

SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
VIDEO LOTTERY TERMINAL (VLT)

ANNUAL FINANCIAL STATUS REPORT  
STATE ECONOMIC DEVELOPMENT ARTICLE

SECTION 5 SUBTITLE 15-01

Submitted by:

The Maryland Department of Commerce

As of June 30, 2021

**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
VIDEO LOTTERY TERMINAL (VLT)**

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**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
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## History and Program Description

Article XIX of the Maryland Constitution authorizes video lottery terminals (VLTs) to fund education. This provision was enacted pursuant to Chapter 5, Acts of the 2007 Special Session and ratified by Maryland voters in the November 2008 General Election. As a result, Chapter 4, Acts of the 2007 Special Session also became effective and established the Small, Minority, and Women-Owned Businesses Account (the Account) under the Authority of the Board of Public Works (BPW).<sup>1</sup>

State Government Article §9-1A-27 requires that 1.5 percent of the proceeds from VLTs at each video lottery facility be paid into the Account. State Government Article §9-1A-35 requires BPW to make grants to eligible fund managers to provide investment capital and loans to small, minority, and women-owned businesses in the State, of which at least 50 percent must be allocated to such businesses in the jurisdictions and communities surrounding a video lottery facility. BPW initially designated the Department of Commerce (Commerce), to manage the Account on their behalf, through a Memorandum of Understanding dated August 22, 2012. However, in May 2017 Governor Hogan approved Chapter 453, Acts of 2017, which transferred authority over the program from BPW to Commerce.

Licenses were awarded to operate VLT casinos in Cecil, Worcester, Anne Arundel, Allegany, and Prince George's Counties as well as Baltimore City. The casinos in Cecil, Worcester, and Anne Arundel Counties began VLT gaming operations on September 27, 2010, January 4, 2011, and June 6, 2012, respectively. VLT gaming operations opened in Allegany County at the Rocky Gap Resort in May of 2013. The Baltimore VLT facility opened in August of 2014. National Harbor in Prince George's County opened in December of 2016. The Account began receiving funds during fiscal year 2011 when the first VLT facility began gaming operations.

Awards are as follows:

Fund Manager	Sec. Item 15 (4/17/13)	Sec. Item 9 (6/18/14)	Sec. Item 10 (06/18/14)	Sec. Item 4 (6/23/15)	Sec. Item 7 & 8 (6/22/16)	General Services (12/2/21)	General Services (3/24/21)	General Services Relief Funding (04/21/21)
<b>\$ Amounts MILLIONS</b>								
Anne Arundel Economic Development	\$3.36	\$2.00		\$1.85	\$4.00	\$1.50	\$0.85	\$1.25
Baltimore County			\$1.50	\$1.60	\$3.00	\$0.75	\$0.60	\$1.25
Baltimore Development Corporation			\$1.00	\$1.75	\$3.00	\$0.75	\$0.50	\$1.25
FSC First					\$2.00	\$3.00	\$0.70	\$1.25
Howard County Economic Development			\$1.50	\$1.75	\$3.00	\$1.00	\$0.82	\$1.25
Maryland Capital Enterprises	\$1.00			\$1.00	\$2.68	\$1.50	\$0.95	\$1.25
Meridian Management Group	\$3.50	\$2.00		\$2.15	\$4.00	\$1.50	\$0.82	\$1.25
Tri County Council of Western MD			\$1.10	\$1.00	\$2.50	\$1.00	\$0.75	\$1.25
<b>Total Awarded</b>	<b>\$7.86</b>	<b>\$4.00</b>	<b>\$5.10</b>	<b>\$11.10</b>	<b>\$24.18</b>	<b>\$11.00</b>	<b>\$6.0</b>	<b>\$10.00</b>

<sup>1</sup> See also State Government Article §9-1A-35

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A summary of Account activity through June 30, 2021 is presented below. Revenues into the Account were \$17,063,150 of casino funds and \$10,000,000 in American Rescue (ARPA) funds, with disbursements from the Account to Fund Managers of \$12,645,000. The remaining encumbrance of \$18,989,363 represents prior and new Fund Manager encumbrances. The available balance as of June 30, 2021 was \$1,505,312. There is a new appropriation of \$17.7 million fiscal year 2022.

**Small, Minority, and Women-Owned Businesses Account**

		<b>ARPA</b>
<b>Starting FY21 Balance</b>	<b>\$6,376,525</b>	0
<b>FY 21 Funds Transferred In</b>		
	17,063,150	\$10,000,000
<b>Total Available Balance</b>	<b>\$23,439,675</b>	<b>\$10,000,000</b>
<b>*FY 2021 Disbursements</b>		
	(2,645,000)	(10,000,000)
<b>Ending FY21 Balance</b>	<b>20,794,675</b>	-
(less)Encumbrances as of 6/30/2	(18,989,363)	0
	-	0
<b>Available funds</b>	<b>\$1,805,312</b>	-

## **FUND MANAGER ACTIVITY**

**Since inception of the Fund to June 30, 2021**, 866 transactions have been approved for \$92.3 million, projected to create 4,283 new jobs and retain 5,817, leveraging \$201 million in private sector capital. A total of 772 transactions have settled for \$79 million expected to create 3,556 jobs and retain 5,148 leveraging \$64.9 million in private sector capital.

Fund Manager	# Approved Since Inception	Amount Approved	Private Sector Dollars Leveraged	New Jobs	At Risk/Retained Jobs
Anne Arundel County Economic Development	147	\$17,598,000.00	\$45,662,659.00	870	740
Baltimore County Economic Development	54	\$7,330,800.00	\$35,399,000.00	367	507
Baltimore Development Corporation	78	\$8,596,100.00	\$32,138,024.00	486	1058
FSC First	42	\$4,400,500.00	\$34,357,149.00	291	227
Howard County Economic Development	84	\$14,213,400.00	\$31,981,113.00	830	908
Maryland Capital Enterprise	212	\$9,640,639.00	\$0.00	345	513
Meridian Management Group	199	\$24,012,032.00	\$6,492,814.00	870	1603
Tri County Council of Western MD	50	\$6,597,152.00	\$15,001,501.00	224	261
<b>Since Inception</b>	<b>866</b>	<b>\$92,388,623.00</b>	<b>\$201,032,260.00</b>	<b>4,283</b>	<b>5,817</b>

**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
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<b>Fund Manager</b>	<b># Settled Since Inception</b>	<b>Amount Settled</b>	<b>Private Sector Dollars Leveraged</b>	<b>New Jobs</b>	<b>At Risk/Retained Jobs</b>
Anne Arundel County Economic Development	133	\$15,031,557	\$39,710,882	725	674
Baltimore County Economic Development	52	\$6,985,800	\$34,616,000	363	504
Baltimore Development Corporation	76	\$8,529,600	\$31,249,024	483	1060
FSC First	35	\$3,326,000	\$30,953,442	223	206
Howard County Economic Development	74	\$12,626,025	\$35,207,110	776	782
Maryland Capital Enterprise	195	\$8,652,639	\$0	298	450
Meridian Management Group	161	\$18,532,866	\$9,891,608	530	1277
Tri County Council of Western MD	46	\$5,403,152	\$11,340,501	158	195
<b>Since Inception</b>	<b>772</b>	<b>\$79,087,639</b>	<b>\$192,968,567</b>	<b>3,556</b>	<b>5,148</b>

Accounts with delinquencies greater than 90 days or in collections as of June 30, 2021 were \$334,040. Total charge off accounts reported since inception were \$4,743,610 or 6% of the total settled portfolio.

<b>Fund Manager</b>	<b>&gt; 90 Days Delinquent/Collections</b>	<b>Charge Off</b>
<b>Anne Arundel Economic Development</b>	<b>0</b>	<b>4</b>
	<b>\$0</b>	<b>\$479,640</b>
<b>Baltimore Development Corporation</b>	<b>0</b>	<b>3</b>
	<b>\$0.00</b>	<b>\$252,165</b>
<b>Howard County Economic Development</b>	<b>2</b>	<b>6</b>
	<b>\$256,958</b>	<b>\$983,502</b>
<b>Maryland Capital Enterprise</b>	<b>5</b>	<b>21</b>
	<b>\$30,108</b>	<b>\$561,549</b>
<b>Meridian Management Group</b>	<b>6</b>	<b>19</b>
	<b>\$15,617</b>	<b>\$2,199,210</b>
<b>Tri County Council of Western MD</b>	<b>0</b>	<b>2</b>
	<b>\$0</b>	<b>\$267,544</b>
<b>FSC First</b>	<b>1</b>	<b>0</b>
	<b>\$31,356.64</b>	<b>\$0</b>
<b>Total</b>	<b>\$334,040.06</b>	<b>\$4,743,610</b>

**Fund Managers' income since inception** was \$8.8 million with reported expenses of \$8.1 million. Fund Managers did not receive any reimbursement for expenses in FY21. Fund Manager operating expenses continue to outpace income for some fund managers. Total principal repayments were \$43.6 million, which is used to make additional loans and to support lines of credit.

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<b>Fund Manager Income &amp; Expenses Since Inception</b>	<b>Income</b>	<b>Expenses</b>	<b>Principal Repayments</b>
Anne Arundel Economic Development	\$1,494,166	\$1,372,315	\$6,173,878
Baltimore County Economic Development	\$524,624	\$472,237	\$2,012,669
Baltimore Development Corporation	\$630,722	\$401,400	\$4,374,168
FSC First	\$415,428	\$475,350	\$296,360
Howard County Economic Development	\$1,087,269	\$1,124,059	\$6,567,939
Maryland Capital Enterprise	\$1,149,335	\$370,751	\$3,734,766
Meridian Management Group	\$2,595,492	\$3,476,934	\$17,850,963
Tri County Council of Western MD	\$947,957	\$491,094	\$2,680,572
<b>Total</b>	<b>\$8,844,993</b>	<b>\$8,184,140</b>	<b>\$43,691,315</b>

**Bank Accounts:** Fund Managers are required to have a State interest bearing checking account to manage VLT fund activity. The eight State VLT checking accounts below had \$13.9 million at June 30, 2021 to be used for VLT loans and support lines of credit.

<b>Fund Manager</b>	<b>Checking Account Balance as of 06/30/21</b>
Anne Arundel Economic Development	\$3,218,628.88
Baltimore County Economic Development	\$563,144.79
Baltimore Development Corporation	\$2,378,672.07
FSC First	\$195,514.33
Howard County Economic Development	\$2,006,546.00
Maryland Capital Enterprise	\$1,451,308.76
Meridian Management Group	\$2,089,198.52
Tri County Council of Western MD	\$2,065,052.21
<b>Total Funds in State Checking Accounts</b>	<b>\$13,968,065.56</b>

**Fund Managers expenses since inception** were \$8.0 million, which includes the 8% start-up fee. Out of the \$8.0 million in expenses claimed by the Fund Managers, Commerce has reimbursed \$1.6 million or 2% of the total award to the Fund Managers, which includes the original start-up and excess expenses. There were no reimbursements of expenses in FY21. The Fund Managers are absorbing all of the costs to run the program from the income generated from loan interest and fees.

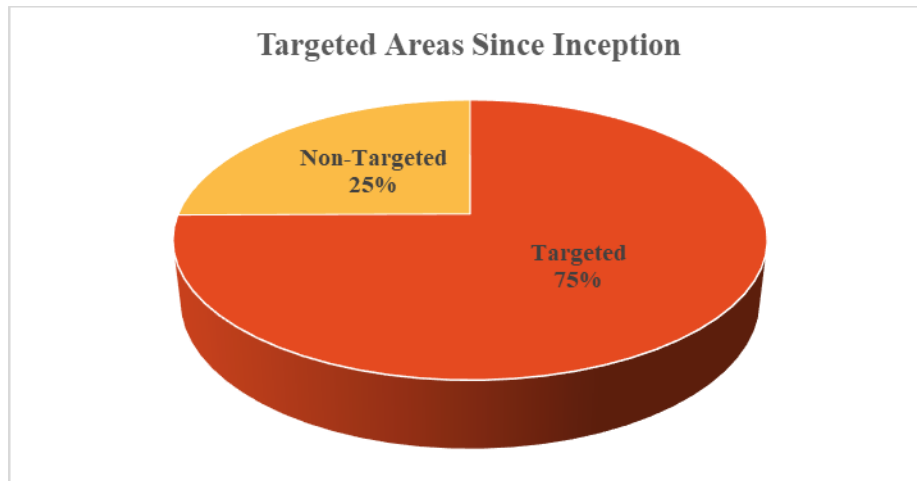
<b>Fund Manager</b>	<b>Awarded</b>	<b>Actual Expenses</b>	<b>Reimbursed Expenses</b>	<b>Actual Exp/Award</b>	<b>Reimbused Exp/Award</b>
Anne Arundel Economic Development	\$14.81	\$1.3	\$0.6	9%	4%
Baltimore County Economic Development	\$8.70	\$0.5	\$0.0	5%	0%
Baltimore Development Corporation	\$8.25	\$0.4	\$0.1	5%	1%
FSC First	\$6.95	\$0.5	\$0.0	7%	0%
Howard County Economic Development	\$9.32	\$1.1	\$0.2	12%	2%
Maryland Capital Enterprise	\$8.38	\$0.4	\$0.1	4%	1%
Meridian Management Group	\$15.22	\$3.4	\$0.5	22%	3%
Tri County Council of Western MD	\$7.60	\$0.5	\$0.1	6%	1%
<b>Total</b>	<b>\$79.23</b>	<b>\$8.0</b>	<b>\$1.6</b>	<b>10%</b>	<b>2%</b>
<b>DHCD Reduction</b>	<b>-\$2.50</b>				
<b>Total Award</b>	<b>\$76.73</b>				

**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
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More than 50% of funds were deployed to targeted areas as required by statute since inception of the program.

<b>Since Inception</b>	<b>Targeted</b>	<b>Non-Targeted</b>
Anne Arundel County Economic Development	\$9,639,750	\$5,391,807
Baltimore County Economic Development	\$5,780,500	\$1,205,300
Baltimore Development Corporation	\$5,880,476	\$2,649,124
FSC First	\$2,366,000	\$960,000
Howard County Economic Development	\$11,180,025	\$1,446,000
Maryland Capital Enterprise	\$7,123,444	\$1,529,195
Meridian Management Group	\$12,814,876	\$5,717,990
Tri County Council of Western MD	\$4,441,279	\$961,873
	<b>\$59,226,350</b>	<b>\$19,861,289</b>

### TARGETED AREAS



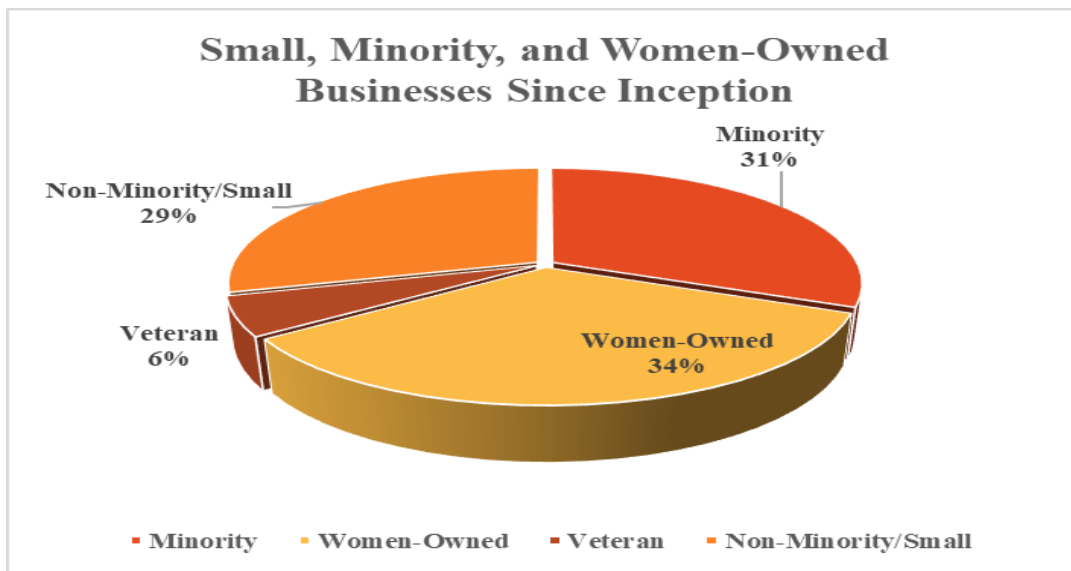
### SMALL, MINORITY, WOMEN, AND VETERAN OWNED

**Since inception, \$79 million** were deployed to small, minority, and women-owned businesses broken down as follows: \$24.6 million to minority owned businesses, \$27 million to women-owned businesses, \$4.3 million to veteran owned businesses, and \$23 million to non-minority small businesses<sup>2</sup>.

