29.26%	5.22%
<i>African American</i>	\$72,176,479	\$218,212,769	\$290,389,248	23.82%	5.36%
<i>African American Women</i>	\$19,437,582	\$46,867,576	\$66,305,158	5.44%	0.91%
Asian American Total	\$131,338,253	\$137,190,149	\$268,528,402	22.03%	3.93%
<i>Asian American</i>	\$111,012,181	\$121,353,576	\$232,365,757	19.06%	3.26%
<i>Asian American Woman</i>	\$20,326,072	\$15,836,573	\$36,162,645	2.97%	0.71%
Hispanic American Total	\$33,817,707	\$96,136,102	\$129,953,809	10.66%	1.90%
<i>Hispanic American</i>	\$32,993,327	\$83,116,874	\$116,110,201	9.52%	1.70%
<i>Hispanic American Woman</i>	\$824,380	\$13,019,228	\$13,843,608	1.14%	0.10%
Native American Total	\$1,001,720	\$13,072,218	\$14,073,938	1.15%	0.21%
<i>Native American</i>	\$1,001,720	\$11,808,888	\$12,810,608	1.05%	0.19%
<i>Native American Women</i>	\$0	\$1,263,330	\$1,263,330	0.10%	0.01%
Women	\$120,674,354	\$325,833,268	\$446,507,622	36.63%	6.54%
Disabled	\$1,962,801	\$1,039,650	\$3,002,451	0.25%	0.02%
Disadvantaged	\$5,700	\$286,944	\$292,644	0.02%	0.05%
TOTAL MBE AWARDS	\$380,414,596	\$838,638,676	\$1,219,053,272	100.00%	17.85%
TOTAL STATEWIDE AWARDS					\$6,829,373,796

Exhibit C: FY2023 MBE Awards by Procurement Category

Fiscal Year 2023					
Procurement Category	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
Architectural	\$8,851,618	\$76,538,620	\$85,390,238	\$314,468,442	27.15%
Engineering	\$4,508,684	\$127,632,896	\$132,141,580	\$450,786,067	29.31%
Construction	\$97,049,211	\$393,235,548	\$490,284,759	\$2,042,942,426	24.00%
Construction Related Services	\$253,460	\$5,667,283	\$5,920,743	\$17,307,656	34.21%
Maintenance	\$64,449,326	\$64,056,396	\$128,505,722	\$1,021,244,693	12.58%
Services	\$67,208,155	\$80,009,777	\$147,217,932	\$1,118,922,754	13.16%
Supplies & Equipment	\$15,171,006	\$29,545,193	\$44,716,199	\$455,911,658	9.81%
IT Services	\$65,466,763	\$48,071,686	\$113,538,449	\$610,230,693	18.61%
IT Supplies & Equipment	\$29,981,757	\$12,245,803	\$42,227,560	\$271,350,053	15.56%
Human, Cultural, Social & Educational Services	\$3,277,331	\$1,635,474	\$4,912,805	\$25,003,007	19.65%
Corporate Credit Card	\$4,787,897	\$0	\$4,787,897	\$219,978,962	2.18%
Direct Voucher	\$19,409,388	\$0	\$19,409,388	\$281,227,385	6.90%
TOTAL	\$380,414,596	\$838,638,676	\$1,219,053,272	\$6,829,373,796	17.85%

Exhibit D: FY2023 Industry Category: Architectural

Fiscal Year 2023					
Industry Category: Architectural					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
BALTIMORE CITY COMMUNITY COLLEGE	\$100,000	\$100,000	\$200,000	\$500,000	40.00%
FOOD CENTER AUTHORITY	\$0	\$17,800	\$17,800	\$364,400	4.88%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$81,160	0.00%
GENERAL SERVICES	\$1,078,396	\$11,725,536	\$12,803,932	\$110,526,544	11.58%
MORGAN STATE UNIVERSITY	\$168,326	\$1,530,839	\$1,699,165	\$4,124,662	41.20%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$277,039	0.00%
STADIUM AUTHORITY	\$79,815	\$11,686,343	\$11,766,158	\$24,580,341	47.87%
TOWSON UNIVERSITY	\$0	\$8,948	\$8,948	\$33,152	26.99%
TRANSIT ADMINISTRATION	\$7,000,000	\$21,752,110	\$28,752,110	\$66,000,000	43.56%
TRANSPORTATION AUTHORITY	\$0	\$22,940,550	\$22,940,550	\$95,000,000	24.15%
U OF MD, BALTIMORE	\$106,463	\$6,656,642	\$6,763,105	\$9,514,053	71.09%
U OF MD, BALTIMORE COUNTY	\$51,299	\$115,327	\$166,626	\$1,281,426	13.00%
U OF MD, COLLEGE PARK	\$8,700	\$0	\$8,700	\$1,822,260	0.48%
U OF MD, EASTERN SHORE	\$206,939	\$4,525	\$211,464	\$219,179	96.48%
U OF MD, GLOBAL CAMPUS	\$51,680	\$0	\$51,680	\$144,226	35.83%
TOTAL	\$8,851,618	\$76,538,620	\$85,390,238	\$314,468,442	27.15%

Exhibit E: FY2023 Industry Category: Engineering

Fiscal Year 2023					
Industry Category: Engineering					
MBE Participating Agency/Department	MBE Prime Contractor Awards	MBE Subcontractor Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
ENVIRONMENTAL SERVICES	\$0	\$5,861,820	\$5,861,820	\$17,537,576	33.42%
FOOD CENTER AUTHORITY	\$0	\$0	\$0	\$125,000	0.00%
PORT ADMINISTRATION	\$50,000	\$0	\$50,000	\$50,000	100.00%
SALISBURY STATE UNIVERSITY	\$5,850	\$0	\$5,850	\$209,392	2.79%
SCHOOL FOR THE DEAF	\$6,500	\$0	\$6,500	\$6,500	100.00%
STADIUM AUTHORITY	\$209,055	\$679,953	\$889,008	\$1,486,658	59.80%
STATE HIGHWAY ADMINISTRATION	\$4,000,000	\$119,141,000	\$123,141,000	\$427,050,000	28.84%
TOWSON UNIVERSITY	\$38,460	\$70,150	\$108,610	\$604,924	17.95%
U OF MD, BALTIMORE	\$0	\$394,000	\$394,000	\$394,000	100.00%
U OF MD, BALTIMORE COUNTY	\$0	\$179,494	\$179,494	\$613,688	29.25%
U OF MD, COLLEGE PARK	\$198,819	\$1,306,479	\$1,505,298	\$2,708,329	55.58%
TOTAL	\$4,508,684	\$127,632,896	\$132,141,580	\$450,786,067	29.31%

Exhibit F: FY2023 Industry Category: Construction

Fiscal Year 2023					
Industry Category: Construction					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AVIATION ADMINISTRATION	\$1,348,673	\$10,203,193	\$11,551,866	\$70,230,091	16.45%
BALTIMORE CITY COMMUNITY COLLEGE	\$0	\$286,679	\$286,679	\$458,000	62.59%
COPPIN STATE UNIVERSITY	\$0	\$0	\$0	\$2,610,380	0.00%
EDUCATION	\$1,100	\$0	\$1,100	\$1,100	100.00%
ENVIRONMENTAL SERVICES	\$1,706,285	\$13,524,846	\$15,231,131	\$50,942,114	29.90%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$1,033,941	0.00%
GENERAL SERVICES	\$10,392,639	\$59,774,916	\$70,167,555	\$270,205,139	25.97%
HUMAN SERVICES	\$34,574	\$0	\$34,574	\$45,960	75.23%
JUVENILE SERVICES	\$166,731	\$0	\$166,731	\$261,745	63.70%
MORGAN STATE UNIVERSITY	\$0	\$0	\$0	\$195,000	0.00%
MOTOR VEHICLE ADMINISTRATION	\$190,609	\$3,904,331	\$4,094,940	\$16,107,209	25.42%
NATURAL RESOURCES	\$0	\$0	\$0	\$2,740	0.00%
PORT ADMINISTRATION	\$0	\$6,008,500	\$6,008,500	\$29,545,091	20.34%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$524,367	\$0	\$524,367	\$5,943,355	8.82%
PUBLIC SCHOOL CONSTRUCTION	\$37,686,505	\$159,203,812	\$196,890,317	\$472,456,876	41.67%
PUBLIC SERVICE COMMISSION	\$29,894	\$0	\$29,894	\$29,894	100.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$5,568,631	\$5,568,631	\$17,318,922	32.15%
STADIUM AUTHORITY	\$8,155,690	\$4,535,829	\$12,691,519	\$102,295,975	12.41%
STATE HIGHWAY ADMINISTRATION	\$33,490,278	\$60,378,393	\$93,868,671	\$606,133,298	15.49%
TOWSON UNIVERSITY	\$85,039	\$0	\$85,039	\$480,007	17.72%
TRANSIT ADMINISTRATION	\$2,769,600	\$2,351,306	\$5,120,906	\$10,478,368	48.87%
TRANSPORTATION AUTHORITY	\$0	\$20,247,867	\$20,247,867	\$104,782,580	19.32%
U OF MD, BALTIMORE	\$210,826	\$13,177,963	\$13,388,789	\$104,376,922	12.83%
U OF MD, BALTIMORE COUNTY	\$82,385	\$1,399,146	\$1,481,531	\$7,388,919	20.05%
U OF MD, COLLEGE PARK	\$174,016	\$32,670,136	\$32,844,152	\$169,618,800	19.36%
TOTAL	\$97,049,211	\$393,235,548	\$490,284,759	\$2,042,942,426	24.00%