<sup>2</sup> Minority status is self-reported by the borrower. Multiple categories of minority status are not captured.

**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
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Since Inception	Transactions	Minority	Transactions	Women	Transactions	Veteran	Transactions	Non-Minority/Small
Anne Arundel County Economic Developm	37	\$3,329,000	55	\$5,827,557	11	\$1,033,000	30	\$4,842,000
Baltimore County Economic Development	16	\$1,785,300	19	\$2,800,000	5	\$775,000	12	\$1,625,500
Baltimore Development Corporation	13	\$1,458,529	31	\$2,985,231	4	\$323,716	28	\$3,762,124
Prince George's FSC First	13	\$1,405,000	21	\$1,871,000	1	\$50,000	0	\$0
Howard County Economic Development	20	\$2,619,000	18	\$2,069,000	9	\$1,911,650	27	\$6,026,375
Maryland Capital Enterprise	68	\$3,045,954	78	\$3,165,488	5	\$45,397	44	\$2,395,800
Meridian Management Group	84	\$10,063,957	51	\$6,589,575	1	\$200,000	25	\$1,679,334
Tri County Council of Western MD	4	\$950,000	12	\$1,711,105	0	\$0	30	\$2,742,047
<b>Total</b>	<b>255</b>	<b>\$24,656,740</b>	<b>285</b>	<b>\$27,018,956</b>	<b>36</b>	<b>\$4,338,763</b>	<b>196</b>	<b>\$23,073,180</b>



**For Fiscal Year 2021**, 242 transactions have been approved for \$14.8 million, projected to create 479 jobs and retain 862 jobs, leveraging \$11.6 million of private sector capital. A total of 228 transactions have settled for \$14.1 million, expected to create 453 jobs and retain 830 jobs, leveraging \$9.3 million in private sector capital.

Fund Manager	# Approved FY 21	Amount Approved	Private Sector Dollars Leveraged	New Jobs	At Risk/Retained Jobs
Anne Arundel Economic Development	43	\$1,357,000	\$343,040	76	115
Baltimore County Economic Development	8	\$1,250,000	\$3,250,000	64	86
Baltimore Development Corporation	33	\$1,575,000	\$2,883,000	19	22
FSC First	26	\$1,637,500	\$508,082	92	103
Howard County Economic Development	12	\$1,587,375	\$937,000	37	75
Maryland Capital Enterprise	56	\$3,184,800	\$0	63	121
Meridian Management Group	41	\$3,002,400	\$2,999,000	110	294
Tri County Council of Western MD	23	\$1,250,000	\$743,000	18	46
<b>FY 21 Total</b>	<b>242</b>	<b>\$14,844,075</b>	<b>\$11,663,122</b>	<b>479</b>	<b>862</b>



**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
VIDEO LOTTERY TERMINAL (VLT)**

<b>Fund Manager</b>	<b># Settled FY 21</b>	<b>Amount Settled</b>	<b>Private Sector Dollars Leveraged</b>	<b>New Jobs</b>	<b>At Risk/Retained Jobs</b>
Anne Arundel Economic Development	44	\$1,400,557	\$343,040	81	141
Baltimore County Economic Development	10	\$1,400,000	\$3,370,000	69	93
Baltimore Development Corporation	34	\$1,650,000	\$3,003,000	30	16
FSC First	24	\$1,450,000	\$463,083	73	100
Howard County Economic Development	13	\$1,975,000	\$1,137,000	62	78
Maryland Capital Enterprise	42	\$2,421,800	\$0	57	91
Meridian Management Group	38	\$2,582,400	\$284,744	63	265
Tri County Council of Western MD	23	\$1,250,000	\$743,000	18	46
<b>FY 21 Total</b>	<b>228</b>	<b>\$14,129,757</b>	<b>\$9,343,867</b>	<b>453</b>	<b>830</b>

### **Fund Manager Outreach**

The fund managers have very robust outreach activities that include promotions across multiple social media platforms, including blog posts, and podcasts. Additionally, they have strong relationships with their local Chambers of Commerce, and financial institutions. One fund manager recently hired a minority owned business to design marketing materials for the program pared with broadcast and online media outlets. Referrals are another source of outreach. One fund manager has made connections with local accounting firms that resulted in three loans. Fund managers also participate and sponsor workshops and seminars in partnership with local, state, and federal agencies. The SMWOBA program and fund managers have an excellent reputation in the small business community. Commerce tracks SMWOBA and fund manager success by conducting an annual survey. Results for the fiscal year 2020 survey showed that 80% of those surveyed responded that the loan was helpful for growing its business, and 90% responded that they were satisfied with the service they received from their fund manager. Additionally, the program has gained national recognition and was awarded Program of the Year by the Council of Development Finance Agencies, a national association dedicated to the advancement of development finance. SMWOBA is used as an example of how to provide access to capital to small, minority and women-owned businesses. Commerce assists in marketing SMWOBA through its website, and other social media platforms. SMWOBA is a part of the Commerce toolbox of business assistance that is offered by its regional business development representatives when they are out meeting and talking with businesses. Commerce also developed its own brochure that highlights each fund managers' program, terms and conditions. These implementations were the result of a strategic plan developed in fiscal year 2019 that included a statewide outreach strategy. Commerce will be reviewing and updating that plan with the addition of 2021 funds.

### **Impact of COVID**

Commerce had several meetings with the fund managers at the beginning of the pandemic to discuss how best to assist businesses in the SMWOBA portfolio during this time. Lending activity nearly came to a halt as businesses closed due to the pandemic. Commerce and the fund managers agreed that terms needed to be modified to help the existing businesses in the portfolio to stay afloat. Businesses were offered up to 6-months in payment and interest deferments. As the

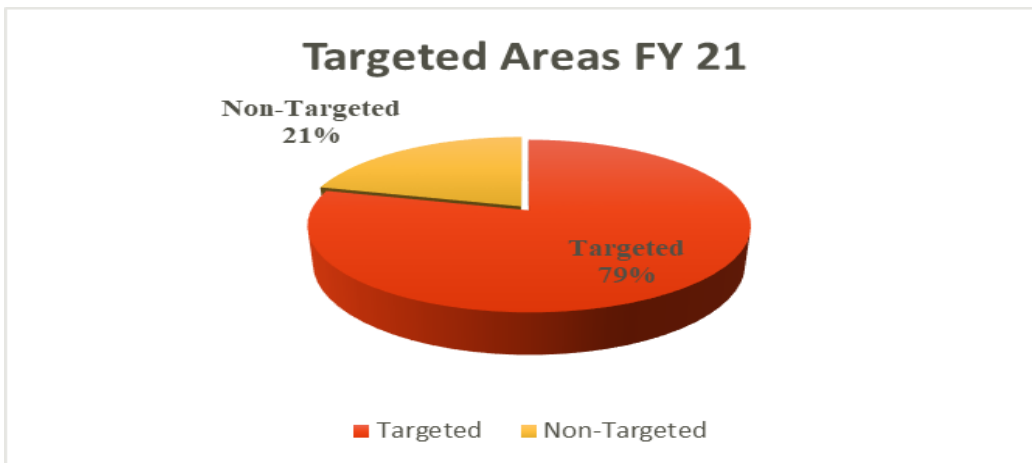
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economy slowly begins to recover, these businesses will need access to capital with flexible terms in order to survive. The SMWOBA funds will be a much needed resource to help businesses recover.

### TARGETED AREAS

More than 50% of funds were deployed to targeted areas as required by statute in fiscal year.

Fiscal Year 21	Targeted	Non-Targeted
Anne Arundel	\$883,000	\$517,557
Baltimore County	\$1,350,000	\$50,000
Baltimore Development Corporation	\$1,138,476	\$511,524
FSC First	\$810,000	\$640,000
Howard County	\$1,365,000	\$610,000
Maryland Capital Enterprise	\$2,421,800	\$0
Meridian Management Group	\$2,017,400	\$565,000
Tri County Council of Western MD	\$1,165,000	\$85,000
	<b>\$11,150,676</b>	<b>\$2,979,081</b>



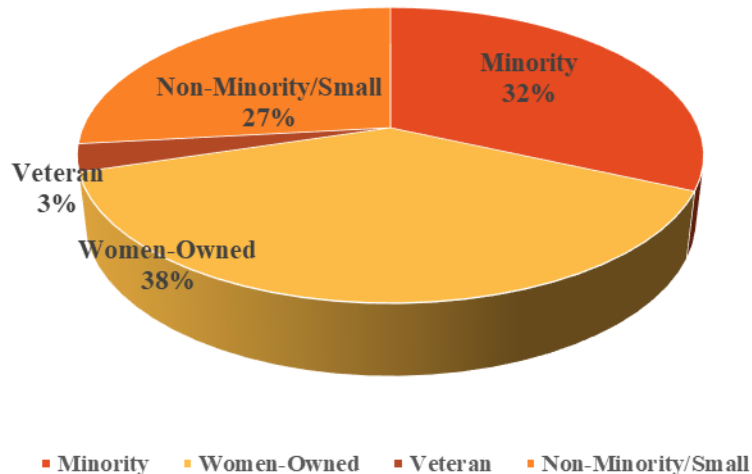
### SMALL, MINORITY, WOMEN, AND VETERAN OWNED

**For Fiscal Year 2021**, \$14.1 million were deployed to small, minority, and women-owned businesses broken down as follows: \$4.4 million to minority owned businesses, \$5.4 million to women-owned businesses, \$425,716 to veteran owned businesses, and \$3.7 million to small non-minority businesses.

**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
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Fiscal Year 2021	#	Minority	#	Women	#	Veteran	#	Non-Minority/Small
Anne Arundel	16	\$473,000	19	\$575,557	3	\$102,000	6	\$250,000
Baltimore County	4	\$400,000	3	\$450,000	0	\$0	3	\$550,000
Baltimore Development Corporation	6	\$287,529	15	\$658,231	2	\$73,716	11	\$630,524
Howard County	5	\$540,000	5	\$525,000	1	\$250,000	2	\$660,000
Prince George's FSC First	11	\$655,000	13	\$795,000	0	\$0	0	\$0
Maryland Capital Enterprise	13	\$760,000	21	\$1,118,600	0	\$0	8	\$543,200
Meridian Management Group	19	\$1,218,400	18	\$1,259,000	0	\$0	1	\$105,000
Tri County Council of Western MD	1	\$150,000	3	\$59,440	0	\$0	19	\$1,040,560
Total	75	\$4,483,929	97	\$5,440,828	6	\$425,716	50	\$3,779,284

**Small, Minority and Women-Owned Businesses FY21**



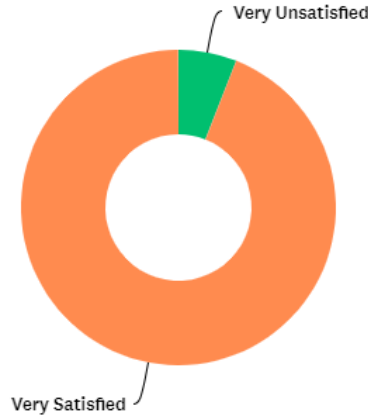
**FUND MANAGER CUSTOMER SATISFACTION SURVEY**

Commerce developed a customer satisfaction survey this year. The survey consisted of fourteen questions and was distributed via email using *Survey Monkey*. Recipients selected were from the Salesforce VLT Partner Portal. Fifty-six companies responded to the survey. Below are some key results. Of particular interest, 56.9% indicated a previous lender declined them and 76% stated the loan or investment provided had been helpful for growing their business. Another positive indicator noted is that 66% are likely to hire new employees in the next year. Overall, 94% indicated that they were satisfied with the service they received from the Fund Manager.

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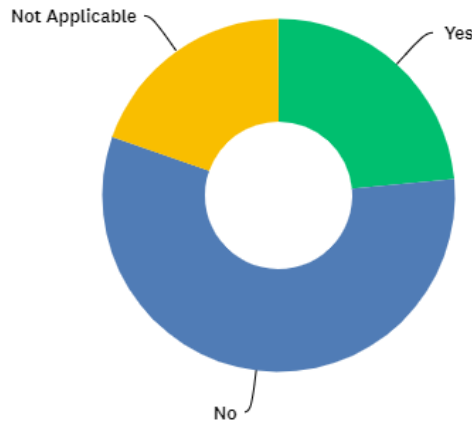
Overall, how satisfied were you with the service you received from your Fund Manager?

Answered: 50 Skipped: 2



Were you declined by a previous lender before applying to the VLT program?

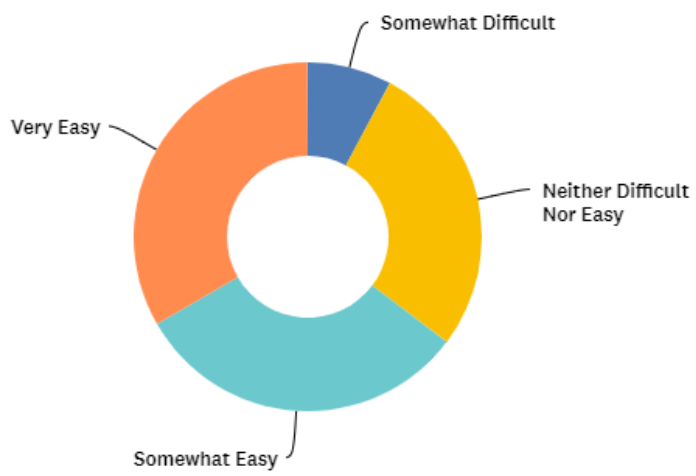
Answered: 51 Skipped: 1



SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
VIDEO LOTTERY TERMINAL (VLT)

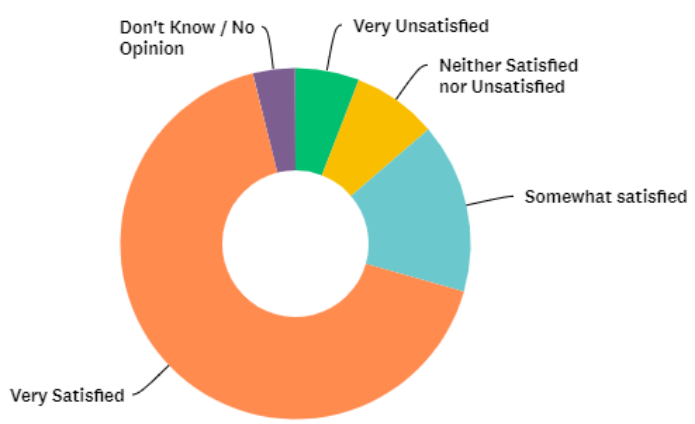
How easy was the application?

Answered: 51 Skipped: 1



How satisfied were you with the terms (interest rate, repayment etc.) of your loan or investment?

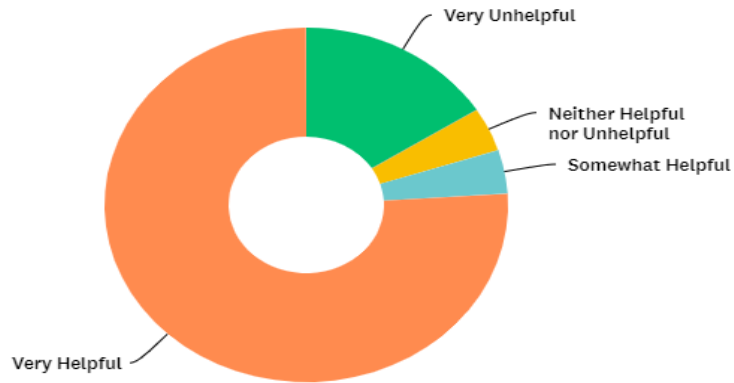
Answered: 51 Skipped: 1



**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
VIDEO LOTTERY TERMINAL (VLT)**

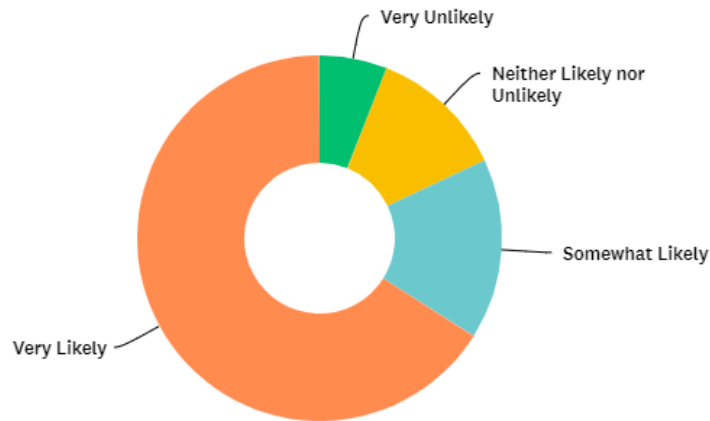
Has the loan or investment been helpful for growing your business?

Answered: 50 Skipped: 2



How likely are you to hire new employees in the next year?

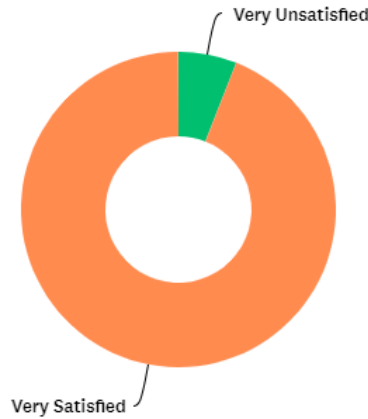
Answered: 50 Skipped: 2



**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
VIDEO LOTTERY TERMINAL (VLT)**

Overall, how satisfied were you with the service you received from your Fund Manager?

Answered: 50 Skipped: 2



**Commerce has collected and reviewed the Fund Managers' activity from July 1, 2020 through June 30, 2021. Below is a description of each Fund Manager's fund along with a listing of the Account transactions and disbursement activity.**

## **FUND MANAGER DESCRIPTIONS**

### **Anne Arundel County Economic Development Corporation VOLT (AAEDC)**

The mission of the AAEDC is to support business and serve as a catalyst for business growth in Anne Arundel County thereby increasing job opportunities, expanding the tax base and improving quality of life.

By providing investment and technical assistance and fostering community revitalization initiatives, the AAEDC plays a vital role in enhancing commercial districts, improving county infrastructure, increasing agriculture-based business and promoting high-value business sectors such as technology and national security.

To accomplish its mission, AAEDC:

- Recruits new businesses to locate in Anne Arundel County and assists in the expansion of existing businesses
- Anticipates and addresses workforce development needs of the county's business community

<p style="text-align: center;"><b>SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT- VIDEO LOTTERY TERMINAL (VLT)</b></p>
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- Promotes Anne Arundel County as a premier location for business
- Provides advocacy for Anne Arundel County businesses undergoing the regulatory and approval process
- Provides financing assistance to county businesses
- Incentivizes redevelopment and revitalization along older commercial corridors
- Promotes technology development and attracts start-up ventures through Anne Arundel County's technology incubator, the Chesapeake Innovation Centre
- Promotes agriculture development and expands markets for agri-business

**MMG Maryland Casino Business Investment Fund (MCBIF)**

MMG's primary mission has always been to serve the underserved and strengthen Maryland's economic base through the growth and development of small, minority and woman-owned businesses. MMG has accomplished this by providing access to capital to businesses that could not obtain funding from traditional sources such as banks, credit unions, venture capital and private equity funds.

The purpose of MCBIF or the Fund is to provide access to capital for small businesses, minority owned businesses, women owned businesses and veteran owned businesses (targeted businesses) in Maryland. MCBIF has a geographic mandate to focus on businesses in targeted areas, which are in the designated radius (by zip code or county) of casino facilities. However, businesses located in the non-targeted areas are also eligible for assistance. MCBIF provides affordable and flexible financing to assist in the acquisition of businesses, equipment, owner-occupied commercial real estate, vehicles, furniture/fixtures, and leasehold improvements. It also provides working capital assistance for maintaining and improving business cash flow; marketing; adding personnel; inventory expansion; and obtaining professional consulting assistance. In addition, it refinances existing debt under certain circumstances.

**Maryland Capital Enterprises (MCE)**

**MCE VLT Fund**

MCE loans funds to micro and small businesses on the Eastern Shore of Maryland (Worcester, Wicomico, Somerset, Dorchester, Talbot, Queen Anne, Kent, and Caroline Counties) and in Baltimore City, Baltimore and Anne Arundel Counties. Loans can range from \$500 to \$150,000 for up to 10 years with an interest rate ranging from 5-12%. In order to be eligible for financial services provided by MCE, a potential borrower must agree to the following in addition to the qualification above: financial business counseling before and after loan closing, periodic site visits, periodic credit checks as MCE deems necessary, legally organized as a for-profit entity, create and/or retain full time and/or part time employment to low to moderate income residents in the aforementioned areas, demonstrate ability to repay the loan with documentable income, and has been turned down by a traditional lender prior to the application. MCE has received \$4,141,000 to date of VLT funding.



**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
VIDEO LOTTERY TERMINAL (VLT)**

**Baltimore Development Corporation (BDC)**

The Baltimore Development Corporation (BDC) is a non-profit organization, which serves as the economic development agency for the City of Baltimore. Our mission is to retain and expand existing businesses, support cultural resources, and attract new opportunities that spur economic growth and help create jobs. BDC serves as a one-stop shop for anyone interested in opening, relocating or expanding a business in the City of Baltimore.

**Baltimore County Department of Economic and Workforce Development (DEWD)**

The mission of DEWD is to support businesses and to stimulate business growth in Baltimore County thereby increasing job opportunities and expanding the tax base.

To accomplish its mission, DEWD:

- Works directly with new businesses that are interested in locating in Baltimore County and assists in the expansion of existing businesses
- Acts as a business liaison
- Focuses on redevelopment opportunities in the seventeen Commercial Revitalization Districts and the three designated Enterprise Zones
- Addresses workforce development needs of the County's business community
- Supports and promotes the County's Small Business Resource Center. The Center provides services to small, minority and woman-owned businesses including technical assistance, seminars and one-on-one counseling
- Provides financing assistance to county businesses
- Promotes technology development and assists start-up ventures at the UMBC and Towson University incubators

**Howard County Economic Development Authority (“HCEDA”)**

The mission of the Howard County Economic Development Authority is to promote economic growth and stability in Howard County by supporting existing businesses, attracting targeted new businesses and attracting corporate and/or regional headquarters; to serve as the liaison between public and private economic development and planning organizations; and to recommend policies to County government that support the achievement of planned economic goals.

**Catalyst Fund** is a statewide loan program available to small businesses anywhere in Maryland for loans from \$25,000 to \$250,000. Loan proceeds may be used for normal business uses such as working capital, tenant improvements, equipment purchase, real estate purchase, franchise fees and inventory purchases.

**Tri-County Council for Western Maryland, Inc. (TCCWMD) SLoT Fund**

TCCWMD is the regional, economic development-planning agency for the three counties in Western Maryland. Through its Comprehensive Economic Development Strategy (CEDS) planning process, TCCWMD annually conducts an analysis of economic problems and opportunities that address the region's economy, population, unemployment, geography, workforce,

**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
VIDEO LOTTERY TERMINAL (VLT)**

transportation, education, telecommunications, health care, and infrastructure.

TCCWMD's work program goals, as related to its lending programs, include:

- Increase job opportunities and per capita income in the region to reach parity with the nation,
- Strengthen the capacity of the people of region to compete in the global economy,
- Work directly with new and expanding businesses to provide referrals for technical assistance and access to capital in an effort to create and/or retain jobs
- Work closely with the Small Business Development Center to provide technical assistance to RLF clients
- Coordinate efforts with local banks and economic developers to ensure that companies that start-up or expand in the region are aware of the programs and assistance available
- Expand the TCCWMD Revolving Loan Fund's capacity through a diverse set of funding sources to achieve a variety of flexible funding tools

Traditionally, private financing for new business start-ups has been difficult for prospective businesses to obtain in the region. Flexibility is required to meet the diverse needs of target industries at different stages of growth and development. Local banks, which provide conventional financing, are often unable or unwilling to respond to the needs of new business start-ups, businesses wishing to expand, or those, which must modernize existing buildings, equipment, or technology when there is not sufficient collateral to support the added debt.

On November 7, 2014, the Membership of Tri-County Council amended its by-laws in order to establish a standing committee for the purpose of oversight of the VLT program. Shortly thereafter, a five-member committee was formed to perform oversight duties, review loan requests, and report to the Council's membership. The committee consists of two public sector representatives and three private sector representatives, all with wide knowledge of business practices, lending experience, and financial acumen.

**Prince George's Financial Services Corporation (FSC First)**

As stated in its mission, FSC First is a flexible, risk-tolerant alternative lender providing innovative and creative financing solutions and loan administration services that benefit small and emerging businesses. As a certified Community Development Financial Institution (CDFI), and U. S. Small Business Administration Certified Development Corporation (CDC) and Community Advantage Lender we operate a Revolving Loan Fund (RLF) to provide direct loans and credit enhancements between \$50,000 - \$250,000, microloans between \$5,000 - \$50,000; and we fund commercial real estate, machinery and equipment loans up to \$5.5 million with the SBA 504 and the County's Economic Development Incentive (EDI) Fund programs. Our Target Market is Prince George's County, and we have expanded into Montgomery, Howard, Charles, and Calvert Counties, Maryland with our primary market being Prince George's County.

FSC First has more than 30 years of experience, lending directly to small businesses, minority-owned businesses and woman-owned businesses, primarily in Prince George's County, Maryland. However, as a CDFI and CDC, we are authorized to make loans throughout the state of Maryland.

**SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-  
VIDEO LOTTERY TERMINAL (VLT)**

**Small Business Flex Fund**

The FSC First existing programs offer diverse financial products and complimentary development services to support the operations of small and minority businesses in our Target Markets. These programs and services are complimentary to the established goals of the Maryland Video Lottery Terminal Grant Funds awarded to our organization for \$2,000,000.

The Small Business Flex Fund provides flexible funding solutions for small, minority, veteran, and woman-owned businesses. The objective of the program is to provide these businesses with direct access to funds that support the start-up and growth of successful enterprises. The program focus includes, but is not limited to, cybersecurity, energy, life sciences, healthcare, information technology, manufacturing, franchises and rural area activities. Eligible loan use includes start-up costs, working capital, business acquisitions, franchise financing, machinery, equipment, inventory, commercial real estate acquisition, modernization and construction. Loan amounts are flexible but are typically between \$25,000 and \$250,000. Terms are flexible but generally do not exceed 10 years. Collateral includes business and personal assets. Personal guarantees are required. Preference for loan in geographical proximity to Maryland casinos.

**FUNDS DISBURSED FY21**

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Tue, Sep 21, 2021 5:12:23 PM v10.000 (25)**Drawdowns Report: Cash Transactions**  
**Checks for Effective Dates 7/1/2020 through 6/30/2021**  
**Corp # Between '9525 (VLT)' and '9526 (Relife-VLT)'****Corp 9525 - Video Lottery Terminal**

Loan #	Client	Effective Date	Check Date	Check #	Amount	FY	AY	Source	Approved Loan Amt	Undrawn Balance	Notes
52-09-01	Maryland Capital Enterprises	3/8/2021	3/5/2021	Wire 030821	62,000.00			# 71	2,450,000.00	2,388,000.00	P1600863
		5/7/2021	5/6/2021	Wire 50721	150,000.00			# 71	2,450,000.00	2,238,000.00	P1601285
		5/7/2021	5/6/2021	Wire 50721	-150,000.00			# 71	2,450,000.00	2,388,000.00	This is a Relief Disbursement not Casino
		<b>Loan Subtotal</b>		3 Items	62,000.00						
217-09-01	Baltimore Development Corporation	1/25/2021	1/25/2021	Wire 012521	448,000.00			# 71	2,689,847.12	2,241,847.12	VLT casino funds
1746-02-01	Prince George's Financial Services Corp -FSC First	6/16/2021	6/16/2021	506989948	200,000.00			# 71	3,725,000.00	3,525,000.00	Casino Funds Should be against PO 1601287 or 1600845
		<b>Corp 9525 Subtotal</b>		5 Items	710,000.00						

**Corp 9526 - Relief-VLT**

Loan #	Client	Effective Date	Check Date	Check #	Amount	FY	AY	Source	Approved Loan Amt	Undrawn Balance	Notes
4-12-01	Baltimore County, Maryland	4/9/2021	4/8/2021	Wire 40921	125,000.00			# 72	1,250,000.00	1,125,000.00	P1601189
		4/15/2021	4/14/2021	Wire 41521	150,000.00			# 72	1,250,000.00	975,000.00	P1601189
		4/19/2021	4/16/2021	Wire 41921	150,000.00			# 72	1,250,000.00	825,000.00	P1601189
		5/5/2021	5/4/2021	Wire 50521	300,000.00			# 72	1,250,000.00	525,000.00	P1601189
		5/20/2021	5/20/2021	506956459	250,000.00			# 72	1,250,000.00	275,000.00	SMWOBA Relief
		6/8/2021	6/8/2021	506976238	150,000.00			# 72	1,250,000.00	125,000.00	SMWOBA Relief
		6/10/2021	6/10/2021	506980411	125,000.00			# 72	1,250,000.00	0.00	SMWOBA Relief

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

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Tue, Sep 21, 2021 5:12:23 PM v10.000 (25)**Drawdowns Report: Cash Transactions**  
**Checks for Effective Dates 7/1/2020 through 6/30/2021**  
**Corp # Between '9525 (VLT)' and '9526 (Relife-VLT)'**