Exhibit G: FY2023 Industry Category: Construction Related Services

Fiscal Year 2023					
Industry Category: Construction Related Services					
MBE Participating Agency/Department	MBE Prime Contractor Awards	MBE Subcontractor Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AVIATION ADMINISTRATION	\$0	\$85,270	\$85,270	\$93,295	91.40%
FOOD CENTER AUTHORITY	\$56,642	\$0	\$56,642	\$56,642	100.00%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$2,621,731	0.00%
HEALTH	\$17,176	\$0	\$17,176	\$17,176	100.00%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$228,440	\$228,440	\$4,548,742	5.02%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$3,489,171	0.00%
SALISBURY STATE UNIVERSITY	\$0	\$0	\$0	\$20,788	0.00%
STADIUM AUTHORITY	\$4,012	\$131,310	\$135,322	\$535,899	25.25%
TOWSON UNIVERSITY	\$0	\$0	\$0	\$41,603	0.00%
TRANSIT ADMINISTRATION	\$0	\$0	\$0	\$12,162	0.00%
U OF MD, COLLEGE PARK	\$117,907	\$5,222,263	\$5,340,170	\$5,614,609	95.11%
UNIVERSITY OF BALTIMORE	\$57,723	\$0	\$57,723	\$255,838	22.56%
TOTAL	\$253,460	\$5,667,283	\$5,920,743	\$17,307,656	34.21%

Exhibit H: FY2023 Industry Category: Maintenance

Fiscal Year 2023					
Industry Category: Maintenance					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AVIATION ADMINISTRATION	\$0	\$12,028,149	\$12,028,149	\$63,266,691	19.01%
BALTIMORE CITY COMMUNITY COLLEGE	\$120,669	\$0	\$120,669	\$890,145	13.56%
BOWIE STATE UNIVERSITY	\$1,487,828	\$7,813,979	\$9,301,807	\$26,529,033	35.06%
COPPIN STATE UNIVERSITY	\$0	\$455,943	\$455,943	\$3,313,965	13.76%
FOOD CENTER AUTHORITY	\$86,227	\$0	\$86,227	\$260,592	33.09%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$1,610,968	0.00%
GENERAL SERVICES	\$16,780,939	\$6,136,466	\$22,917,405	\$58,932,004	38.89%
HEALTH	\$0	\$0	\$0	\$547,847	0.00%
HUMAN SERVICES	\$0	\$0	\$0	\$200,912	0.00%
JUVENILE SERVICES	\$88,274	\$0	\$88,274	\$18,235,069	0.48%
LABOR	\$0	\$0	\$0	\$2,891	0.00%
MARYLAND STATE LIBRARY	\$0	\$0	\$0	\$62,037	0.00%
MILITARY DEPARTMENT	\$495,394	\$47,088	\$542,482	\$1,336,914	40.58%
MORGAN STATE UNIVERSITY	\$565,372	\$0	\$565,372	\$10,588,280	5.34%
MOTOR VEHICLE ADMINISTRATION	\$519,924	\$28,675	\$548,599	\$2,654,030	20.67%
NATURAL RESOURCES	\$0	\$0	\$0	\$137,259	0.00%
PLANNING	\$0	\$0	\$0	\$216,476	0.00%
PORT ADMINISTRATION	\$0	\$0	\$0	\$12,000	0.00%
PUBLIC BROADCASTING COMMISSION	\$0	\$0	\$0	\$15,200	0.00%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$121,310	\$35,539	\$156,849	\$2,971,165	5.28%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$3,974,321	0.00%
SALISBURY STATE UNIVERSITY	\$1,067,282	\$203,145	\$1,270,427	\$10,273,540	12.37%
SCHOOL FOR THE DEAF	\$145,610	\$0	\$145,610	\$1,266,136	11.50%
STADIUM AUTHORITY	\$1,384,565	\$0	\$1,384,565	\$3,743,623	36.98%
STATE HIGHWAY ADMINISTRATION	\$31,729,898	\$950,527	\$32,680,425	\$168,049,140	19.45%
STATE POLICE	\$182,713	\$0	\$182,713	\$1,051,056	17.38%
TOWSON UNIVERSITY	\$684,447	\$211,563	\$896,010	\$6,318,008	14.18%
TRANSIT ADMINISTRATION	\$0	\$31,470,862	\$31,470,862	\$437,708,386	7.19%
TRANSPORTATION (TSO)	\$0	\$1,613,394	\$1,613,394	\$7,353,021	21.94%
TRANSPORTATION AUTHORITY	\$2,397,006	\$0	\$2,397,006	\$4,169,101	57.49%
U OF MD, BALTIMORE	\$477,069	\$1,509,386	\$1,986,455	\$62,665,089	3.17%
U OF MD, BALTIMORE COUNTY	\$95,701	\$978,640	\$1,074,341	\$18,334,248	5.86%
U OF MD, COLLEGE PARK	\$5,925,162	\$0	\$5,925,162	\$94,296,393	6.28%
U OF MD, EASTERN SHORE	\$0	\$0	\$0	\$1,680,612	0.00%
U OF MD, GLOBAL CAMPUS	\$0	\$573,040	\$573,040	\$6,556,374	8.74%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$1,656,663	0.00%
VETERANS AFFAIRS	\$93,936	\$0	\$93,936	\$362,911	25.88%
WORKER'S COMPENSATION COMMISSION	\$0	\$0	\$0	\$2,593	0.00%
TOTAL	\$64,449,326	\$64,056,396	\$128,505,722	\$1,021,244,693	12.58%

Exhibit I: FY2023 Industry Category: Services

Fiscal Year 2023					
Industry Category: Services					
MBE Participating Agency/Department	MBE Prime Contractor Awards	MBE Subcontractor Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGING	\$0	\$2,466	\$2,466	\$451,418	0.55%
ARCHIVES	\$0	\$0	\$0	\$106,927	0.00%
ASSESSMENTS & TAXATION	\$0	\$0	\$0	\$3,020	0.00%
ATTORNEY GENERAL	\$0	\$0	\$0	\$107,627	0.00%
AVIATION ADMINISTRATION	\$0	\$25,443,943	\$25,443,943	\$85,131,556	29.89%
BALTIMORE CITY COMMUNITY COLLEGE	\$46,039	\$0	\$46,039	\$1,025,014	4.49%
BOWIE STATE UNIVERSITY	\$446,978	\$0	\$446,978	\$11,841,045	3.77%
BUDGET & MANAGEMENT	\$59,186	\$137,026	\$196,212	\$3,760,930	5.22%
COMMERCE	\$2,507,798	\$22,500	\$2,530,298	\$4,269,467	59.26%
COMPROLLER	\$26,676	\$1,000,000	\$1,026,676	\$5,648,143	18.18%
COPPIN STATE UNIVERSITY	\$1,365,794	\$404,777	\$1,770,571	\$7,721,013	22.93%
EDUCATION	\$625,998	\$217,183	\$843,181	\$49,924,944	1.69%
EMERGENCY MANAGEMENT AGENCY	\$0	\$0	\$0	\$445,350	0.00%
ENVIRONMENT	\$1,819,523	\$1,162,500	\$2,982,023	\$6,674,269	44.68%
ENVIRONMENTAL SERVICES	\$7,997,263	\$6,950,016	\$14,947,279	\$35,765,091	41.79%
EXECUTIVE DEPARTMENT	\$27,500	\$0	\$27,500	\$1,221,355	2.25%
FOOD CENTER AUTHORITY	\$82,185	\$3,000	\$85,185	\$250,352	34.03%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$471,899	0.00%
GENERAL SERVICES	\$464,984	\$0	\$464,984	\$22,082,895	2.11%
GOVERNOR'S OFFICE OF CRIME PREVENTION, YOUTH AND VICTIM SERVICES	\$48,944	\$0	\$48,944	\$852,572	5.74%
HEALTH	\$2,039,835	\$6,467,423	\$8,507,258	\$114,424,757	7.43%
HEALTH BENEFIT EXCHANGE	\$6,332,776	\$4,516,408	\$10,849,184	\$60,606,870	17.90%
HOUSING & COMMUNITY DEVELOPMENT	\$1,179,057	\$38,000	\$1,217,057	\$2,251,136	54.06%
HUMAN SERVICES	\$12,549,921	\$2,707,984	\$15,257,905	\$155,886,915	9.79%
INFORMATION TECHNOLOGY	\$0	\$0	\$0	\$108,801	0.00%
INSURANCE ADMINISTRATION	\$0	\$0	\$0	\$63,320	0.00%
JUVENILE SERVICES	\$103,459	\$0	\$103,459	\$8,780,686	1.18%
LABOR	\$70,579	\$0	\$70,579	\$4,610,415	1.53%
LOTTERY & GAMING CONTROL	\$336,412	\$0	\$336,412	\$1,873,938	17.95%
MARYLAND 529	\$50,000	\$79,925	\$129,925	\$1,591,264	8.16%
MARYLAND STATE LIBRARY	\$0	\$0	\$0	\$1,215	0.00%
MILITARY DEPARTMENT	\$38,425	\$18,194	\$56,619	\$505,308	11.20%
MORGAN STATE UNIVERSITY	\$0	\$442,509	\$442,509	\$7,213,784	6.13%
MOTOR VEHICLE ADMINISTRATION	\$1,300	\$9,856,162	\$9,857,462	\$25,869,642	38.10%
NATURAL RESOURCES	\$2,013,406	\$36,450	\$2,049,856	\$11,075,193	18.51%
PEOPLE'S COUNSEL	\$0	\$0	\$0	\$3,467,579	0.00%
PLANNING	\$0	\$0	\$0	\$361,948	0.00%
PORT ADMINISTRATION	\$235,285	\$0	\$235,285	\$18,403,284	1.28%
PUBLIC BROADCASTING COMMISSION	\$175,780	\$0	\$175,780	\$22,668,615	0.78%
PUBLIC DEFENDER	\$0	\$0	\$0	\$124,890	0.00%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$92,017	\$293,683	\$385,700	\$7,014,354	5.50%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$0	\$0	\$193,445	0.00%
PUBLIC SERVICE COMMISSION	\$0	\$171,000	\$171,000	\$1,151,906	14.84%
SAINT MARY'S COLLEGE OF MARYLAND	\$651,824	\$301,291	\$953,115	\$14,881,607	6.40%
SALISBURY STATE UNIVERSITY	\$160,733	\$0	\$160,733	\$1,869,333	8.60%
SCHOOL FOR THE DEAF	\$19,958	\$0	\$19,958	\$409,468	4.87%
STADIUM AUTHORITY	\$25,788	\$969,712	\$995,500	\$11,269,773	8.83%
STATE BOARD OF ELECTIONS	\$0	\$5,024,353	\$5,024,353	\$16,887,860	29.75%
STATE HIGHWAY ADMINISTRATION	\$97,220	\$0	\$97,220	\$7,067,835	1.38%
STATE POLICE	\$1,445,281	\$0	\$1,445,281	\$9,810,981	14.73%
STATE RETIREMENT AGENCY	\$34,820	\$0	\$34,820	\$589,524	5.91%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$720,275	0.00%
TOWSON UNIVERSITY	\$486,841	\$2,083,538	\$2,570,379	\$17,378,361	14.79%
TRANSIT ADMINISTRATION	\$3,186	\$5,240,461	\$5,243,647	\$25,825,928	20.30%
TRANSPORTATION (TSO)	\$15,024,000	\$50,480	\$15,074,480	\$20,569,183	73.29%
TRANSPORTATION AUTHORITY	\$0	\$2,543,120	\$2,543,120	\$18,252,181	13.93%
TREASURER	\$0	\$13,126	\$13,126	\$1,277,131	1.03%
U OF MD, BALTIMORE	\$3,189,797	\$204,869	\$3,394,666	\$37,120,713	9.14%
U OF MD, BALTIMORE COUNTY	\$40,511	\$0	\$40,511	\$4,990,229	0.81%
U OF MD, COLLEGE PARK	\$3,748,267	\$3,167,317	\$6,915,584	\$56,775,791	12.18%
U OF MD, EASTERN SHORE	\$200,676	\$209,741	\$410,417	\$17,148,816	2.39%
U OF MD, GLOBAL CAMPUS	\$568,750	\$45,013	\$613,763	\$7,225,888	8.49%
UNIVERSITY OF BALTIMORE	\$50,000	\$152,168	\$202,168	\$2,861,445	7.07%
VETERANS AFFAIRS	\$633,468	\$0	\$633,468	\$159,803,588	0.40%
WORKER'S COMPENSATION COMMISSION	\$89,915	\$33,439	\$123,354	\$182,692	67.52%
TOTAL	\$67,208,155	\$80,009,777	\$147,217,932	\$1,118,922,754	13.16%

Exhibit J: FY2023 Industry Category: Supplies & Equipment

Fiscal Year 2023					
Industry Category: Supplies and Equipment					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGRICULTURE	\$9,680	\$0	\$9,680	\$1,199,284	0.81%
ARCHIVES	\$0	\$0	\$0	\$139,507	0.00%
ASSESSMENTS & TAXATION	\$0	\$0	\$0	\$2,024	0.00%
ATTORNEY GENERAL	\$66,669	\$0	\$66,669	\$66,969	99.55%
AVIATION ADMINISTRATION	\$0	\$95,491	\$95,491	\$5,856,427	1.63%
BALTIMORE CITY COMMUNITY COLLEGE	\$17,914	\$0	\$17,914	\$670,096	2.67%
BOWIE STATE UNIVERSITY	\$2,133	\$0	\$2,133	\$9,862,486	0.02%
COMPTROLLER	\$27,398	\$0	\$27,398	\$456,241	6.01%
COPPIN STATE UNIVERSITY	\$645,398	\$49,620	\$695,018	\$2,886,234	24.08%
EDUCATION	\$188,901	\$0	\$188,901	\$9,376,797	2.01%
ENVIRONMENT	\$14,830	\$0	\$14,830	\$1,292,248	1.15%
ENVIRONMENTAL SERVICES	\$1,365,038	\$0	\$1,365,038	\$15,598,389	8.75%
EXECUTIVE DEPARTMENT	\$0	\$0	\$0	\$774,665	0.00%
FROSTBURG STATE UNIVERSITY	\$42,615	\$0	\$42,615	\$636,254	6.70%
GENERAL SERVICES	\$4,058,631	\$694,345	\$4,752,976	\$108,887,079	4.37%
HEALTH	\$400,926	\$0	\$400,926	\$14,098,635	2.84%
HOUSING & COMMUNITY DEVELOPMENT	\$30,812	\$0	\$30,812	\$54,159	56.89%
HUMAN SERVICES	\$1,435,977	\$0	\$1,435,977	\$3,622,686	39.64%
INSURANCE ADMINISTRATION	\$0	\$0	\$0	\$193,014	0.00%
JUVENILE SERVICES	\$116,539	\$14,842	\$131,381	\$2,345,728	5.60%
LABOR	\$17,195	\$0	\$17,195	\$101,944	16.87%
MARYLAND 529	\$0	\$0	\$0	\$14,455	0.00%
MILITARY DEPARTMENT	\$0	\$0	\$0	\$93,151	0.00%
MORGAN STATE UNIVERSITY	\$113,822	\$0	\$113,822	\$1,276,810	8.91%
MOTOR VEHICLE ADMINISTRATION	\$0	\$0	\$0	\$480,038	0.00%
NATURAL RESOURCES	\$8,190	\$0	\$8,190	\$6,185,089	0.13%
PLANNING	\$0	\$0	\$0	\$98,210	0.00%
PORT ADMINISTRATION	\$120,882	\$0	\$120,882	\$7,676,716	1.57%
PUBLIC BROADCASTING COMMISSION	\$0	\$0	\$0	\$680,128	0.00%
PUBLIC DEFENDER	\$811,303	\$0	\$811,303	\$6,012,312	13.49%
PUBLIC SERVICE COMMISSION	\$0	\$0	\$0	\$15,894	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$269,360	\$0	\$269,360	\$515,256	52.28%
SALISBURY STATE UNIVERSITY	\$55,424	\$0	\$55,424	\$2,632,519	2.11%
SCHOOL FOR THE DEAF	\$9,500	\$0	\$9,500	\$708,324	1.34%
STADIUM AUTHORITY	\$5,000	\$624,474	\$629,474	\$1,345,777	46.77%
STATE BOARD OF ELECTIONS	\$0	\$0	\$0	\$362,747	0.00%
STATE HIGHWAY ADMINISTRATION	\$105,740	\$0	\$105,740	\$6,378,486	1.66%
STATE POLICE	\$24,927	\$0	\$24,927	\$8,330,223	0.30%
STATE RETIREMENT AGENCY	\$91,051	\$0	\$91,051	\$100,330	90.75%
TOWSON UNIVERSITY	\$0	\$0	\$0	\$4,411,193	0.00%
TRANSIT ADMINISTRATION	\$506,932	\$0	\$506,932	\$24,115,211	2.10%
TRANSPORTATION (TSO)	\$0	\$0	\$0	\$29,220	0.00%
TRANSPORTATION AUTHORITY	\$0	\$0	\$0	\$934,882	0.00%
TREASURER	\$0	\$0	\$0	\$196,846	0.00%
U OF MD, BALTIMORE	\$40,998	\$568,221	\$609,219	\$33,103,102	1.84%
U OF MD, BALTIMORE COUNTY	\$91,629	\$316,223	\$407,852	\$12,146,806	3.36%
U OF MD, COLLEGE PARK	\$4,383,236	\$27,181,977	\$31,565,213	\$152,753,769	20.66%
U OF MD, EASTERN SHORE	\$80,626	\$0	\$80,626	\$6,068,886	1.33%
U OF MD, GLOBAL CAMPUS	\$11,730	\$0	\$11,730	\$779,665	1.50%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$231,542	0.00%
VETERANS AFFAIRS	\$0	\$0	\$0	\$25,891	0.00%
WORKER'S COMPENSATION COMMISSION	\$0	\$0	\$0	\$87,314	0.00%
TOTAL	\$15,171,006	\$29,545,193	\$44,716,199	\$455,911,658	9.81%