		<b>Loan Subtotal</b>		7 Items	1,250,000.00				
14-09-01	Howard County Economic Development Authority	5/6/2021	5/5/2021	Wire 50621	250,000.00	# 72	1,250,000.00	1,000,000.00	P1601191
		5/14/2021	5/14/2021	506948580	165,000.00	# 72	1,250,000.00	835,000.00	Relief SMWOBA
		6/10/2021	6/10/2021	506980412	735,000.00	# 72	1,250,000.00	100,000.00	SMWOBA Relief
		6/18/2021	6/18/2021	506993777	100,000.00	# 72	1,250,000.00	0.00	SMWOBA Relief PO1601191
		<b>Loan Subtotal</b>		4 Items	1,250,000.00				
46-11-01	Tri-County Council for Western Maryland, Inc.	4/9/2021	4/8/2021	Wire 40921	85,000.00	# 72	1,250,000.00	1,165,000.00	P1601186
		4/15/2021	4/14/2021	Wire 41521	50,000.00	# 72	1,250,000.00	1,115,000.00	P1601186
		5/4/2021	5/3/2021	Wire 50421	100,000.00	# 72	1,250,000.00	1,015,000.00	P1601186
		5/14/2021	5/14/2021	506948579	150,000.00	# 72	1,250,000.00	865,000.00	SMWOBA Relief
		6/18/2021	6/18/2021	506993776	38,667.94	# 72	1,250,000.00	826,332.06	SMWOBA Relief PO1601186
		6/18/2021	6/18/2021	506993776	-38,667.94	# 72	1,250,000.00	865,000.00	number transposed should be \$38,677.94
		6/24/2021	6/24/2021	507000882	500,000.00	# 72	1,250,000.00	365,000.00	V1602938 21069753 Relief
		6/29/2021	6/18/2021	506993776	38,677.94	# 72	1,250,000.00	326,322.06	correct drawdown
		6/30/2021	6/30/2021	507005691	326,322.06	# 72	1,250,000.00	0.00	V1603037 21070806 Relief
		<b>Loan Subtotal</b>		9 Items	1,250,000.00				
52-10-01	Maryland Capital Enterprises	4/9/2021	4/8/2021	Wire 40921	150,000.00	# 72	1,250,000.00	1,100,000.00	P1601192
		5/6/2021	5/6/2021	506937032	150,000.00	# 72	1,250,000.00	950,000.00	SMWOBA Relief Wire 50721
		5/10/2021	5/7/2021	Wire 051021	105,000.00	# 72	1,250,000.00	845,000.00	P1601192

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

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Tue, Sep 21, 2021 5:12:23 PM v10.000 (25)**Drawdowns Report: Cash Transactions**  
**Checks for Effective Dates 7/1/2020 through 6/30/2021**  
**Corp # Between '9525 (VLT)' and '9526 (Relife-VLT)'**

		5/10/2021	5/7/2021	Wire 051021-2	40,000.00	# 72	1,250,000.00	805,000.00	P1601192
		5/10/2021	5/10/2021	506939006	42,200.00	# 72	1,250,000.00	762,800.00	Relief SMWOBA
		5/12/2021	5/12/2021	506943793	45,000.00	# 72	1,250,000.00	717,800.00	SMWOBA Relief
		5/20/2021	5/20/2021	506956458	64,000.00	# 72	1,250,000.00	653,800.00	Relief SMWOBA
		6/9/2021	6/9/2021	506976794	65,000.00	# 72	1,250,000.00	588,800.00	Relief Fund SMWOBA
		6/9/2021	6/9/2021	V1602789	115,000.00	# 72	1,250,000.00	473,800.00	SMWOBA Relief Fund This was sent as one check with the \$65,000
		6/22/2021	6/22/2021	506996659	473,000.00	# 72	1,250,000.00	800.00	V1602887 21069055
		6/29/2021	6/29/2021	507005441	800.00	# 72	1,250,000.00	0.00	V1603017 21070612
		<b>Loan Subtotal</b>		11 Items	1,250,000.00				
217-12-01	Baltimore Development Corporation	5/17/2021	5/17/2021	506950098	1,250,000.00	# 72	1,250,000.00	0.00	SMWOBA Relief
280-10-01	Anne Arundel Economic Development Corporation	5/27/2021	5/27/2021	506965196	779,000.00	# 72	1,250,000.00	471,000.00	SMWOBA Relief
		6/14/2021	6/14/2021	506987502	471,000.00	# 72	1,250,000.00	0.00	SMWOBA Relief PO1601187
		<b>Loan Subtotal</b>		2 Items	1,250,000.00				
1412-06-01	Meridian Management Group, Inc.	5/4/2021	5/3/2021	Wire 50421	315,000.00	# 72	1,250,000.00	935,000.00	P1601193
		6/14/2021	6/14/2021	506987735	657,500.00	# 72	1,250,000.00	277,500.00	SMWOBA Relief 1601193
		6/22/2021	6/22/2021	506995187	277,500.00	# 72	1,250,000.00	0.00	SMWOBA Relief Fund P1601193
		<b>Loan Subtotal</b>		3 Items	1,250,000.00				

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Tue, Sep 21, 2021 5:12:23 PM v10.000 (25)**Drawdowns Report: Cash Transactions**  
**Checks for Effective Dates 7/1/2020 through 6/30/2021**  
**Corp # Between '9525 (VLT)' and '9526 (Relife-VLT)'**

1746-03-01	Prince George's Financial Services Corp -FSC First	4/7/2021	4/6/2021	Wire 040721	175,000.00	# 72	1,250,000.00	1,075,000.00	P1600845
		6/1/2021	6/1/2021	506968197	262,500.00	# 72	1,250,000.00	812,500.00	SMWOBA Relief
		6/15/2021	6/15/2021	506989108	812,500.00	# 72	1,250,000.00	0.00	SMWOBA Relief 1601190
	<b>Loan Subtotal</b>			3 Items	1,250,000.00				
	<b>Corp 9526 Subtotal</b>			40 Items	10,000,000.00				
	<b>Grand Total</b>			45 Items	10,710,000.00				

**End of Report Processing at: 9/21/2021 5:12:23 PM**

**FUND MANAGER APPROVAL ACTIVITY FY21**

Account Name	County	Approved Transaction Amount	Transaction Type	Private Sector Funds Leveraged	New Jobs	At Risk Jobs	MBE Status	Targeted Area	Fund Manager
Annapolis Family Acupuncture	Anne Arundel	\$25,000	Relief Act Loan	\$0	5	1	Women Owned	0	Anne Arundel Economic Development Corporation
Annapolis Family Acupuncture	Anne Arundel	\$25,000	Relief Act Grant	\$0	0	0	Women Owned	0	Anne Arundel Economic Development Corporation
ASM Educational Center, Inc. (ASM)	Montgomery	\$50,000	Relief Act Loan	\$0	2	4	Minority Owned	0	Anne Arundel Economic Development Corporation
ASM Educational Center, Inc. (ASM)	Montgomery	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	0	Anne Arundel Economic Development Corporation
Bay Area CPR, LLC	Anne Arundel	\$15,000	Relief Act Grant	\$0	0	0	Women Owned	1	Anne Arundel Economic Development Corporation
Bay Area CPR, LLC	Anne Arundel	\$15,000	Relief Act Loan	\$0	0	1	Women Owned	1	Anne Arundel Economic Development Corporation
Busy Bees FD, LLC	Montgomery	\$25,000	Relief Act Loan	\$0	2	12	Women Owned	0	Anne Arundel Economic Development Corporation
Busy Bees FD, LLC	Montgomery	\$25,000	Relief Act Grant	\$0	0	0	Women Owned	0	Anne Arundel Economic Development Corporation
Cake Artista, LLC	Anne Arundel	\$50,000	Relief Act Loan	\$0	4	1	Minority Owned	1	Anne Arundel Economic



## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

									Development Corporation
Cake Artista, LLC	Anne Arundel	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	1	Anne Arundel Economic Development Corporation
Crooked Crab Brewing Company	Anne Arundel	\$50,000	Relief Act Loan	\$202,500	0	15	Non-Minority Owned	1	Anne Arundel Economic Development Corporation
Crooked Crab Brewing Company	Anne Arundel	\$50,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Anne Arundel Economic Development Corporation
Cuts Unlimited, Inc.	Prince George's	\$30,000	Relief Act Grant	\$0	0	0	Minority Owned	1	Anne Arundel Economic Development Corporation
Cuts Unlimited, Inc.	Prince George's	\$30,000	Relief Act Loan	\$0	4	4	Minority Owned	1	Anne Arundel Economic Development Corporation
FZ LLC dba Arundel Pizza	Anne Arundel	\$10,500	Relief Act Loan	\$0	4	4	Minority Owned	1	Anne Arundel Economic Development Corporation
FZ LLC dba Arundel Pizza	Anne Arundel	\$10,500	Relief Act Grant	\$0	0	0	Minority Owned	1	Anne Arundel Economic Development Corporation
Hawthorne Fine Breakfast Pstry	Anne Arundel	\$50,000	Relief Act Loan	\$0	12	9	Women Owned	1	Anne Arundel Economic Development Corporation
Hawthorne Fine Breakfast Pstry	Anne Arundel	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	0	Anne Arundel Economic Development Corporation
Humdinger Productions	Anne Arundel	\$50,000	Relief Act Loan	\$0	0	11	Women Owned	1	Anne Arundel Economic

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

									Development Corporation
Humdinger Productions	Anne Arundel	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	1	Anne Arundel Economic Development Corporation
International Solution Partners, LLC	Montgomery	\$25,000	Relief Act Loan	\$0	11	9	Minority Owned	0	Anne Arundel Economic Development Corporation
International Solution Partners, LLC	Montgomery	\$25,000	Relief Act Grant	\$0	0	0	Minority Owned	0	Anne Arundel Economic Development Corporation
Jefferson Communications, LLC	Anne Arundel	\$16,000	Relief Act Loan	\$0	0	7	Women Owned	0	Anne Arundel Economic Development Corporation
Jefferson Communications, LLC	Anne Arundel	\$16,000	Relief Act Grant	\$0	0	0	Women Owned	0	Anne Arundel Economic Development Corporation
M.A.D.E Team Sports, Inc.	Montgomery	\$21,000	Relief Act Loan	\$31,450	0	8	Minority Owned	0	Anne Arundel Economic Development Corporation
M.A.D.E Team Sports, Inc.	Montgomery	\$21,000	Relief Act Grant	\$0	0	0	Minority Owned	0	Anne Arundel Economic Development Corporation
Maryland Performing Arts Center, LLC	Anne Arundel	\$25,000	Relief Act Loan	\$0	4	7	Women Owned	1	Anne Arundel Economic Development Corporation
Maryland Performing Arts Center, LLC	Anne Arundel	\$25,000	Relief Act Grant	\$0	0	0	Women Owned	1	Anne Arundel Economic Development Corporation
Pherm Brewing Company	Anne Arundel	\$50,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Anne Arundel Economic

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

									Development Corporation
Pherm Brewing Company	Anne Arundel	\$50,000	Relief Act Loan	\$101,090	3	11	Non-Minority Owned	1	Anne Arundel Economic Development Corporation
Posh & Luxe Companies, LLC	Montgomery	\$25,000	Relief Act Grant	\$0	0	0	Minority Owned	0	Anne Arundel Economic Development Corporation
Posh & Luxe Companies, LLC	Montgomery	\$25,000	Relief Act Loan	\$0	3	2	Minority Owned	0	Anne Arundel Economic Development Corporation
Power Plant Fitness, LLC	Anne Arundel	\$72,000	Term Loan	\$8,000	7	0	Veteran Owned	1	Anne Arundel Economic Development Corporation
Renaissance Children, LLC	Montgomery	\$25,000	Relief Act Loan	\$0	8	5	Non-Minority Owned	0	Anne Arundel Economic Development Corporation
Renaissance Children, LLC	Montgomery	\$25,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Anne Arundel Economic Development Corporation
RTB Cycle, LLC	Anne Arundel	\$15,000	Relief Act Loan	\$0	0	1	Veteran Owned	1	Anne Arundel Economic Development Corporation
RTB Cycle, LLC	Anne Arundel	\$15,000	Relief Act Grant	\$0	0	0	Veteran Owned	1	Anne Arundel Economic Development Corporation
Studio 180	Anne Arundel	\$35,000	Relief Act Grant	\$0	0	0	Women Owned	1	Anne Arundel Economic Development Corporation
Studio 180	Anne Arundel	\$35,000	Term Loan	\$0	0	1	Women Owned	1	Anne Arundel Economic

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

									Development Corporation
The Braiding Palace, LLC	Anne Arundel	\$25,000	Relief Act Loan	\$0	5	1	Minority Owned	1	Anne Arundel Economic Development Corporation
The Braiding Palace, LLC	Anne Arundel	\$25,000	Relief Act Grant	\$0	0	0	Minority Owned	1	Anne Arundel Economic Development Corporation
Wellsview Cottage, LLC	Anne Arundel	\$25,000	Relief Act Grant	\$0	0	0	Women Owned	0	Anne Arundel Economic Development Corporation
Wellsview Cottage, LLC	Anne Arundel	\$25,000	Relief Act Loan	\$0	2	1	Women Owned	0	Anne Arundel Economic Development Corporation
Amethyst Technologies, LLC	Baltimore County	\$150,000	Relief Act Loan	\$0	5	30	Women Owned	1	Baltimore County Department of Economic and Workforce Development
ChrisCo	Baltimore City	\$250,000	Relief Act Loan	\$2,200,000	41	0	Non-Minority Owned	1	Baltimore County Department of Economic and Workforce Development
East Coast Dyes	Baltimore County	\$150,000	Relief Act Loan	\$0	0	14	Non-Minority Owned	1	Baltimore County Department of Economic and Workforce Development
Jilly's Bar and Grill	Baltimore County	\$250,000	Relief Act Loan	\$1,050,000	15	20	Women Owned	1	Baltimore County Department of Economic and Workforce Development
Jilly's Bar and Grill	Baltimore County	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore County Department of

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

									Economic and Workforce Development
Nirvana Enterprises, LLC	Baltimore County	\$125,000	Relief Act Loan	\$0	0	7	Minority Owned	1	Baltimore County Department of Economic and Workforce Development
Professional Respiratory Homecare Services	Baltimore County	\$125,000	Relief Act Loan	\$0	2	6	Minority Owned	1	Baltimore County Department of Economic and Workforce Development
Wall To Wall	Baltimore County	\$150,000	Relief Act Loan	\$0	1	9	Non-Minority Owned	1	Baltimore County Department of Economic and Workforce Development
1226 Wicomico, LLC	Baltimore City	\$40,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
1226 Wicomico, LLC	Baltimore City	\$260,000	Loan Converted to Relief Act Grant	\$2,000,000	1	6	Non-Minority Owned	1	Baltimore Development Corporation
3 Dodo, Inc	Baltimore City	\$33,000	Loan Converted to Relief Act Grant	\$0	4	0	Minority Owned	0	Baltimore Development Corporation
Aruna Enterprises, LLC	Baltimore City	\$35,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
Aruna Enterprises, LLC	Baltimore City	\$65,000	Term Loan	\$355,000	10	0			
Bhagyaprabhat, Inc. d/b/a Himilayan House	Baltimore City	\$40,000	Loan Converted to Relief Act Grant	\$0	0	0	Minority Owned	1	Baltimore Development Corporation
Bottoms up Bagels, LLC	Baltimore City	\$45,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Centurian Construction Co., LLC	Baltimore City	\$48,000	Loan Converted to Relief Act Grant	\$48,000	4	16	Women Owned	1	Baltimore Development Corporation
Charm City Concierge	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
Coffeecade, LLC	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Veteran Owned	1	Baltimore Development Corporation
Fisherman's Daughter, LLC d/b/a Sally O's	Baltimore City	\$37,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation
FX UAPC 10 Light Street, LLC	Baltimore City	\$43,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
Ivy Elysian aka Berlin Bookstore and or Ivy Bookshop	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation
Koumbaroi, LLC aka: Group Z	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation
Larder Baltimore, LLC	Baltimore City	\$42,431	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
Life Smells Good, LLC, d/b/a SoBotanical	Baltimore City	\$25,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation
Marlin Steel Wire Products LLC	Baltimore City	\$35,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
Milk & Honey, LLC	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$480,000	0	0	Minority Owned	1	Baltimore Development Corporation
Ministry of Brewing, LLC	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Minority Owned	1	Baltimore Development Corporation
Motzi Bread, LLC	Baltimore City	\$40,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Nutreatious, LLC	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation
Petrafab	Baltimore City	\$25,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
Pixelligent	Baltimore City	\$25,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Baltimore Development Corporation
Planit Advertising, Inc.	Baltimore City	\$46,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
Saval Foodservice	Howard	\$25,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
Springsteen, LLC	Baltimore City	\$35,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation
Suspended Brewing Company	Baltimore City	\$23,716	Loan Converted to Relief Act Grant	\$0	0	0	Veteran Owned	1	Baltimore Development Corporation
The Art House, LLC	Baltimore City	\$35,800	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
The Wine Collective	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Baltimore Development Corporation
Trocellus Enterprise, Inc.	Baltimore City	\$39,529	Loan Converted to Relief Act Grant	\$0	0	0	Minority Owned	1	Baltimore Development Corporation
True Chesapeake Oyster Company	St. Mary's	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Baltimore Development Corporation
Vitamin	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
Wohlleben, LLC d/b/a Zips Dry Cleaners	Baltimore County	\$31,524	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Baltimore Development Corporation

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

10742 Tucker St LLC	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	0	T/A FSC First
10742 Tucker St LLC	Prince George's	\$50,000	Relief Act Loan	\$0	2	1	Minority Owned	1	T/A FSC First
21st Century Expo Group	Queen Anne's	\$45,000	Relief Act Grant	\$0	2	4	Minority Owned	1	T/A FSC First
ACEDMV LLC d/b/a Wheeler's Ace Hardware	Prince George's	\$100,000	Relief Act Loan	\$414,832	12	1	Minority Owned	1	T/A FSC First
Adrian Wilcox Agency	Prince George's	\$65,000	Relief Act Loan	\$0	0	1	Minority Owned	1	T/A FSC First
Adrian Wilcox Agency	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	1	T/A FSC First
Food Opportunity, LLC, dba Baked in Baltimore	Prince George's	\$15,000	Relief Act Grant	\$0	5	9	Women Owned	0	T/A FSC First
Foodservice Contracting, LLC	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	0	T/A FSC First
Foodservice Contracting, LLC	Prince George's	\$50,000	Relief Act Loan	\$0	4	1	Minority Owned	0	T/A FSC First
Moosetrax Inc dba Sprinkles Potomac	Montgomery	\$50,000	Relief Act Loan	\$0	3	9	Women Owned	0	T/A FSC First
Moosetrax Inc dba Sprinkles Potomac	Montgomery	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	0	T/A FSC First
Navah Physical Therapy	Prince George's	\$75,000	Relief Act Loan	\$8,250	2	1	Women Owned	1	T/A FSC First
Premier Eye Care Center LLC	Prince George's	\$35,000	Relief Act Loan	\$0	0	4	Women Owned	0	T/A FSC First
Premier Eye Care Center LLC	Prince George's	\$35,000	Relief Act Grant	\$0	0	0	Women Owned	0	T/A FSC First
Suga & Spice LLC	Prince George's	\$62,500	Relief Act Loan	\$15,000	12	1	Non-Minority Owned	0	T/A FSC First
The Buzz Meadery LLC	Worcester	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	0	T/A FSC First
The Buzz Meadery LLC	Worcester	\$200,000	Term Loan	\$40,000	2	2	Women Owned	1	T/A FSC First
United Schools Associates Inc	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	1	T/A FSC First
United Schools Associates Inc	Prince George's	\$75,000	Relief Act Loan	\$0	0	2	Women Owned	1	T/A FSC First



## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

WeLearn, LLC	Prince George's	\$125,000	Term Loan	\$30,000	7	2	Women Owned	0	T/A FSC First
World View Early Learning Center, Inc	Prince George's	\$65,000	Relief Act Loan	\$0	12	11	Women Owned	0	T/A FSC First
World View Early Learning Center, Inc	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	0	T/A FSC First
YBH Inc dba Cornerstone Grill and Loft	Prince George's	\$50,000	Relief Act Loan	\$0	25	50	Non-Minority Owned	0	T/A FSC First
YBH Inc dba Cornerstone Grill and Loft	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	0	T/A FSC First
ZEST LLC	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	0	T/A FSC First
ZEST LLC	Prince George's	\$90,000	Relief Act Loan	\$0	4	4	Minority Owned	0	T/A FSC First
Chesapeake Educational Alliance	Howard	\$85,000	Relief Act Loan	\$28,000	2	1	Women Owned	1	Howard County Economic Development Authority
Chesapeake Educational Alliance	Howard	\$62,375	Term Loan	\$0	2	0	Minority Owned	1	Howard County Economic Development Authority
F-5 Hair Studio dba Amber and Mae Salon	Howard	\$65,000	Relief Act Loan	\$0	4	8	Women Owned	1	Howard County Economic Development Authority
Green Acres Pet Center Inc.	Carroll	\$150,000	Relief Act Loan	\$599,000	3	7	Women Owned	0	Howard County Economic Development Authority
Integrated Pharma Services	Montgomery	\$100,000	Relief Act Loan	\$0	1	4	Women Owned	0	Howard County Economic Development Authority
Maryland Montessori LLC	Howard	\$140,000	Relief Act Loan	\$60,000	7	9	Minority Owned	1	Howard County Economic Development Authority

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

ONS Computer & IT Solutions d/b/a/ Team Logic IT of Baltimore & BWI,MD	Howard	\$100,000	Term Loan	\$0	1	5	Minority Owned	1	Howard County Economic Development Authority
Shea Radiance, LLC	Howard	\$100,000	Relief Act Loan	\$0	3	5	Minority Owned	1	Howard County Economic Development Authority
TeamWorx Security LLC	Howard	\$250,000	Relief Act Loan	\$0	8	17	Veteran Owned	1	Howard County Economic Development Authority
V V Technologies Inc. dba Kloud Wave	Howard	\$125,000	Term Loan	\$150,000	2	1	Women Owned	1	Howard County Economic Development Authority
Washington Laboratories (MoCo)	Montgomery	\$360,000	Relief Act Loan	\$100,000	1	14	Non-Minority Owned	0	Howard County Economic Development Authority
Xpo Foods LLC d/b/a Masala Bazaar	Howard	\$50,000	Term Loan	\$0	3	4	Minority Owned	1	Howard County Economic Development Authority
Alfred Hudson dba Hudson Auto Body	Worcester	\$90,000	Term Loan	\$0	2	1	Minority Owned	1	Maryland Capital Enterprises
Angels of Beauty Salon, LLC	Wicomico	\$20,000	Relief Act Grant	\$0	0	1	Women Owned	1	Maryland Capital Enterprises
Angels of Beauty Salon, LLC	Wicomico	\$20,000	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
Auto-Bach Hauling, LLC	Baltimore County	\$35,000	Term Loan	\$0	1	0	Minority Owned	1	Maryland Capital Enterprises
Built on Love & Dreams, Corp.	Talbot	\$65,000	Relief Act Loan	\$0	6	0	Women Owned	1	Maryland Capital Enterprises
C Ayers Transportation, LLC	Worcester	\$105,000	Relief Act Loan	\$0	1	1	Women Owned	1	Maryland Capital Enterprises
Care Management Consulting, LLC	Baltimore County	\$45,000	Relief Act Loan	\$0	0	1	Minority Owned	1	Maryland Capital Enterprises

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Care Management Consulting, LLC	Baltimore County	\$20,000	Relief Act Grant	\$0	0	0	Minority Owned	1	Maryland Capital Enterprises
Certainty Insurance Group, LLC	Wicomico	\$25,000	Term Loan	\$0	3	2	Women Owned	1	Maryland Capital Enterprises
Collette Insurance Solutions, LLC	Anne Arundel	\$50,000	Term Loan	\$0	3	0	Women Owned	1	Maryland Capital Enterprises
D&H, LLC	Caroline	\$35,000	Term Loan	\$0	3	1	Women Owned	1	Maryland Capital Enterprises
Dustin Walls dba A&D Home Services	Wicomico	\$5,000	Term Loan	\$0	0	1	Non-Minority Owned	1	Maryland Capital Enterprises
Eagle Wings Construction, LLC	Wicomico	\$150,000	Term Loan	\$0	2	1	Minority Owned	1	Maryland Capital Enterprises
Eazy Does it Transportation, LLC	Anne Arundel	\$40,000	Term Loan	\$0	0	1	Minority Owned	1	Maryland Capital Enterprises
Eazy Does it Transportation, LLC	Anne Arundel	\$50,000	Term Loan	\$0	0	0	Minority Owned	1	Maryland Capital Enterprises
Edit, LLC	Wicomico	\$20,000	Relief Act Grant	\$0	0	5	Women Owned	1	Maryland Capital Enterprises
Edit, LLC	Wicomico	\$25,000	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
Fun-O-Kake & Fried Chicken, LLC	Baltimore County	\$15,000	Term Loan	\$0	1	0	Women Owned	1	Maryland Capital Enterprises
Gerald Shockley dba Legacy Insurance Solutions	Wicomico	\$50,000	Relief Act Grant	\$0	5	1	Minority Owned	1	Maryland Capital Enterprises
Gerald Shockley dba Legacy Insurance Solutions	Wicomico	\$50,000	Term Loan	\$0	5	0	Minority Owned	1	Maryland Capital Enterprises
Hebrew Quality Insulation, Inc.	Wicomico	\$80,000	Term Loan	\$0	0	3	Minority Owned	1	Maryland Capital Enterprises
Homes by Spence	Wicomico	\$50,000	Relief Act Grant	\$0	1	1	Women Owned	1	Maryland Capital Enterprises
Homes by Spence	Wicomico	\$50,000	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
Inspire One Group, LLC	Wicomico	\$20,000	Relief Act Grant	\$0	0	1	Minority Owned	1	Maryland Capital Enterprises
Inspire One Group, LLC	Wicomico	\$20,000	Term Loan	\$0	0	0	Minority Owned	1	Maryland Capital Enterprises
JTZ, LLC dba The Street Kitchen	Worcester	\$62,000	Term Loan	\$0	0	2	Women Owned	1	Maryland Capital Enterprises

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Louisa Collins dba Weezy's Janitorial Services	Wicomico	\$30,000	Relief Act Grant	\$0	0	2	Women Owned	1	Maryland Capital Enterprises
Louisa Collins dba Weezy's Janitorial Services	Wicomico	\$30,000	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
M&M Educational Services, LLC	Baltimore City	\$20,000	Term Loan	\$0	4	0	Women Owned	1	Maryland Capital Enterprises
Marshall's Marine, LLC	Somerset	\$150,000	Term Loan	\$0	0	7	Non-Minority Owned	1	Maryland Capital Enterprises
Michael Beckett dba Mike's Construction	Wicomico	\$40,000	Relief Act Grant	\$0	1	1	Minority Owned	1	Maryland Capital Enterprises
Michael Beckett dba Mike's Construction	Wicomico	\$40,000	Relief Act Loan	\$0	0	0	Minority Owned	1	Maryland Capital Enterprises
Ocean Elements Salt Spa & Float Center of Delmarva, LLC	Worcester	\$100,000	Term Loan	\$0	3	1	Women Owned	1	Maryland Capital Enterprises
PCB Consulting Agency, LLC	Anne Arundel	\$12,000	Term Loan	\$0	1	0	Non-Minority Owned	1	Maryland Capital Enterprises
Pecan Square Deli, Inc.	Wicomico	\$25,000	Relief Act Grant	\$0	0	10	Minority Owned	1	Maryland Capital Enterprises
Pecan Square Deli, Inc.	Wicomico	\$25,000	Term Loan	\$0	0	0	Minority Owned	1	Maryland Capital Enterprises
Portals Games & Comics, LLC	Talbot	\$65,000	Term Loan	\$0	0	3	Non-Minority Owned	1	Maryland Capital Enterprises
Reliable Electrical Contractors, LLC	Baltimore County	\$64,000	Relief Act Loan	\$0	0	5	Non-Minority Owned	1	Maryland Capital Enterprises
Reliable Electrical Contractors, LLC	Baltimore County	\$20,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Maryland Capital Enterprises
Right Care Pharmacy, Inc.	Baltimore City	\$150,000	Relief Act Loan	\$0	5	0	Minority Owned	1	Maryland Capital Enterprises
Sanbridge Early Learning Center, LLC	Baltimore County	\$150,000	Term Loan	\$0	0	22	Women Owned	1	Maryland Capital Enterprises
Shore Strong, LLC dba Olympia Fitness Clubs	Wicomico	\$40,800	Relief Act Grant	\$0	0	12	Women Owned	1	Maryland Capital Enterprises
Shore Strong, LLC dba Olympia Fitness Clubs	Wicomico	\$40,800	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
Silent Venus, LLC	Baltimore City	\$150,000	Term Loan	\$0	0	7	Minority Owned	1	Maryland Capital Enterprises
Silent Venus, LLC	Baltimore City	\$150,000	Term Loan	\$0	0	0	Minority Owned	1	Maryland Capital Enterprises

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Simple Fiber, LLC	Wicomico	\$150,000	Relief Act Loan	\$0	7	0	Non-Minority Owned	1	Maryland Capital Enterprises
Skipjack Seafood, Inc.	Wicomico	\$100,000	Term Loan	\$0	8	6	Non-Minority Owned	1	Maryland Capital Enterprises
Sprout Group, Inc. dba Sprout Creatives	Worcester	\$42,200	Relief Act Loan	\$0	0	2	Non-Minority Owned	1	Maryland Capital Enterprises
Sprout Group, Inc. dba Sprout Creatives	Worcester	\$18,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Maryland Capital Enterprises
Sub C Tech	Wicomico	\$40,000	Relief Act Grant	\$0	0	9	Minority Owned	1	Maryland Capital Enterprises
Taxi Etc., LLC	Wicomico	\$30,000	Relief Act Grant	\$0	0	2	Women Owned	1	Maryland Capital Enterprises
Taxi Etc., LLC	Wicomico	\$30,000	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
The Dog Company, LLC	Wicomico	\$50,000	Relief Act Grant	\$0	0	7	Women Owned	1	Maryland Capital Enterprises
The Dog Company, LLC	Wicomico	\$105,000	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
Una Bella Salute, LLC	Worcester	\$5,000	Term Loan	\$0	0	2	Non-Minority Owned	0	Maryland Capital Enterprises
William Wesley Enterprise, LLC	Somerset	\$115,000	Relief Act Loan	\$0	1	0	Women Owned	1	Maryland Capital Enterprises
1st Needs Medical, LLC	Prince George's	\$50,000	Loan Converted to Relief Act Grant	\$0	0	2	Minority Owned	0	Meridian Management Group, Inc.
ACBLES, LLC	Prince George's	\$50,000	Loan Converted to Relief Act Grant	\$0	0	2	Women Owned	1	Meridian Management Group, Inc.
Audrey Wozny dba River Lane Photography	Dorchester	\$15,000	Loan Converted to Relief Act Grant	\$0	0	1	Women Owned	0	Meridian Management Group, Inc.
BearCare Nutrition, LLC dba Tropical Smoothie Café	Baltimore City	\$340,000	Term Loan	\$0	25	0	Women Owned	1	Meridian Management Group, Inc.
Bethel Environmental Solutions, LLC	Prince George's	\$50,000	Loan Converted to Relief Act Grant	\$0	0	2	Minority Owned	1	Meridian Management Group, Inc.