Exhibit K: FY203 Industry Category: IT Services

Fiscal Year 2023					
Industry Category: IT Services					
MBE Participating Agency/Department	MBE Prime Contractor Awards	MBE Subcontractor Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
ARCHIVES	\$59,923	\$0	\$59,923	\$65,009	92.18%
ASSESSMENTS & TAXATION	\$0	\$0	\$0	\$144,851	0.00%
ATTORNEY GENERAL	\$37,209	\$0	\$37,209	\$54,332	68.48%
AVIATION ADMINISTRATION	\$2,000,000	\$169,413	\$2,169,413	\$7,666,593	28.30%
BALTIMORE CITY COMMUNITY COLLEGE	\$0	\$0	\$0	\$322,036	0.00%
BOWIE STATE UNIVERSITY	\$457,735	\$0	\$457,735	\$2,600,343	17.60%
BUDGET & MANAGEMENT	\$1,056,420	\$0	\$1,056,420	\$1,056,420	100.00%
COMMERCE	\$0	\$0	\$0	\$3,662	0.00%
COMMISSION ON CIVIL RIGHTS	\$0	\$0	\$0	\$13,115	0.00%
COMPROLLER	\$1,044,935	\$0	\$1,044,935	\$6,963,341	15.01%
COPPIN STATE UNIVERSITY	\$0	\$0	\$0	\$809,312	0.00%
EDUCATION	\$10,060,529	\$4,459,922	\$14,520,451	\$62,258,963	23.32%
EMERGENCY MANAGEMENT AGENCY	\$0	\$0	\$0	\$122,815	0.00%
ENVIRONMENT	\$360,000	\$0	\$360,000	\$360,000	100.00%
ENVIRONMENTAL SERVICES	\$0	\$0	\$0	\$674,464	0.00%
EXECUTIVE DEPARTMENT	\$25,045	\$0	\$25,045	\$64,512	38.82%
FOOD CENTER AUTHORITY	\$149,729	\$0	\$149,729	\$149,729	100.00%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$997,067	0.00%
GENERAL SERVICES	\$832,429	\$0	\$832,429	\$1,505,888	55.28%
HEALTH	\$3,610,178	\$425,343	\$4,035,521	\$6,075,613	66.42%
HEALTH BENEFIT EXCHANGE	\$14,618,798	\$0	\$14,618,798	\$34,039,437	42.95%
HOUSING & COMMUNITY DEVELOPMENT	\$0	\$0	\$0	\$447,732	0.00%
INFORMATION TECHNOLOGY	\$576,500	\$13,114,071	\$13,690,571	\$127,117,433	10.77%
INSURANCE ADMINISTRATION	\$4,359	\$0	\$4,359	\$175,205	2.49%
JUVENILE SERVICES	\$99,163	\$294,485	\$393,648	\$1,051,284	37.44%
LABOR	\$1,222,957	\$5,335,505	\$6,558,462	\$30,359,728	21.60%
MARYLAND 529	\$0	\$0	\$0	\$61,638	0.00%
MARYLAND STATE LIBRARY	\$0	\$0	\$0	\$100,584	0.00%
MOTOR VEHICLE ADMINISTRATION	\$1,229,382	\$1,783,449	\$3,012,831	\$37,524,742	8.03%
NATURAL RESOURCES	\$159,002	\$0	\$159,002	\$672,126	23.66%
PORT ADMINISTRATION	\$836,497	\$518,794	\$1,355,291	\$3,144,213	43.10%
PUBLIC DEFENDER	\$236,723	\$0	\$236,723	\$389,318	60.80%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$711,361	\$0	\$711,361	\$9,495,647	7.49%
PUBLIC SERVICE COMMISSION	\$0	\$0	\$0	\$72,662	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$3,728,673	0.00%
SALISBURY STATE UNIVERSITY	\$111,254	\$0	\$111,254	\$2,661,995	4.18%
SCHOOL FOR THE DEAF	\$0	\$0	\$0	\$51,914	0.00%
STADIUM AUTHORITY	\$75,733	\$0	\$75,733	\$2,567,309	2.95%
STATE BOARD OF ELECTIONS	\$1,519,960	\$5,606,232	\$7,126,192	\$32,341,182	22.03%
STATE HIGHWAY ADMINISTRATION	\$16,313,495	\$3,893,760	\$20,207,255	\$20,472,163	98.71%
STATE POLICE	\$1,262,435	\$0	\$1,262,435	\$2,901,442	43.51%
STATE RETIREMENT AGENCY	\$474,963	\$0	\$474,963	\$817,247	58.12%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$18,429	0.00%
TOWSON UNIVERSITY	\$409,332	\$0	\$409,332	\$5,127,152	7.98%
TRANSIT ADMINISTRATION	\$260,279	\$332,548	\$592,827	\$2,274,209	26.07%
TRANSPORTATION (TSO)	\$4,531,039	\$0	\$4,531,039	\$19,678,996	23.02%
TRANSPORTATION AUTHORITY	\$95,062	\$10,927,110	\$11,022,172	\$74,672,491	14.76%
TREASURER	\$14,525	\$360,000	\$374,525	\$4,604,562	8.13%
U OF MD, BALTIMORE	\$670,371	\$851,054	\$1,521,425	\$36,191,311	4.20%
U OF MD, BALTIMORE COUNTY	\$241	\$0	\$241	\$709,591	0.03%
U OF MD, COLLEGE PARK	\$69,567	\$0	\$69,567	\$58,755,467	0.12%
U OF MD, EASTERN SHORE	\$208,769	\$0	\$208,769	\$1,074,095	19.44%
U OF MD, GLOBAL CAMPUS	\$0	\$0	\$0	\$1,923,412	0.00%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$3,032,007	0.00%
WORKER'S COMPENSATION COMMISSION	\$0	\$0	\$0	\$6,369	0.00%
TOTAL	\$65,466,763	\$48,071,686	\$113,538,449	\$610,230,693	18.61%

Exhibit L: FY2023 Industry Category: IT Supplies & Equipment

Fiscal Year 2023					
Industry Category: IT Supplies & Equipment					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGRICULTURE	\$0	\$0	\$0	\$68,498	0.00%
ARCHIVES	\$22,623	\$0	\$22,623	\$33,240	68.06%
ASSESSMENTS & TAXATION	\$0	\$0	\$0	\$2,494,290	0.00%
ATTORNEY GENERAL	\$20,944	\$0	\$20,944	\$172,666	12.13%
AVIATION ADMINISTRATION	\$0	\$36,036	\$36,036	\$476,831	7.56%
BALTIMORE CITY COMMUNITY COLLEGE	\$6,370	\$42,750	\$49,120	\$1,217,616	4.03%
BOWIE STATE UNIVERSITY	\$0	\$0	\$0	\$2,880,003	0.00%
COMMERCE	\$0	\$0	\$0	\$11,035	0.00%
COMPTROLLER	\$1,294,872	\$0	\$1,294,872	\$2,764,685	46.84%
COPPIN STATE UNIVERSITY	\$0	\$0	\$0	\$56,022	0.00%
EDUCATION	\$14,464	\$0	\$14,464	\$12,139,007	0.12%
EMERGENCY MANAGEMENT AGENCY	\$6,320	\$0	\$6,320	\$178,419	3.54%
ENVIRONMENT	\$0	\$0	\$0	\$87,550	0.00%
ENVIRONMENTAL SERVICES	\$0	\$0	\$0	\$1,321,446	0.00%
EXECUTIVE DEPARTMENT	\$0	\$0	\$0	\$19,713	0.00%
FOOD CENTER AUTHORITY	\$60,269	\$0	\$60,269	\$82,269	73.26%
FROSTBURG STATE UNIVERSITY	\$270,395	\$0	\$270,395	\$928,309	29.13%
GENERAL SERVICES	\$150,774	\$0	\$150,774	\$1,858,672	8.11%
HEALTH	\$157,326	\$0	\$157,326	\$656,378	23.97%
HEALTH BENEFIT EXCHANGE	\$0	\$0	\$0	\$244,417	0.00%
HOUSING & COMMUNITY DEVELOPMENT	\$1,880,000	\$0	\$1,880,000	\$3,306,393	56.86%
INFORMATION TECHNOLOGY	\$0	\$10,055,108	\$10,055,108	\$37,637,342	26.72%
INSURANCE ADMINISTRATION	\$103,895	\$0	\$103,895	\$290,649	35.75%
JUVENILE SERVICES	\$335,394	\$0	\$335,394	\$385,455	87.01%
LABOR	\$174,661	\$0	\$174,661	\$520,752	33.54%
MARYLAND STATE LIBRARY	\$0	\$10,535	\$10,535	\$89,000	11.84%
MOTOR VEHICLE ADMINISTRATION	\$6,510	\$102,678	\$109,188	\$3,357,818	3.25%
NATURAL RESOURCES	\$808,192	\$0	\$808,192	\$858,758	94.11%
PEOPLE'S COUNSEL	\$60,849	\$0	\$60,849	\$66,446	91.58%
PLANNING	\$0	\$0	\$0	\$93,324	0.00%
PUBLIC DEFENDER	\$304,494	\$0	\$304,494	\$875,875	34.76%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$14,386	\$5,235	\$19,621	\$5,508,334	0.36%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$0	\$0	\$59,898	0.00%
PUBLIC SERVICE COMMISSION	\$0	\$0	\$0	\$67,782	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$1,748,907	0.00%
SALISBURY STATE UNIVERSITY	\$1,250,636	\$0	\$1,250,636	\$2,692,696	46.45%
SCHOOL FOR THE DEAF	\$20,175	\$0	\$20,175	\$85,763	23.52%
STATE BOARD OF ELECTIONS	\$262,641	\$0	\$262,641	\$492,443	53.33%
STATE HIGHWAY ADMINISTRATION	\$494,558	\$0	\$494,558	\$1,435,123	34.46%
STATE POLICE	\$4,990,577	\$0	\$4,990,577	\$12,576,124	39.68%
STATE RETIREMENT AGENCY	\$338,694	\$0	\$338,694	\$1,112,384	30.45%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$3,807	0.00%
TOWSON UNIVERSITY	\$1,357,626	\$0	\$1,357,626	\$5,779,026	23.49%
TRANSIT ADMINISTRATION	\$738,535	\$0	\$738,535	\$3,828,002	19.29%
TRANSPORTATION (TSO)	\$6,291,757	\$0	\$6,291,757	\$7,504,980	83.83%
TRANSPORTATION AUTHORITY	\$138,822	\$0	\$138,822	\$2,918,473	4.76%
TREASURER	\$34,504	\$0	\$34,504	\$335,484	10.28%
U OF MD, BALTIMORE	\$401,421	\$852,408	\$1,253,829	\$17,131,521	7.32%
U OF MD, BALTIMORE COUNTY	\$107,338	\$0	\$107,338	\$7,849,663	1.37%
U OF MD, COLLEGE PARK	\$860,111	\$1,141,053	\$2,001,164	\$96,712,011	2.07%
U OF MD, EASTERN SHORE	\$6,907,881	\$0	\$6,907,881	\$17,935,065	38.52%
U OF MD, GLOBAL CAMPUS	\$87,677	\$0	\$87,677	\$8,265,463	1.06%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$2,115,470	0.00%
VETERANS AFFAIRS	\$6,066	\$0	\$6,066	\$17,837	34.01%
WORKER'S COMPENSATION COMMISSION	\$0	\$0	\$0	\$919	0.00%
TOTAL	\$29,981,757	\$12,245,803	\$42,227,560	\$271,350,053	15.56%

Exhibit M: FY2023 Industry Category: Human, Cultural, Social & Educational

Fiscal Year 2023					
Industry Category: Human, Cultural, Social & Educational Services					
MBE Participating Agency/Department	MBE Prime Contractor Awards	MBE Subcontractor Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AVIATION ADMINISTRATION	\$0	\$0	\$0	\$66,215	0.00%
HEALTH	\$49,081	\$1,165,000	\$1,214,081.00	\$18,248,976	6.65%
JUVENILE SERVICES	\$3,228,250	\$470,474	\$3,698,724.00	\$6,112,679	60.51%
NATURAL RESOURCES	\$0	\$0	\$0	\$95,541	0.00%
PEOPLE'S COUNSEL	\$0	\$0	\$0	\$35,300	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$207,490	0.00%
U OF MD, BALTIMORE	\$0	\$0	\$0	\$9,950	0.00%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$226,856	0.00%
TOTAL	\$3,277,331	\$1,635,474	\$4,912,805	\$25,003,007	19.65%

Exhibit N: FY2023 MBE Payment by Classification

Fiscal Year 2023				
MBE Classification	MBE Prime Payments	MBE Subcontractor Payments	Total MBE Payments	% of Total MBE Procurement
African American Total	\$106,124,258.49	\$229,040,170.93	\$335,164,429	33.81%
<i>African American</i>	<i>\$83,946,214</i>	<i>\$188,255,864</i>	<i>\$272,202,078</i>	<i>27.46%</i>
<i>African American Women</i>	<i>\$22,178,044</i>	<i>\$40,784,307</i>	<i>\$62,962,351</i>	<i>6.35%</i>
Asian American Total	\$96,646,018	\$113,049,284	\$209,695,302	21.15%
<i>Asian American</i>	<i>\$79,221,999</i>	<i>\$101,307,295</i>	<i>\$180,529,294</i>	<i>18.21%</i>
<i>Asian American Woman</i>	<i>\$17,424,019</i>	<i>\$11,741,989</i>	<i>\$29,166,008</i>	<i>2.94%</i>
Hispanic American Total	\$23,044,463	\$55,773,143	\$78,817,607	7.95%
<i>Hispanic American</i>	<i>\$21,450,112</i>	<i>\$49,973,455</i>	<i>\$71,423,566</i>	<i>7.21%</i>
<i>Hispanic American Woman</i>	<i>\$1,594,352</i>	<i>\$5,799,688</i>	<i>\$7,394,040</i>	<i>0.75%</i>
Native American Total	\$135,025	\$14,496,633	\$14,631,658	1.48%
<i>Native American</i>	<i>\$135,025</i>	<i>\$14,413,921</i>	<i>\$14,548,946</i>	<i>1.47%</i>
<i>Native American Women</i>	<i>\$0</i>	<i>\$82,712</i>	<i>\$82,712</i>	<i>0.01%</i>
Women	\$126,546,583	\$216,233,973	\$342,780,557	34.58%
Disabled	\$2,107,926	\$53,474	\$2,161,400	0.22%
Disadvantaged	\$4,499,123	\$3,543,044	\$8,042,167	0.81%
TOTAL	\$359,103,398	\$632,189,723	\$991,293,121	100%

Exhibit O: FY2023 MBE Payment by Participating Agency/Department

Fiscal Year 2023			
MBE Participating Agency/Department	MBE Prime Payments	MBE Subcontractor Payments	Total MBE Payments
AGING	\$65,550	\$0	\$65,550
AGRICULTURE	\$194,296	\$0	\$194,296
ARCHIVES	\$73,803	\$0	\$73,803
ASSESSMENTS & TAXATION	\$133,750	\$0	\$133,750
ATTORNEY GENERAL	\$120,990	\$0	\$120,990
BALTIMORE CITY COMMUNITY COLLEGE	\$156,920	\$208,084	\$365,005
BOARD OF PUBLIC WORKS	\$2,568	\$0	\$2,568
BOWIE STATE UNIVERSITY	\$2,394,674	\$1,909,653	\$4,304,327
BUDGET AND MANAGEMENT	\$7,445,798	\$5,261,011	\$12,706,810
CANAL PLACE PRESERVATION	\$19,647	\$0	\$19,647
COMMERCE	\$233,729	\$163,470	\$397,199
COMMISSION ON CIVIL RIGHTS	\$1,787	\$0	\$1,787
COMPTROLLER	\$1,683,011	\$3,517,377	\$5,200,388
COPPIN STATE UNIVERSITY	\$2,027,771	\$910,341	\$2,938,112
EDUCATION	\$20,994,775	\$8,829,592	\$29,824,367
EMERGENCY MANAGEMENT	\$6,913	\$0	\$6,913
ENVIRONMENT	\$1,117,830	\$108,400	\$1,226,230
ENVIRONMENTAL SERVICES	\$5,873,624	\$12,903,951	\$18,777,575
EXECUTIVE DEPARTMENT	\$223,763	\$241,789	\$465,551
FOOD CENTER AUTHORITY	\$1,858,455	\$196,380	\$2,054,835
FROSTBURG STATE UNIVERSITY	\$25,444	\$0	\$25,444
GENERAL SERVICES	\$4,503,107	\$7,553,696	\$12,056,803
GOVERNORS OFFICE OF CRIME PREVENTION	\$56,228	\$0	\$56,228
HEALTH	\$9,098,110	\$21,613,183	\$30,711,293
HEALTH BENEFIT EXCHANGE	\$56,228	\$0	\$56,228
HIGHER EDUCATION COMMISSION	\$18,130	\$0	\$18,130
HOUSING AND COMMUNITY DEVELOPMENT	\$2,587,433	\$2,334,757	\$4,922,190
HUMAN SERVICES	\$26,925,209	\$2,707,983	\$29,633,192
INFORMATION TECHNOLOGY	\$10,346,281	\$4,338,014	\$14,684,296
INSURANCE ADMINISTRATION	\$579,359	\$0	\$579,359
JUVENILE SERVICES	\$41,291,465	\$762,339	\$42,053,805
LABOR	\$1,802,870	\$1,754,373	\$3,557,243
LOTTERY & GAMING CONTROL	\$693,397	\$14,537,911	\$15,231,308
MARYLAND 529	\$3,219	\$5,705	\$8,924
MARYLAND STATE LIBRARY	\$5,297	\$0	\$5,297
MILITARY DEPARTMENT	\$2,366,735	\$80,574	\$2,447,309
MORGAN STATE UNIVERSITY	\$1,615,787	\$0	\$1,615,787
MOTOR VEHICLE ADMINISTRATION	\$6,004,885	\$6,461,151	\$12,466,036
NATURAL RESOURCES	\$2,988,061	\$36,450	\$3,024,511
PEOPLE'S COUNSEL	\$60,387	\$0	\$60,387
PLANNING	\$7,499	\$0	\$7,499
PORT ADMINISTRATION	\$1,161,824	\$7,509,720	\$8,671,544
PUBLIC BROADCASTING COMMISSION	\$130,120	\$0	\$130,120
PUBLIC DEFENDER	\$980,407	\$0	\$980,407
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$20,363,782	\$61,429,145	\$81,792,927
PUBLIC SCHOOL CONSTRUCTION	\$12,094,852	\$125,187,882	\$137,282,735
PUBLIC SERVICE COMMISSION	\$88,698	\$0	\$88,698
SAINT MARY'S COLLEGE OF MARYLAND	\$1,185,293	\$4,564,033	\$5,749,326
SALISBURY STATE UNIVERSITY	\$2,665,451	\$558,439	\$3,223,890
SCHOOL FOR THE DEAF	\$197,756	\$0	\$197,756
STADIUM AUTHORITY	\$2,613,325	\$23,673,310	\$26,286,635
STATE BOARD OF ELECTIONS	\$4,233	\$3,455,218	\$3,459,451
STATE HIGHWAY ADMINISTRATION	\$39,353,380	\$79,510,059	\$118,863,439
STATE POLICE	\$7,995,016	\$294,566	\$8,289,582
STATE PROSECUTOR	\$330	\$0	\$330
SUBSEQUENT INJURY FUND	\$10,540	\$0	\$10,540
TAX COURT	\$1,940	\$0	\$1,940
TOWSON UNIVERSITY	\$3,122,609	\$2,257,582	\$5,380,191
TRANSIT ADMINISTRATION	\$71,525,754	\$93,612,350	\$165,138,105
TRANSPORTATION (TSO)	\$2,715,296	\$3,957,156	\$6,672,452
TRANSPORTATION AUTHORITY	\$6,733,543	\$69,008,303	\$75,741,845
TREASURER	\$27,258	\$1,118,346	\$1,145,604
U OF MD, BALTIMORE	\$5,199,542	\$37,042,356	\$42,241,898
U OF MD, BALTIMORE COUNTY	\$110,680	\$7,974,062	\$8,084,742
U OF MD, COLLEGE PARK	\$12,523,597	\$12,286,145	\$24,809,743
U OF MD, EASTERN SHORE	\$7,635,091	\$214,266	\$7,849,357
U OF MD, GLOBAL CAMPUS	\$634,280	\$618,054	\$1,252,334
UNIVERSITY OF BALTIMORE	\$521,910	\$195,227	\$717,136
VETERANS AFFAIRS	\$101,673	\$1,267,096	\$1,368,769
WORKER'S COMPENSATION COMMISSION	\$3,740,427	\$20,222	\$3,760,649
TOTAL	\$359,103,398	\$632,189,723	\$991,293,121