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Circle Collection, LLC	Prince George's	\$25,000	Loan Converted to Relief Act Grant	\$0	0	1	Women Owned	1	Meridian Management Group, Inc.
Edward & Hill Communications LLC	Howard	\$75,000	Loan Converted to Relief Act Grant	\$0	0	15	Minority Owned	1	Meridian Management Group, Inc.
Elite Kitchen Solutions, LLC	Prince George's	\$40,000	Loan Converted to Relief Act Grant	\$0	0	2	Women Owned	0	Meridian Management Group, Inc.
Envirenew, Inc.	Montgomery	\$67,500	Loan Converted to Relief Act Grant	\$0	0	17	Women Owned	0	Meridian Management Group, Inc.
FinePoints Private Duty Healthcare, LLC	Harford	\$40,000	Loan Converted to Relief Act Grant	\$0	5	6	Women Owned	1	Meridian Management Group, Inc.
Flight Fab Inc. (location closed)	Baltimore County	\$105,000	Line of Credit	\$0	0	0	Non-Minority Owned	1	Meridian Management Group, Inc.
Gladenia, Inc. dba Swift Staffing	Baltimore County	\$50,000	Loan Converted to Relief Act Grant	\$0	0	60	Women Owned	1	Meridian Management Group, Inc.
Great Food Choices II, LLC dba Grind & Wine	Baltimore County	\$150,000	Line of Credit	\$15,000	20	3	Minority Owned	1	Meridian Management Group, Inc.
GST USA, Inc., dba Ashton Cleaners	Montgomery	\$50,000	Loan Converted to Relief Act Grant	\$0	0	1	Women Owned	0	Meridian Management Group, Inc.
Hammer Head Trucking, LLC	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	3	Minority Owned	1	Meridian Management Group, Inc.
Image Direct Group, LLC	Frederick	\$50,000	Loan Converted to Relief Act Grant	\$0	0	59	Minority Owned	0	Meridian Management Group, Inc.
Image Direct Group, LLC	Frederick	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Minority Owned	0	Meridian Management Group, Inc.
Keen Industries, Inc. dba Fabpro Technologies	Baltimore County	\$50,000	Loan Converted to Relief Act Grant	\$0	0	15	Minority Owned	1	Meridian Management Group, Inc.

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Lyles Cleaning Services, LLC	Frederick	\$30,000	Term Loan	\$0	0	0	Minority Owned	0	Meridian Management Group, Inc.
MainStreet Technologies, Inc.	Howard	\$137,600	Line of Credit	\$0	0	0	Minority Owned	1	Meridian Management Group, Inc.
Market Place Subs, Inc. dba Subway	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	3	Minority Owned	1	Meridian Management Group, Inc.
Mekus, Inc.	Prince George's	\$35,000	Loan Converted to Relief Act Grant	\$0	0	2	Minority Owned	1	Meridian Management Group, Inc.
Millennium Family Practice, LLC and Millenium Properties, LLC	Howard	\$300,000	Term Loan	\$2,950,000	0	15	Women Owned	1	Meridian Management Group, Inc.
MJ Tax and Accounting Services, LLC	Baltimore County	\$50,000	Loan Converted to Relief Act Grant	\$0	0	3	Women Owned	1	Meridian Management Group, Inc.
Mydla Group, LLC dba Yetty Foods Int'l and African Boutique	Prince George's	\$50,000	Loan Converted to Relief Act Grant	\$0	2	6	Women Owned	0	Meridian Management Group, Inc.
New Terra Cafe, LLC	Baltimore City	\$150,000	Term Loan	\$0	12	18	Minority Owned	1	Meridian Management Group, Inc.
Nicole Quander dba Nicole Quander and Associates	Anne Arundel	\$25,000	Loan Converted to Relief Act Grant	\$0	0	3	Women Owned	0	Meridian Management Group, Inc.
Omar & Sons Enterprises, LLC	Baltimore County	\$20,000	Loan Converted to Relief Act Grant	\$0	0	1	Minority Owned	1	Meridian Management Group, Inc.
Orchard Village Cleaners, LLC	Frederick	\$36,000	Loan Converted to Relief Act Grant	\$0	0	1	Minority Owned	0	Meridian Management Group, Inc.
PHENOMENAL LLC	Prince George's	\$200,000	Line of Credit	\$0	1	0	Minority Owned	1	Meridian Management Group, Inc.
PHENOMENAL LLC	Prince George's	\$55,000	Line of Credit	\$0	0	0	Minority Owned	1	Meridian Management Group, Inc.

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Rising Star Homecare Services, LLC	Harford	\$141,800	Term Loan	\$0	6	0	Minority Owned	1	Meridian Management Group, Inc.
Shea Radiance, LLC	Howard	\$50,000	Line of Credit	\$0	8	5	Women Owned	0	Meridian Management Group, Inc.
Shri Vraj, Inc. dba 7-Eleven	Baltimore County	\$50,000	Loan Converted to Relief Act Grant	\$0	0	10	Minority Owned	1	Meridian Management Group, Inc.
Smoothie 4 Life LLC dba Smoothie King	Anne Arundel	\$100,000	Loan Converted to Relief Act Grant	\$0	19	6	Women Owned	1	Meridian Management Group, Inc.
Stay Down HQ, LLC	Prince George's	\$25,000	Loan Converted to Relief Act Grant	\$0	0	1	Minority Owned	1	Meridian Management Group, Inc.
Sweet Potato Kids, Inc.	Baltimore County	\$50,000	Loan Converted to Relief Act Grant	\$0	7	8	Women Owned	1	Meridian Management Group, Inc.
The Cleaning Masters, Inc.	Baltimore County	\$15,000	Loan Converted to Relief Act Grant	\$0	0	1	Women Owned	1	Meridian Management Group, Inc.
Transdermal Specialties GLOBAL	Frederick	\$50,000	Term Loan	\$34,000	1	14	Minority Owned	1	Meridian Management Group, Inc.
Unified Solutions Services, LLC	Howard	\$43,000	Line of Credit	\$0	4	0	Minority Owned	1	Meridian Management Group, Inc.
Utopiat, LLC	Montgomery	\$31,500	Loan Converted to Relief Act Grant	\$0	0	8	Women Owned	1	Meridian Management Group, Inc.
Allegheny Trail House B&B	Allegheny	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Business Dreams	Montgomery	\$85,000	Relief Act Loan	\$15,000	2	1	Non-Minority Owned	0	Tri-County Council for Western Maryland (Frostburg, MD)
Business Dreams	Montgomery	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Tri-County Council for Western Maryland (Frostburg, MD)



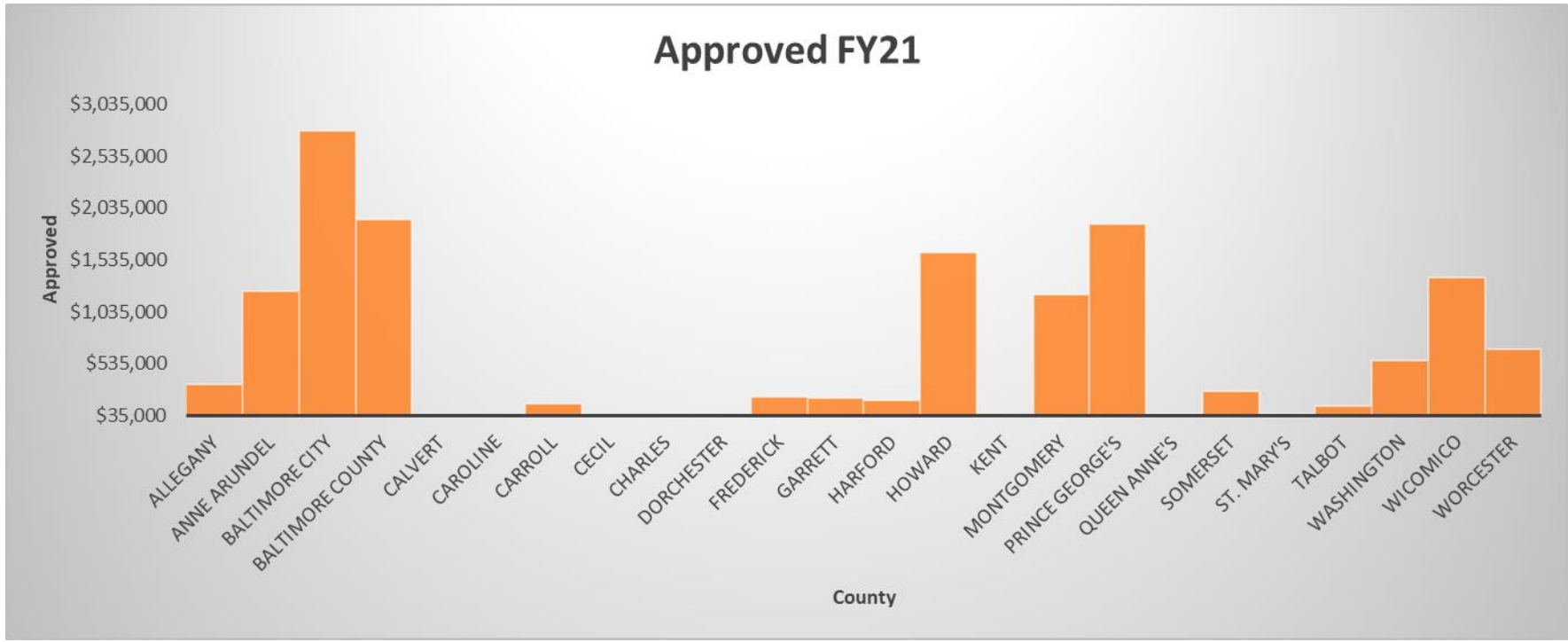
## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Clatter, LLC	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Clatter, LLC	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Cresaptown Automotive Machine	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Cumberland Valley Woodworking	Washington	\$50,000	Relief Act Loan	\$20,000	2	1	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Cumberland Valley Woodworking	Washington	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Dotson's Contracting, LLC	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Foster's on the Point	Washington	\$500,000	Relief Act Loan	\$200,000	4	14	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Guthrie Real Estate	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
HRB Ventures, LLC	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
HRB Ventures, LLC	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Lakeview Foods	Garrett	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Marshall Ruby, Inc	Allegany	\$38,678	Relief Act Loan	\$0	0	19	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Marshall Ruby, Inc	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

RDH, Inc	Allegany	\$100,000	Relief Act Loan	\$0	0	9	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
RDH, Inc	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Roots to Sky Sanctuary, LLC	Garrett	\$150,000	Relief Act Loan	\$508,000	10	2	Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Roots to Sky Sanctuary, LLC	Garrett	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Trouts House, Inc	Garrett	\$9,307	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
True Respite Brewing Company	Montgomery	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Tri-County Council for Western Maryland (Frostburg, MD)
True Respite Brewing Company	Montgomery	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Tri-County Council for Western Maryland (Frostburg, MD)
<b>242</b>		<b>\$14,844,075</b>		<b>\$11,663,122</b>	<b>479</b>	<b>862</b>			

**FY21 COUNTY DISTRIBUTION OF APPROVED VLT TRANSACTIONS**



**FUND MANAGER SETTLED ACTIVITY FY21**

Account Name	Account County	Approved Transaction Amount	Transaction Type	Private Sector Funds Leveraged	New Jobs	At Risk Jobs	MBE Status	Targeted Area	Fund Manager
Annapolis Family AcupuncA2:A169ture	Anne Arundel	\$25,000	Relief Act Loan	\$0	5	1	Women Owned	0	Anne Arundel Economic Development Corporation
Annapolis Family Acupuncture	Anne Arundel	\$25,000	Relief Act Grant	\$0	0	0	Women Owned	0	Anne Arundel Economic Development Corporation
ASM Educational Center, Inc. (ASM)	Montgomery	\$50,000	Relief Act Loan	\$0	2	4	Minority Owned	0	Anne Arundel Economic Development Corporation
ASM Educational Center, Inc. (ASM)	Montgomery	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	0	Anne Arundel Economic Development Corporation
Bay Area CPR, LLC	Anne Arundel	\$15,000	Relief Act Grant	\$0	0	0	Women Owned	1	Anne Arundel Economic Development Corporation
Bay Area CPR, LLC	Anne Arundel	\$15,000	Relief Act Loan	\$0	0	1	Women Owned	1	Anne Arundel Economic Development Corporation
Busy Bees FD, LLC	Montgomery	\$25,000	Relief Act Loan	\$0	2	12	Women Owned	0	Anne Arundel Economic Development Corporation
Busy Bees FD, LLC	Montgomery	\$25,000	Relief Act Grant	\$0	0	0	Women Owned	0	Anne Arundel Economic Development Corporation

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Cake Artista, LLC	Anne Arundel	\$50,000	Relief Act Loan	\$0	4	1	Minority Owned	1	Anne Arundel Economic Development Corporation
Cake Artista, LLC	Anne Arundel	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	1	Anne Arundel Economic Development Corporation
Crooked Crab Brewing Company	Anne Arundel	\$50,000	Relief Act Loan	\$202,500	0	15	Non-Minority Owned	1	Anne Arundel Economic Development Corporation
Crooked Crab Brewing Company	Anne Arundel	\$50,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Anne Arundel Economic Development Corporation
Cuts Unlimited, Inc.	Prince George's	\$30,000	Relief Act Grant	\$0	0	0	Minority Owned	1	Anne Arundel Economic Development Corporation
Cuts Unlimited, Inc.	Prince George's	\$30,000	Relief Act Loan	\$0	4	4	Minority Owned	1	Anne Arundel Economic Development Corporation
FZ LLC dba Arundel Pizza	Anne Arundel	\$10,500	Relief Act Loan	\$0	4	4	Minority Owned	1	Anne Arundel Economic Development Corporation
FZ LLC dba Arundel Pizza	Anne Arundel	\$10,500	Relief Act Grant	\$0	0	0	Minority Owned	1	Anne Arundel Economic Development Corporation
Hawthorne Fine Breakfast Pstry	Anne Arundel	\$50,000	Relief Act Loan	\$0	12	9	Women Owned	1	Anne Arundel Economic Development Corporation
Hawthorne Fine Breakfast Pstry	Anne Arundel	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	0	Anne Arundel Economic Development Corporation

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Humdinger Productions	Anne Arundel	\$50,000	Relief Act Loan	\$0	0	11	Women Owned	1	Anne Arundel Economic Development Corporation
Humdinger Productions	Anne Arundel	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	1	Anne Arundel Economic Development Corporation
International Solution Partners, LLC	Montgomery	\$25,000	Relief Act Loan	\$0	11	9	Minority Owned	0	Anne Arundel Economic Development Corporation
International Solution Partners, LLC	Montgomery	\$25,000	Relief Act Grant	\$0	0	0	Minority Owned	0	Anne Arundel Economic Development Corporation
Jefferson Communications, LLC	Anne Arundel	\$16,000	Relief Act Loan	\$0	0	7	Women Owned	0	Anne Arundel Economic Development Corporation
Jefferson Communications, LLC	Anne Arundel	\$16,000	Relief Act Grant	\$0	0	0	Women Owned	0	Anne Arundel Economic Development Corporation
JesseJay's Company	Anne Arundel	\$43,557	Term Loan	\$0	5	25	Women Owned	0	Anne Arundel Economic Development Corporation
M.A.D.E Team Sports, Inc.	Montgomery	\$21,000	Relief Act Loan	\$31,450	0	8	Minority Owned	0	Anne Arundel Economic Development Corporation
M.A.D.E Team Sports, Inc.	Montgomery	\$21,000	Relief Act Grant	\$0	0	0	Minority Owned	0	Anne Arundel Economic Development Corporation
Maryland Performing Arts Center, LLC	Anne Arundel	\$25,000	Relief Act Loan	\$0	4	7	Women Owned	1	Anne Arundel Economic Development Corporation