Exhibit P: Agency Contract Compliance Assessment

Fiscal Year 2023			
MBE Participating Agency/Department	Completed Contracts	Number of Contracts that Met MBE Goal	Percentage of Contracts that Met MBE Goal
AVIATION ADMINISTRATION	6	3	50%
BALTIMORE CITY COMMUNITY COLLEGE	1	0	0%
BOWIE STATE UNIVERSITY	1	1	100%
COMMERCE	1	1	100%
COMPTROLLER	1	0	0%
COPPIN STATE UNIVERSITY	1	0	0%
ENVIRONMENT	1	1	100%
ENVIRONMENTAL SERVICES	50	29	58%
FROSTBURG STATE UNIVERSITY	1	1	100%
GENERAL SERVICES	95	26	27%
HEALTH	14	4	29%
HEALTH BENEFIT EXCHANGE	2	2	100%
HOUSING & COMMUNITY DEVELOPMENT	19	7	37%
INFORMATION TECHNOLOGY	5	1	20%
JUVENILE SERVICES	3	2	67%
LABOR	1	0	0%
LOTTERY & GAMING CONTROL	2	1	50%
MOTOR VEHICLE ADMINISTRATION	2	1	50%
NATURAL RESOURCES	1	0	0%
PORT ADMINISTRATION	4	4	100%
SAINT MARY'S COLLEGE OF MARYLAND	1	1	100%
SALISBURY STATE UNIVERSITY	3	2	67%
STADIUM AUTHORITY	12	6	50%
STATE BOARD OF ELECTIONS	2	0	0%
STATE HIGHWAY ADMINISTRATION	211	108	51%
STATE RETIREMENT AGENCY	2	1	50%
TOWSON UNIVERSITY	7	4	57%
TRANSIT ADMINISTRATION	27	16	59%
TRANSPORTATION (TSO)	4	3	75%
TRANSPORTATION AUTHORITY	11	7	64%
TREASURER	1	1	100%
U OF MD, BALTIMORE	1	0	0%
U OF MD, BALTIMORE COUNTY	17	7	41%
U OF MD, COLLEGE PARK	2	2	100%
U OF MD, EASTERN SHORE	2	2	100%
U OF MD, GLOBAL CAMPUS	4	0	0%
UNIVERSITY OF BALTIMORE	1	0	0%
VETERANS AFFAIRS	1	1	100%

Exhibit Q: Overall Agency Compliance Rate

Fiscal Year 2023	
MBE Participating Agency/Department	Overall Compliance Rate*
AVIATION ADMINISTRATION	75%
BALTIMORE CITY COMMUNITY COLLEGE	84%
BOWIE STATE UNIVERSITY	100%
COMMERCE	100%
COMPTROLLER	98%
COPPIN STATE UNIVERSITY	81%
ENVIRONMENT	100%
ENVIRONMENTAL SERVICES	85%
FROSTBURG STATE UNIVERSITY	100%
GENERAL SERVICES	68%
HEALTH	47%
HEALTH BENEFIT EXCHANGE	100%
HOUSING & COMMUNITY DEVELOPMENT	79%
INFORMATION TECHNOLOGY	80%
JUVENILE SERVICES	70%
LABOR	0%
LOTTERY & GAMING CONTROL	94%
MOTOR VEHICLE ADMINISTRATION	99%
NATURAL RESOURCES	36%
PORT ADMINISTRATION	100%
SAINT MARY'S COLLEGE OF MARYLAND	100%
SALISBURY STATE UNIVERSITY	99%
STADIUM AUTHORITY	88%
STATE BOARD OF ELECTIONS	84%
STATE HIGHWAY ADMINISTRATION	80%
STATE RETIREMENT AGENCY	74%
TOWSON UNIVERSITY	93%
TRANSIT ADMINISTRATION	73%
TRANSPORTATION (TSO)	86%
TRANSPORTATION AUTHORITY	94%
TREASURER	100%
U OF MD, BALTIMORE	88%
U OF MD, BALTIMORE COUNTY	89%
U OF MD, COLLEGE PARK	100%
U OF MD, EASTERN SHORE	100%
U OF MD, GLOBAL CAMPUS	0%
UNIVERSITY OF BALTIMORE	13%
VETERANS AFFAIRS	100%
STATEWIDE AGGREGATE	80.45%
* Capped at 100%	

Exhibit R: FY2023 VSBE Awards by Participating Agency/Department

Fiscal Year 2023					
State Procurement Agency / Department	VSBE Prime Awards	VSBE Subcontract Awards	Total VSBE Awards	Total ALL AWARDS	VSBE Participation
AGING	\$0	\$0	\$0	\$1,502,135	0.00%
AGRICULTURE	\$0	\$0	\$0	\$5,385,418	0.00%
ARCHIVES	\$0	\$0	\$0	\$503,640	0.00%
ASSESSMENTS & TAXATION	\$643	\$0	\$643	\$6,787,683	0.01%
ATTORNEY GENERAL	\$0	\$0	\$0	\$486,238	0.00%
AVIATION ADMINISTRATION	\$51,518	\$0	\$51,518	\$422,493,454	0.01%
BOARD OF PUBLIC WORKS	\$0	\$0	\$0	\$25,033	0.00%
BUDGET & MANAGEMENT	\$0	\$12,000	\$12,000	\$6,524,127	0.18%
CANAL PLACE PRESERVATION	\$0	\$0	\$0	\$76,659	0.00%
COMMERCE	\$136,500	\$0	\$136,500	\$4,715,106	2.89%
COMMISSION ON CIVIL RIGHTS	\$0	\$0	\$0	\$235,303	0.00%
COMPTROLLER	\$82	\$25,000	\$25,082	\$16,541,929	0.15%
EDUCATION	\$9,557	\$0	\$9,557	\$150,119,279	0.01%
ENVIRONMENT	\$3,178	\$20,000	\$23,178	\$9,018,332	0.26%
EXECUTIVE DEPARTMENT	\$0	\$0	\$0	\$2,764,951	0.00%
GENERAL SERVICES	\$19,925,079	\$37,388	\$19,962,467	\$578,144,758	3.45%
HEALTH	\$80,598	\$274,507	\$355,105	\$298,030,552	0.12%
HIGHER EDUCATION COMMISSION	\$0	\$0	\$0	\$462,272	0.00%
HOUSING & COMMUNITY DEVELOPMENT	\$0	\$0	\$0	\$64,600,881	0.00%
HUMAN SERVICES	\$441,478	\$0	\$441,478	\$116,350,736	0.38%
INFORMATION TECHNOLOGY	\$1,358	\$0	\$1,358	\$174,584,656	0.00%
INSURANCE ADMINISTRATION	\$66,431	\$0	\$66,431	\$1,066,168	6.23%
JUVENILE SERVICES	\$195,402	\$152,891	\$348,293	\$73,110,926	0.48%
LABOR	\$1,044	\$0	\$1,044	\$38,881,174	0.00%
LOTTERY & GAMING CONTROL	\$0	\$0	\$0	\$4,889,254	0.00%
MARYLAND 529	\$0	\$0	\$0	\$1,847,529	0.00%
MILITARY DEPARTMENT	\$422,106	\$0	\$422,106	\$2,721,049	15.51%
MOTOR VEHICLE ADMINISTRATION	\$174,976	\$760,221	\$935,197	\$87,779,150	1.07%
NATURAL RESOURCES	\$19,765	\$0	\$19,765	\$31,199,981	0.06%
PEOPLE'S COUNSEL	\$0	\$0	\$0	\$3,688,040	0.00%
PLANNING	\$0	\$0	\$0	\$1,039,886	0.00%
PORT ADMINISTRATION	\$436,735	\$500,000	\$936,735	\$59,608,421	1.57%
PUBLIC BROADCASTING COMMISSION	\$0	\$0	\$0	\$19,255,263	0.00%
PUBLIC DEFENDER	\$0	\$1,025	\$1,025	\$12,699,442	0.01%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$268,328	\$0	\$268,328	\$39,313,921	0.68%
PUBLIC SERVICE COMMISSION	\$0	\$0	\$0	\$1,408,575	0.00%
SCHOOL FOR THE DEAF	\$0	\$0	\$0	\$4,268,668	0.00%
STATE BOARD OF ELECTIONS	\$14,246	\$0	\$14,246	\$50,144,503	0.03%
STATE HIGHWAY ADMINISTRATION	\$858,697	\$408,957	\$1,267,654	\$1,271,315,285	0.10%
STATE POLICE	\$2,376	\$0	\$2,376	\$30,238,041	0.01%
STATE PROSECUTOR	\$0	\$0	\$0	\$71,398	0.00%
STATE RETIREMENT AGENCY	\$407,129	\$0	\$407,129	\$2,970,119	13.71%
SUBSEQUENT INJURY FUND	\$0	\$0	\$0	\$29,565	0.00%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$918,702	0.00%
TAX COURT	\$0	\$0	\$0	\$4,555	0.00%
TRANSIT ADMINISTRATION	\$6,804,110	\$29,179	\$6,833,289	\$624,239,372	1.09%
TRANSPORTATION (TSO)	\$74,748	\$0	\$74,748	\$56,732,003	0.13%
TRANSPORTATION AUTHORITY	\$20,647	\$2,860,246	\$2,880,893	\$307,175,494	0.94%
TREASURER'S	\$0	\$0	\$0	\$6,524,359	0.00%
VETERANS AFFAIRS	\$16,451	\$0	\$16,451	\$162,834,343	0.01%
WORKER'S COMPENSATION COMMISSION	\$88,800	\$0	\$88,800	\$734,008	12.10%
TOTAL	\$30,521,982	\$5,081,414	\$35,603,396	\$4,756,062,336	0.75%

Exhibit S: FY2023 VSBE Payments by Participating Agency/Department

Fiscal Year 2023		
VSBE Participating Agency/Department	VSBE Payments (Prime Contractor & Subcontractor)	Total ALL PAYMENTS
AGING	\$0	\$1,140,545
AGRICULTURE	\$0	\$4,117,636
ARCHIVES	\$0	\$606,006
ASSESSMENTS & TAXATION	\$643	\$2,365,916
ATTORNEY GENERAL'S OFFICE	\$0	\$647,406
AVIATION	\$109,278	\$36,293,304
BOARD OF PUBLIC WORKS	\$0	\$25,033
BUDGET & MANAGEMENT	\$5,436,217	\$206,656,906
CANAL PLACE PRESERVATION	\$0	\$79,659
COMMERCE	\$0	\$806,893
COMMISSION ON CIVIL RIGHTS	\$0	\$237,284
COMPROLLER	\$16,729	\$61,668,391
DEAF, SCHOOL OF	\$0	\$4,268,668
EDUCATION	\$141,706	\$107,965,268
ENVIRONMENT	\$4,334	\$5,495,548
EXECUTIVE DEPARTMENT	\$0	\$5,139,498
GENERAL SERVICES	\$5,815,772	\$123,234,487
HEALTH	\$16,696	\$517,296,649
HIGHER EDUCATION COMMISSION	\$0	\$462,272
HOUSING & COMMUNITY DEVELOPMENT	\$1,148,397	\$25,095,538
HUMAN SERVICES	\$5,024,174	\$42,087,233
INFORMATION TECHNOLOGY	\$1,358	\$147,622,701
INSURANCE ADMINISTRATION	\$1,313	\$343,980
JUVENILE SERVICES	\$196,166	\$117,942,727
LABOR	\$154,908	\$73,335,050
LOTTERY	\$397,013	\$76,888,804
MARYLAND 529	\$0	\$1,534,670
MILITARY	\$1,726,238	\$4,209,579
MOTOR VEHICLE ADMINISTRATION	\$963,665	\$32,327,761
NATURAL RESOURCES	\$61,768	\$32,698,286
PEOPLES COUNSEL	\$0	\$2,179,566
PLANNING	\$0	\$798,820
PORT ADMINISTRATION	\$894,664	\$34,490,219
PUBLIC BROADCASTING COMMISSION	\$0	\$19,255,263
PUBLIC DEFENDER	\$1,178	\$9,664,424
PUBLIC SAFETY & CORRECTIONS	\$44,355,210	\$362,647,669
PUBLIC SERVICE COMMISSION	\$56,018	\$758,946
STATE BOARD OF ELECTIONS	\$228,187	\$41,919,635
STATE HIGHWAY	\$50,345,539	\$936,175,310
STATE POLICE	\$73,621	\$54,023,688
STATE PROSECUTOR	\$0	\$71,398
STATE RETIREMENT AGENCY	\$95,734	\$6,107,730
SUBSEQUENT INJURY FUND	\$0	\$47,392
SUPPLEMENTAL RETIREMENT	\$0	\$176,191
TAX COURT	\$0	\$4,555
TRANSIT ADMINISTRATION	\$13,856,693	\$330,028,359
TRANSPORTATION (TSO)	\$428,670	\$81,985,546
TRANSPORTATION AUTHORITY	\$5,419,792	\$509,486,763
TREASURER	\$5,313	\$7,410,718
VETERAN AFFAIRS	\$4,785,868	\$24,051,604
WORKERS COMPENSATION	\$76,438	\$4,546,279
TOTAL	\$141,839,300	\$4,058,423,773

Exhibit T: Veteran Outreach Assessment

Fiscal Year 2023			
VSBE Partitpating Agency/Department	Outreach Events Hosted	Outreach Events Attended	Total Outreach Events
AGING	0	0	0
AGRICULTURE	0	0	0
ARCHIVES	0	2	2
ASSESSMENTS & TAXATION	0	2	2
ATTORNEY GENERAL	0	0	0
AVIATION ADMINISTRATION	5	2	7
BOARD OF PUBLIC WORKS	0	0	0
BUDGET & MANAGEMENT	0	8	8
CANAL PLACE	0	0	0
COMMERCE	1	7	8
COMMISSION ON CIVIL RIGHTS	0	0	0
COMPROLLER	0	1	1
EDUCATION	0	0	0
ENVIRONMENT	0	1	1
EXECUTIVE DEPARTMENT	0	0	0
GENERAL SERVICES	8	5	13
HEALTH	0	4	4
HIGHER EDUCATION COMMISSION	0	0	0
HOUSING & COMMUNITY DEVELOPMENT	0	2	2
HUMAN SERVICES	0	4	4
INFORMATION TECHNOLOGY	0	0	0
INSURANCE ADMINISTRATION	0	3	3
JUVENILE SERVICES	0	0	0
LABOR	0	1	1
LOTTERY & GAMING CONTROL	0	3	3
MARYLAND 529	0	0	0
MILITARY DEPARTMENT	1	2	3
MOTOR VEHICLE ADMINISTRATION	0	3	3
NATURAL RESOURCES	0	0	0
PEOPLE'S COUNSEL	0	0	0
PLANNING	0	0	0
PORT ADMINISTRATION	0	1	1
PUBLIC BROADCASTING COMMISSION	0	0	0
PUBLIC DEFENDER	0	0	0
PUBLIC SAFETY & CORRECTIONAL SERVICES	0	0	0
SCHOOL FOR THE DEAF	0	0	0
STATE BOARD OF ELECTIONS	0	0	0
STATE HIGHWAY ADMINISTRATION	0	0	0
STATE POLICE	0	6	6
STATE PROSECUTOR	0	0	0
STATE RETIREMENT AGENCY	0	0	0
SUBSEQUENT INJURY FUND	0	0	0
SUPPLEMENTAL RETIREMENT	0	0	0
TAX COURT	0	0	0
TRANSIT ADMINISTRATION	1	3	4
TRANSPORTATION (TSO)	0	7	7
TRANSPORTATION AUTHORITY	2	6	8
TREASURER'S	0	0	0
VETERANS AFFAIRS	0	0	0
WORKER'S COMPENSATION COMMISSION	0	0	0
TOTAL	18	73	91