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Maryland Performing Arts Center, LLC	Anne Arundel	\$25,000	Relief Act Grant	\$0	0	0	Women Owned	1	Anne Arundel Economic Development Corporation
Pherm Brewing Company	Anne Arundel	\$50,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Anne Arundel Economic Development Corporation
Pherm Brewing Company	Anne Arundel	\$50,000	Relief Act Loan	\$101,090	3	11	Non-Minority Owned	1	Anne Arundel Economic Development Corporation
Posh & Luxe Companies, LLC	Montgomery	\$25,000	Relief Act Grant	\$0	0	0	Minority Owned	0	Anne Arundel Economic Development Corporation
Posh & Luxe Companies, LLC	Montgomery	\$25,000	Relief Act Loan	\$0	3	2	Minority Owned	0	Anne Arundel Economic Development Corporation
Power Plant Fitness, LLC	Anne Arundel	\$72,000	Term Loan	\$8,000	7	0	Veteran Owned	1	Anne Arundel Economic Development Corporation
Renaissance Children, LLC	Montgomery	\$25,000	Relief Act Loan	\$0	8	5	Non-Minority Owned	0	Anne Arundel Economic Development Corporation
Renaissance Children, LLC	Montgomery	\$25,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Anne Arundel Economic Development Corporation
RTB Cycle, LLC	Anne Arundel	\$15,000	Relief Act Loan	\$0	0	1	Veteran Owned	1	Anne Arundel Economic Development Corporation
RTB Cycle, LLC	Anne Arundel	\$15,000	Relief Act Grant	\$0	0	0	Veteran Owned	1	Anne Arundel Economic Development Corporation

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Studio 180	Anne Arundel	\$35,000	Relief Act Loan	\$0	0	1	Women Owned	1	Anne Arundel Economic Development Corporation
Studio 180	Anne Arundel	\$35,000	Term Loan	\$0	0	1	Women Owned	1	Anne Arundel Economic Development Corporation
The Braiding Palace, LLC	Anne Arundel	\$25,000	Relief Act Loan	\$0	5	1	Minority Owned	1	Anne Arundel Economic Development Corporation
The Braiding Palace, LLC	Anne Arundel	\$25,000	Relief Act Grant	\$0	0	0	Minority Owned	1	Anne Arundel Economic Development Corporation
Wellsview Cottage, LLC	Anne Arundel	\$25,000	Relief Act Grant	\$0	0	0	Women Owned	0	Anne Arundel Economic Development Corporation
Wellsview Cottage, LLC	Anne Arundel	\$25,000	Relief Act Loan	\$0	2	1	Women Owned	0	Anne Arundel Economic Development Corporation
Amethyst Technologies, LLC	Baltimore County	\$150,000	Relief Act Loan	\$0	5	30	Women Owned	1	Baltimore County Department of Economic and Workforce Development
ChrisCo	Baltimore City	\$250,000	Relief Act Loan	\$2,200,000	41	0	Non-Minority Owned	1	Baltimore County Department of Economic and Workforce Development
East Coast Dyes	Baltimore County	\$150,000	Relief Act Loan	\$0	0	14	Non-Minority Owned	1	Baltimore County Department of Economic and Workforce Development



## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Jilly's Bar and Grill	Baltimore County	\$250,000	Relief Act Loan	\$1,050,000	15	20	Women Owned	1	Baltimore County Department of Economic and Workforce Development
Jilly's Bar and Grill	Baltimore County	\$50,000	Relief Act Grant	\$0			Women Owned	1	Baltimore County Department of Economic and Workforce Development
Kung Fu Tea/ SM Space	Baltimore County	\$50,000	Term Loan	\$120,000	2	0	Minority Owned	0	Baltimore County Department of Economic and Workforce Development
Nirvana Enterprises, LLC	Baltimore County	\$125,000	Relief Act Loan	\$0	0	7	Minority Owned	1	Baltimore County Department of Economic and Workforce Development
Nirvana Enterprises, LLC	Baltimore County	\$100,000	Term Loan	\$0	3	7	Minority Owned	1	Baltimore County Department of Economic and Workforce Development
Professional Respiratory Homecare Services	Baltimore County	\$125,000	Relief Act Loan	\$0	2	6	Minority Owned	1	Baltimore County Department of Economic and Workforce Development
Wall To Wall	Baltimore County	\$150,000	Relief Act Loan	\$0	1	9	Non-Minority Owned	1	Baltimore County Department of Economic and Workforce Development
1226 Wicomico, LLC	Baltimore City	\$40,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

1226 Wicomico, LLC	Baltimore City	\$260,000	Loan Converted to Relief Act Grant	\$2,000,000	1	0	Non-Minority Owned	1	Baltimore Development Corporation
3 Dodo, Inc	Baltimore City	\$33,000	Loan Converted to Relief Act Grant	\$120,000	4	0	Minority Owned	0	Baltimore Development Corporation
Aruna Enterprises, LLC	Baltimore City	\$35,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
Aruna Enterprises, LLC	Baltimore City	\$65,000	Loan Converted to Relief Act Grant	\$355,000	10	0	Women Owned	1	Baltimore Development Corporation
Bhagyaprabhat, Inc. d/b/a Himilayan House	Baltimore City	\$40,000	Loan Converted to Relief Act Grant	\$0	0	0	Minority Owned	1	Baltimore Development Corporation
Bottoms up Bagels, LLC	Baltimore City	\$45,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
Centurian Construction Co., LLC	Baltimore City	\$48,000	Loan Converted to Relief Act Grant	\$48,000	4	16	Women Owned	1	Baltimore Development Corporation
Charm City Concierge	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
Coffecade, LLC	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Veteran Owned	1	Baltimore Development Corporation
Fisherman's Daughter, LLC d/b/a Sally O's	Baltimore City	\$37,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation
FX UAPC 10 Light Street, LLC	Baltimore City	\$43,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
Ivy Elysian aka Berlin Bookstore and or Ivy Bookshop	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation
Koumbaroi, LLC aka: Group Z	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Larder Baltimore, LLC	Baltimore City	\$42,431	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
Life Smells Good, LLC, d/b/a SoBotanical	Baltimore City	\$25,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation
Marlin Steel Wire Products LLC	Baltimore City	\$35,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
Milk & Honey, LLC	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Minority Owned	1	Baltimore Development Corporation
Milk & Honey, LLC	Baltimore City	\$75,000	Term Loan	\$480,000	11	0	Minority Owned	0	Baltimore Development Corporation
Ministry of Brewing, LLC	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Minority Owned	1	Baltimore Development Corporation
Motzi Bread, LLC	Baltimore City	\$40,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
Nutreatious, LLC	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation
Petrafab	Baltimore City	\$25,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
Pixelligent	Baltimore City	\$25,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Baltimore Development Corporation
Planit Advertising, Inc.	Baltimore City	\$46,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
Saval Foodservice	Howard	\$25,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Baltimore Development Corporation
Springsteen, LLC	Baltimore City	\$35,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Baltimore Development Corporation

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Suspended Brewing Company	Baltimore City	\$23,716	Loan Converted to Relief Act Grant	\$0	0	0	Veteran Owned	1	Baltimore Development Corporation
The Art House, LLC	Baltimore City	\$35,800	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
The Wine Collective	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Baltimore Development Corporation
Trocellus Enterprise, Inc.	Baltimore City	\$39,529	Loan Converted to Relief Act Grant	\$0	0	0	Minority Owned	1	Baltimore Development Corporation
True Chesapeake Oyster Company	St. Mary's	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Baltimore Development Corporation
Vitamin	Baltimore City	\$50,000	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Baltimore Development Corporation
Wohlleben, LLC d/b/a Zips Dry Cleaners	Baltimore County	\$31,524	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Baltimore Development Corporation
Chesapeake Educational Alliance	Howard	\$85,000	Relief Act Loan	\$28,000	2	1	Women Owned	1	Howard County Economic Development Authority
F-5 Hair Studio dba Amber and Mae Salon	Howard	\$65,000	Relief Act Loan	\$0	4	8	Women Owned	1	Howard County Economic Development Authority
Green Acres Pet Center Inc.	Carroll	\$150,000	Relief Act Loan	\$599,000	3	7	Women Owned	0	Howard County Economic Development Authority
Integrated Pharma Services	Montgomery	\$100,000	Relief Act Loan	\$0	1	4	Women Owned	0	Howard County Economic Development Authority
Maryland Montessori LLC	Howard	\$140,000	Relief Act Loan	\$60,000	7	9	Minority Owned	1	Howard County Economic

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

									Development Authority
ONS Computer & IT Solutions d/b/a/ Team Logic IT of Baltimore & BWI,MD	Howard	\$100,000	Term Loan	\$0	1	5	Minority Owned	1	Howard County Economic Development Authority
Shea Radiance, LLC	Howard	\$100,000	Relief Act Loan	\$0	3	5	Minority Owned	1	Howard County Economic Development Authority
TeamWorx Security LLC	Howard	\$250,000	Relief Act Loan	\$0	8	17	Veteran Owned	1	Howard County Economic Development Authority
The Charmery Merriweather, LLC	Howard	\$300,000	Term Loan	\$200,000	25	0	Non-Minority Owned	1	Howard County Economic Development Authority
V V Technologies Inc. dba Kloud Wave	Howard	\$125,000	Term Loan	\$150,000	2	1	Women Owned	1	Howard County Economic Development Authority
Washington Laboratories (MoCo)	Montgomery	\$360,000	Relief Act Loan	\$100,000	1	14	Non-Minority Owned	0	Howard County Economic Development Authority
Xpo Foods LLC d/b/a Masala Bazaar	Howard	\$150,000	Term Loan	\$0	2	3	Minority Owned	1	Howard County Economic Development Authority
Xpo Foods LLC d/b/a Masala Bazaar	Howard	\$50,000	Term Loan	\$0	3	4	Minority Owned	1	Howard County Economic Development Authority
Alfred Hudson dba Hudson Auto Body	Worcester	\$90,000	Term Loan	\$0	2	1	Minority Owned	1	Maryland Capital Enterprises
Auto-Bach Hauling, LLC	Baltimore County	\$35,000	Term Loan	\$0	1	1	Minority Owned	1	Maryland Capital Enterprises

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Built on Love & Dreams, Corp.	Talbot	\$65,000	Relief Act Loan	\$0	6	0	Women Owned	1	Maryland Capital Enterprises
C Ayers Transportation, LLC	Worcester	\$105,000	Relief Act Loan	\$0	1	0	Women Owned	1	Maryland Capital Enterprises
Care Management Consulting, LLC	Baltimore County	\$45,000	Relief Act Loan	\$0	0	1	Minority Owned	1	Maryland Capital Enterprises
Care Management Consulting, LLC	Baltimore County	\$20,000	Relief Act Grant	\$0	0	0	Minority Owned	1	Maryland Capital Enterprises
Collette Insurance Solutions, LLC	Anne Arundel	\$50,000	Term Loan	\$0	3	1	Women Owned	1	Maryland Capital Enterprises
D&H, LLC	Caroline	\$35,000	Term Loan	\$0	3	0	Women Owned	1	Maryland Capital Enterprises
Dustin Walls dba A&D Home Services	Wicomico	\$5,000	Term Loan	\$0	0	1	Non-Minority Owned	1	Maryland Capital Enterprises
Eagle Wings Construction, LLC	Wicomico	\$150,000	Term Loan	\$0	2	1	Minority Owned	1	Maryland Capital Enterprises
Edit, LLC	Wicomico	\$20,000	Relief Act Grant	\$0	0	1	Women Owned	1	Maryland Capital Enterprises
Edit, LLC	Wicomico	\$25,000	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
Fun-O-Kake & Fried Chicken, LLC	Baltimore County	\$15,000	Term Loan	\$0	1	0	Women Owned	1	Maryland Capital Enterprises
Gerald Shockley dba Legacy Insurance Solutions	Wicomico	\$50,000	Relief Act Grant	\$0	5	1	Minority Owned	1	Maryland Capital Enterprises
Gerald Shockley dba Legacy Insurance Solutions	Wicomico	\$50,000	Term Loan	\$0	5	0	Minority Owned	1	Maryland Capital Enterprises
Homes by Spence	Wicomico	\$50,000	Relief Act Grant	\$0	1	1	Women Owned	1	Maryland Capital Enterprises
Homes by Spence	Wicomico	\$50,000	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
JTZ, LLC dba The Street Kitchen	Worcester	\$62,000	Term Loan	\$0	0	2	Women Owned	1	Maryland Capital Enterprises
Louisa Collins dba Weezy's Janitorial Services	Wicomico	\$30,000	Relief Act Grant	\$0	0	1	Women Owned	1	Maryland Capital Enterprises

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Louisa Collins dba Weezy's Janitorial Services	Wicomico	\$30,000	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
M&M Educational Services, LLC	Baltimore City	\$20,000	Term Loan	\$0	4	0	Women Owned	1	Maryland Capital Enterprises
Marshall's Marine, LLC	Somerset	\$150,000	Term Loan	\$0	0	7	Non-Minority Owned	1	Maryland Capital Enterprises
Michael Beckett dba Mike's Construction	Wicomico	\$40,000	Relief Act Grant	\$0	1	1	Minority Owned	1	Maryland Capital Enterprises
Michael Beckett dba Mike's Construction	Wicomico	\$40,000	Relief Act Loan	\$0	0	0	Minority Owned	1	Maryland Capital Enterprises
PCB Consulting Agency, LLC	Anne Arundel	\$12,000	Term Loan	\$0	1	1	Non-Minority Owned	1	Maryland Capital Enterprises
Pecan Square Deli, Inc.	Wicomico	\$25,000	Relief Act Grant	\$0	0	10	Minority Owned	1	Maryland Capital Enterprises
Pecan Square Deli, Inc.	Wicomico	\$25,000	Term Loan	\$0	0	0	Minority Owned	1	Maryland Capital Enterprises
Reliable Electrical Contractors, LLC	Baltimore County	\$64,000	Relief Act Loan	\$0	0	5	Non-Minority Owned	1	Maryland Capital Enterprises
Reliable Electrical Contractors, LLC	Baltimore County	\$20,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Maryland Capital Enterprises
Right Care Pharmacy, Inc.	Baltimore City	\$150,000	Relief Act Loan	\$0	5	0	Minority Owned	1	Maryland Capital Enterprises
Sanbridge Early Learning Center, LLC	Baltimore County	\$150,000	Term Loan	\$0	0	22	Women Owned	1	Maryland Capital Enterprises
Shore Strong, LLC dba Olympia Fitness Clubs	Wicomico	\$40,800	Relief Act Grant	\$0	0	12	Women Owned	1	Maryland Capital Enterprises
Shore Strong, LLC dba Olympia Fitness Clubs	Wicomico	\$40,800	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
Simple Fiber, LLC	Wicomico	\$150,000	Relief Act Loan	\$0	7	0	Non-Minority Owned	1	Maryland Capital Enterprises
Skipjack Seafood, Inc.	Wicomico	\$100,000	Term Loan	\$0	8	6	Non-Minority Owned	1	Maryland Capital Enterprises
Sprout Group, Inc. dba Sprout Creatives	Worcester	\$42,200	Relief Act Loan	\$0	0	2	Non-Minority Owned	1	Maryland Capital Enterprises
Sub C Tech	Wicomico	\$40,000	Relief Act Grant	\$0	0	9	Minority Owned	1	Maryland Capital Enterprises

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Taxi Etc., LLC	Wicomico	\$30,000	Relief Act Grant	\$0	0	2	Women Owned	1	Maryland Capital Enterprises
Taxi Etc., LLC	Wicomico	\$30,000	Term Loan	\$0	0	0	Women Owned	1	Maryland Capital Enterprises
The Dog Company, LLC	Wicomico	\$50,000	Relief Act Grant	\$0	0	2	Women Owned	1	Maryland Capital Enterprises
The Dog Company, LLC	Wicomico	\$105,000	Term Loan		0	0	Women Owned	1	Maryland Capital Enterprises
William Wesley Enterprise, LLC	Somerset	\$115,000	Relief Act Loan	\$0	1	0	Women Owned	1	Maryland Capital Enterprises
1st Needs Medical, LLC	Prince George's	\$50,000	Relief Act Loan	\$0	0	2	Minority Owned	0	Meridian Management Group, Inc.
ACBLES, LLC	Prince George's	\$50,000	Relief Act Loan	\$0	0	2	Women Owned	1	Meridian Management Group, Inc.
Alodia Healthy Hair, LLC	Prince George's	\$50,000	Term Loan	\$0	0	0	Women Owned	1	Meridian Management Group, Inc.
Audrey Wozny dba River Lane Photography	Dorchester	\$15,000	Relief Act Loan	\$0	0	1	Women Owned	0	Meridian Management Group, Inc.
Bethel Environmental Solutions, LLC	Prince George's	\$50,000	Relief Act Loan	\$0	0	2	Minority Owned	1	Meridian Management Group, Inc.
Circle Collection, LLC	Prince George's	\$25,000	Relief Act Loan	\$0	0	1	Women Owned	1	Meridian Management Group, Inc.
Edward & Hill Communications LLC	Howard	\$75,000	Relief Act Loan	\$0	0	15	Minority Owned	1	Meridian Management Group, Inc.
Elite Kitchen Solutions, LLC	Prince George's	\$40,000	Relief Act Loan	\$0	0	2	Women Owned	0	Meridian Management Group, Inc.
Envirenew, Inc.	Montgomery	\$67,500	Relief Act Loan	\$0	0	17	Women Owned	0	Meridian Management Group, Inc.



## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

FinePoints Private Duty Healthcare, LLC	Harford	\$40,000	Relief Act Loan	\$0	5	6	Women Owned	1	Meridian Management Group, Inc.
Flight Fab Inc. (location closed)	Baltimore County	\$105,000	Line of Credit	\$0	0	0	Non-Minority Owned	1	Meridian Management Group, Inc.
Gladenia, Inc. dba Swift Staffing	Baltimore County	\$50,000	Relief Act Loan	\$0	0	60	Women Owned	1	Meridian Management Group, Inc.
GST USA, Inc., dba Ashton Cleaners	Montgomery	\$50,000	Relief Act Loan	\$0	0	1	Women Owned	0	Meridian Management Group, Inc.
Hammer Head Trucking, LLC	Baltimore City	\$50,000	Relief Act Loan	\$0	0	3	Minority Owned	1	Meridian Management Group, Inc.
Image Direct Group, LLC	Frederick	\$50,000	Relief Act Loan	\$0	0	59	Minority Owned	0	Meridian Management Group, Inc.
Image Direct Group, LLC	Frederick	\$50,000	Relief Act Loan	\$0	0	0	Minority Owned	0	Meridian Management Group, Inc.
Keen Industries, Inc. dba Fabpro Technologies	Baltimore County	\$50,000	Relief Act Loan	\$0	0	15	Minority Owned	1	Meridian Management Group, Inc.
MainStreet Technologies, Inc.	Howard	\$137,600	Line of Credit	\$0	0	0	Minority Owned	1	Meridian Management Group, Inc.
Market Place Subs, Inc. dba Subway	Baltimore City	\$50,000	Relief Act Loan	\$0	0	3	Minority Owned	1	Meridian Management Group, Inc.
Mekus, Inc.	Prince George's	\$35,000	Relief Act Loan	\$0	0	2	Minority Owned	1	Meridian Management Group, Inc.
MJ Tax and Accounting Services, LLC	Baltimore County	\$50,000	Relief Act Loan	\$0	0	3	Women Owned	1	Meridian Management Group, Inc.
Mydla Group, LLC dba Yetty Foods Int'l and African Boutique	Prince George's	\$50,000	Relief Act Loan	\$0	2	6	Women Owned	0	Meridian Management Group, Inc.

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Nicole Quander dba Nicole Quander and Associates	Anne Arundel	\$25,000	Relief Act Loan	\$0	0	3	Women Owned	0	Meridian Management Group, Inc.
Omar & Sons Enterprises, LLC	Baltimore County	\$20,000	Relief Act Loan	\$0	0	1	Minority Owned	1	Meridian Management Group, Inc.
Orchard Village Cleaners, LLC	Frederick	\$36,000	Relief Act Loan	\$0	0	1	Minority Owned	0	Meridian Management Group, Inc.
PHENOMENAL LLC	Prince George's	\$200,000	Line of Credit	\$0	1	0	Minority Owned	1	Meridian Management Group, Inc.
PHENOMENAL LLC	Prince George's	\$55,000	Line of Credit	\$0	0	0	Minority Owned	1	Meridian Management Group, Inc.
Rising Star Homecare Services, LLC	Harford	\$141,800	Term Loan	\$0	6	0	Minority Owned	1	Meridian Management Group, Inc.
Shea Radiance, LLC	Howard	\$50,000	Line of Credit	\$0	8	5	Women Owned	0	Meridian Management Group, Inc.
Shri Vraj, Inc. dba 7- Eleven	Baltimore County	\$50,000	Relief Act Loan	\$0	0	10	Minority Owned	1	Meridian Management Group, Inc.
Smoothie 4 Life LLC dba Smoothie King	Anne Arundel	\$100,000	Relief Act Loan	\$0	19	6	Women Owned	1	Meridian Management Group, Inc.
Stay Down HQ, LLC	Prince George's	\$25,000	Relief Act Loan	\$0	0	1	Minority Owned	1	Meridian Management Group, Inc.
Steer Tech, LLC	Howard	\$500,000	Term Loan	\$250,000	10	7	Women Owned	1	Meridian Management Group, Inc.
Sweet Potato Kids, Inc.	Baltimore County	\$50,000	Relief Act Loan	\$0	7	8	Women Owned	1	Meridian Management Group, Inc.
The Cleaning Masters, Inc.	Baltimore County	\$15,000	Relief Act Loan	\$0	0	1	Women Owned	1	Meridian Management Group, Inc.

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Transdermal Specialties GLOBAL	Frederick	\$50,000	Term Loan	\$34,000	1	14	Minority Owned	0	Meridian Management Group, Inc.
Unified Solutions Services, LLC	Howard	\$43,000	Line of Credit	\$0	4	0	Minority Owned	1	Meridian Management Group, Inc.
Utopiat, LLC	Montgomery	\$31,500	Relief Act Loan	\$0	0	8	Women Owned	0	Meridian Management Group, Inc.
10742 Tucker St LLC	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	0	T/A FSC First
10742 Tucker St LLC	Prince George's	\$50,000	Relief Act Loan	\$0	2	1	Minority Owned	1	T/A FSC First
21st Century Expo Group	Queen Anne's	\$45,000	Relief Act Grant	\$0	2	4	Minority Owned	1	T/A FSC First
ACEDMV LLC d/b/a Wheeler's Ace Hardware	Prince George's	\$100,000	Relief Act Loan	\$414,832	12	1	Minority Owned	1	T/A FSC First
Adrian Wilcox Agency	Prince George's	\$65,000	Relief Act Loan	\$0	0	1	Minority Owned	1	T/A FSC First
Adrian Wilcox Agency	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	1	T/A FSC First
Food Opportunity, LLC, dba Baked in Baltimore	Prince George's	\$15,000	Relief Act Grant	\$0	5	9	Women Owned	0	T/A FSC First
Foodservice Contracting, LLC	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	0	T/A FSC First
Foodservice Contracting, LLC	Prince George's	\$50,000	Relief Act Loan	\$0	4	1	Minority Owned	0	T/A FSC First
Moosetrax Inc dba Sprinkles Potomac	Montgomery	\$50,000	Relief Act Loan	\$0	3	9	Women Owned	0	T/A FSC First
Moosetrax Inc dba Sprinkles Potomac	Montgomery	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	0	T/A FSC First
Navah Physical Therapy	Prince George's	\$75,000	Relief Act Loan	\$8,250	2	1	Women Owned	1	T/A FSC First
Premier Eye Care Center LLC	Prince George's	\$35,000	Relief Act Loan	\$0	0	4	Women Owned	0	T/A FSC First
Premier Eye Care Center LLC	Prince George's	\$35,000	Relief Act Grant	\$0	0	0	Women Owned	0	T/A FSC First

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

The Buzz Meadery LLC	Worcester	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	0	T/A FSC First
The Buzz Meadery LLC	Worcester	\$200,000	Term Loan	\$40,000	2	2	Women Owned	1	T/A FSC First
United Schools Associates Inc	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	1	T/A FSC First
United Schools Associates Inc	Prince George's	\$75,000	Relief Act Loan	\$0	0	2	Women Owned	1	T/A FSC First
World View Early Learning Center, Inc	Prince George's	\$65,000	Relief Act Loan	\$0	12	11	Women Owned	0	T/A FSC First
World View Early Learning Center, Inc	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Women Owned	0	T/A FSC First
YBH Inc dba Cornerstone Grill and Loft	Prince George's	\$50,000	Relief Act Loan	\$0	25	50	Non-Minority Owned	0	T/A FSC First
YBH Inc dba Cornerstone Grill and Loft	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Non-Minority Owned	0	T/A FSC First
ZEST LLC	Prince George's	\$50,000	Relief Act Grant	\$0	0	0	Minority Owned	0	T/A FSC First
ZEST LLC	Prince George's	\$90,000	Relief Act Loan	\$0	4	4	Minority Owned	0	T/A FSC First
Allegheny Trail House B&B	Allegheny	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Business Dreams	Montgomery	\$85,000	Relief Act Loan	\$15,000	2	1	Non-Minority Owned	0	Tri-County Council for Western Maryland (Frostburg, MD)
Business Dreams	Montgomery	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	0	Tri-County Council for Western Maryland (Frostburg, MD)
Clatter, LLC	Allegheny	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)

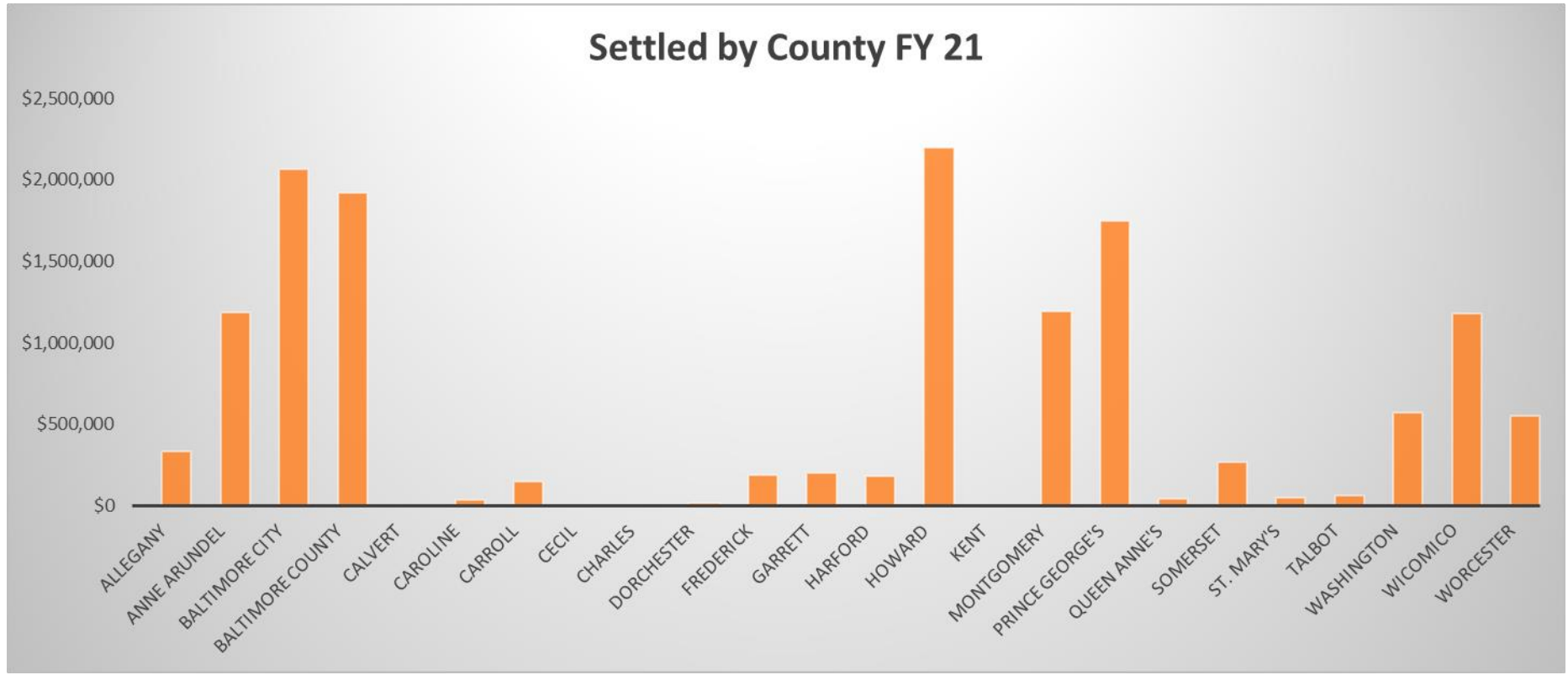
## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Clatter, LLC	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Cresaptown Automotive Machine	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Cumberland Valley Woodworking	Washington	\$50,000	Relief Act Loan	\$20,000	2	1	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Cumberland Valley Woodworking	Washington	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Dotson's Contracting, LLC	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Foster's on the Point	Washington	\$500,000	Relief Act Loan	\$200,000	4	14	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Guthrie Real Estate	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
HRB Ventures, LLC	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
HRB Ventures, LLC	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Lakeview Foods	Garrett	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)

## SMALL, MINORITY, AND WOMEN-OWNED BUSINESSES INVESTMENT ACCOUNT-VIDEO LOTTERY TERMINAL (VLT)

Marshall Ruby, Inc	Allegany	\$38,678	Relief Act Loan	\$0	0	19	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Marshall Ruby, Inc	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
RDH, Inc	Allegany	\$100,000	Relief Act Loan	\$0	0	9	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
RDH, Inc	Allegany	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Non-Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Roots to Sky Sanctuary, LLC	Garrett	\$150,000	Relief Act Loan	\$508,000	10	2	Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Roots to Sky Sanctuary, LLC	Garrett	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Minority Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
Trouts House, Inc	Garrett	\$9,307	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	1	Tri-County Council for Western Maryland (Frostburg, MD)
True Respite Brewing Company	Montgomery	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Tri-County Council for Western Maryland (Frostburg, MD)
True Respite Brewing Company	Montgomery	\$19,813	Loan Converted to Relief Act Grant	\$0	0	0	Women Owned	0	Tri-County Council for Western Maryland (Frostburg, MD)
<b>228</b>		<b>\$14,129,757</b>		<b>\$9,343,122</b>	<b>453</b>	<b>830</b>			

**FY 21 COUNTY DISTRIBUTION OF SETTLED VLT TRANSACTIONS**



Since Inception Manufacturing, Food Service and Retail have been the dominate industries assisted.