Exhibit U: FY2023 SBR Agency/Department Participation

SBR Procurement Agency/Department	Fiscal Year 2023						
	SBR Designated Payments	Non-Designated Payments	SBR Credit Card Payments	Total SBR Payments	Total ALL Payments	Total SBR Participation	Designated SBR Participation
AGING	\$4,001	\$177,046	\$4,001	\$181,047	\$1,437,635	12.6%	0.3%
AGRICULTURE	\$52,806	\$577,255	\$5,675	\$630,061	\$6,224,263	10.1%	0.8%
ARCHIVES	\$140,251	\$0	\$2,105	\$140,251	\$638,801	22.0%	22.0%
ASSESSMENTS & TAXATION	\$235,957	\$138,201	\$97,756	\$374,158	\$8,177,795	4.6%	2.9%
ATTORNEY GENERAL	\$75,651	\$109,448	\$63,398	\$185,099	\$324,975	57.0%	23.3%
AVIATION ADMINISTRATION	\$1,113,606	\$4,036,515	\$8,633	\$5,150,122	\$124,253,631	4.1%	0.9%
BALTIMORE CITY COMMUNITY COLLEGE	\$3,246,834	\$585,123	\$34,505	\$3,831,957	\$7,171,340	53.4%	45.3%
BOWIE STATE UNIVERSITY	\$867,919	\$1,616,541	\$11,189	\$2,484,460	\$21,113,676	11.8%	4.1%
BUDGET & MANAGEMENT	\$54,197	\$4,650,450	\$54,197	\$4,704,647	\$206,656,906	2.3%	0.0%
CANAL PLACE PRESERVATION	\$23,942	\$183,552	\$1,387	\$207,494	\$277,567	74.8%	8.6%
COMMERCE	\$21,067	\$1,896,803	\$934	\$1,917,870	\$6,719,915	28.5%	0.3%
COMMISSION ON CIVIL RIGHTS	\$5,826	\$1,369	\$5,826	\$7,195	\$326,860	2.2%	1.8%
COMPROLLER	\$782,553	\$10,617,969	\$84,120	\$11,400,523	\$58,250,720	19.6%	1.3%
COPPIN STATE UNIVERSITY	\$1,459,511	\$813,692	\$88,133	\$2,273,203	\$17,923,832	12.7%	8.1%
EDUCATION	\$1,185,375	\$15,863,573	\$76,097	\$17,048,958	\$98,457,494	17.3%	1.2%
EMERGENCY MANAGEMENT	\$1,922	\$24,452	\$1,922	\$26,374	\$4,993,359	0.5%	0.0%
ENVIRONMENT	\$542,630	\$1,144,146	\$33,322	\$1,686,776	\$5,086,428	33.2%	10.7%
ENVIRONMENTAL SERVICE	\$9,053,795	\$15,786,889	\$28,878	\$24,840,684	\$91,888,165	27.0%	9.9%
EXECUTIVE DEPARTMENT	\$205,750	\$0	\$47,751	\$205,750	\$5,190,667	4.0%	4.0%
FROSTBURG STATE UNIVERSITY	\$81,362	\$682,269	\$81,362	\$763,631	\$10,940,067	7.0%	0.7%
GENERAL SERVICES	\$7,742,832	\$19,186,576	\$87,467	\$26,929,408	\$112,203,371	24.0%	6.9%
GOVERNOR'S OFFICE OF CRIME PREVENTION, YOUTH, AND VICTIM SERVICES	\$55,168	\$0	\$6,224	\$55,168	\$621,510	8.9%	8.9%
HEALTH	\$2,899,623	\$36,037,707	\$785,825	\$38,937,331	\$543,927,949	7.2%	0.5%
HIGHER EDUCATION COMMISSION	\$44	\$244,539	\$44	\$244,583	\$468,795	52.2%	0.0%
HOUSING & COMMUNITY DEVELOPMENT	\$997,838	\$9,094,246	\$17,500	\$10,092,084	\$23,957,113	42.1%	4.2%
HUMAN SERVICES	\$4,073,926	\$57,708,113	\$360,346	\$61,782,039	\$192,969,921	32.0%	2.1%
INFORMATION TECHNOLOGY	\$153,034	\$17,488,090	\$63,879	\$17,641,125	\$136,681,137	12.9%	0.1%
INSURANCE ADMINISTRATION	\$202,512	\$398,385	\$45,550	\$600,897	\$1,714,770	35.0%	11.8%
JUVENILE SERVICES	\$7,570,066	\$8,358,036	\$95,772	\$15,928,102	\$100,271,509	15.9%	7.5%
LABOR	\$1,375,081	\$1,022,898	\$65,361	\$2,397,978	\$73,335,050	3.3%	1.9%
LOTTERY & GAMING CONTROL	\$1,040,099	\$106,357	\$331,916	\$1,146,455	\$95,926,065	1.2%	1.1%
MARYLAND STATE LIBRARY	\$91,993	\$0	\$2,993	\$91,993	\$732,531	12.6%	12.6%
MILITARY DEPARTMENT	\$565,470	\$64,545	\$90,430	\$660,015	\$1,559,846	40.4%	36.3%
MORGAN STATE UNIVERSITY	\$281,492	\$4,688,132	\$153,274	\$4,688,132	\$134,946,738	3.5%	0.2%
MOTOR VEHICLE ADMINISTRATION	\$5,689,110	\$3,324,208	\$202,751	\$9,013,319	\$33,313,271	27.1%	17.1%
NATURAL RESOURCES	\$2,734,405	\$1,419,049	\$465,797	\$4,153,454	\$42,495,398	9.8%	6.4%
PEOPLE'S COUNSEL	\$70	\$48,470	\$70	\$48,540	\$2,081,432	2.3%	0.0%
PLANNING	\$12,734	\$62,352	\$12,734	\$75,086	\$328,236	22.9%	3.9%
PORT ADMINISTRATION	\$5,006,593	\$1,318,401	\$58,636	\$6,324,994	\$36,602,941	17.3%	13.7%
PROSECUTOR'S OFFICE	\$662	\$9,397	\$662	\$10,059	\$45,993	21.9%	1.4%
PUBLIC DEFENDER'S OFFICE	\$127,074	\$1,183,283	\$39,528	\$1,310,357	\$1,892,335	69.2%	6.7%
PUBLIC SAFETY & CORRECTIONS	\$1,931,734	\$50,459,844	\$588,928	\$52,391,578	\$363,110,068	14.4%	0.5%
PUBLIC SERVICE COMMISSION	\$24,247	\$647,805	\$7,392	\$672,052	\$720,678	93.3%	3.4%
PUBLIC TELEVISION	\$21,429	\$777,265	\$21,429	\$798,694	\$10,803,500	7.4%	0.2%
PUBLIC WORKS	\$0	\$0	\$0	\$0	\$35,161	0.0%	0.0%
SALISBURY STATE UNIVERSITY	\$3,422,583	\$1,527,104	\$403,489	\$4,949,688	\$20,320,473	24.4%	16.8%
SCHOOL FOR THE DEAF	\$13,826	\$379,976	\$13,005	\$393,802	\$4,004,946	9.8%	0.3%
STADIUM AUTHORITY	\$1,817,423	\$30,129,918	\$9,790	\$31,947,341	\$32,377,250	98.7%	5.6%
STATE BOARD OF ELECTIONS	\$11,503,009	\$5,276,745	\$0	\$16,779,754	\$42,011,610	39.9%	27.4%
STATE HIGHWAY ADMINISTRATION	\$7,240,949	\$25,624,563	\$230,773	\$32,865,512	\$217,110,130	15.1%	3.3%
STATE POLICE	\$7,584,556	\$2,963,874	\$398,568	\$10,548,430	\$44,728,010	23.6%	17.0%
STATE RETIREMENT AGENCY	\$702,974	\$87,879	\$43,409	\$790,853	\$4,954,601	16.0%	14.2%
SUBSEQUENT INJURY FUND	\$10,540	\$2,093	\$10,540	\$12,633	\$107,225	11.8%	9.8%
SUPPLEMENTAL RETIREMENT	\$20,312	\$0	\$16,505	\$20,312	\$289,589	7.0%	7.0%
TAX COURT	\$1,468	\$0	\$1,468	\$1,468	\$6,774	21.7%	21.7%
TOWSON UNIVERSITY	\$3,434,544	\$6,044,336	\$318,083	\$9,478,880	\$160,521,105	5.9%	2.1%
TRANSIT ADMINISTRATION	\$16,277,259	\$19,693,701	\$327,600	\$35,970,960	\$376,911,409	9.5%	4.3%
TRANSPORTATION (TSO)	\$3,681,941	\$9,767,332	\$58,243	\$13,449,273	\$82,051,769	16.4%	4.5%
TRANSPORTATION AUTHORITY	\$2,744,610	\$12,691,301	\$313,615	\$15,435,910	\$509,486,763	3.0%	0.5%
TREASURER'S OFFICE	\$482,581	\$0	\$28,985	\$482,581	\$7,885,776	6.1%	6.1%
U OF MD BALTIMORE	\$1,336,365	\$18,489,360	\$1,023,146	\$19,825,725	\$223,035,849	8.9%	0.6%
U OF MD, BALTIMORE COUNTY	\$992,905	\$6,129,729	\$523,621	\$7,122,634	\$73,741,110	9.7%	1.3%
U OF MD, COLLEGE PARK	\$15,979,548	\$31,842,679	\$420,974	\$47,822,228	\$634,268,844	7.5%	2.5%
U OF MD, EASTERN SHORE	\$368,780	\$10,515,933	\$78,979	\$10,884,712	\$41,285,132	26.4%	0.9%
U OF MD, GLOBAL CAMPUS	\$247,847	\$2,846,733	\$360	\$3,094,580	\$25,547,517	12.1%	1.0%
UNIVERSITY OF BALTIMORE	\$309,782	\$76,530	\$87,138	\$386,311	\$14,115,527	2.7%	2.2%
VETERANS AFFAIRS	\$139,741	\$1,274,929	\$38,290	\$1,414,670	\$28,857,543	4.9%	0.5%
WORKERS' COMPENSATION COMMISSION	\$226,712	\$1,775,266	\$39,167	\$2,001,977	\$4,104,815	48.8%	5.5%
TOTAL	\$140,292,446	\$459,692,972	\$8,621,447	\$599,703,937	\$5,134,523,181	11.7%	2.7%



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OF SMALL, MINORITY & WOMEN
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Alison Tavik
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Davon K. Gardner
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Gerald Stinnett
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