

LARRY HOGAN Governor

BOYD K. RUTHERFORD Lieutenant Governor DAVID R. BRINKLEY
Secretary

MARC L. NICOLE
Deputy Secretary

November 28, 2022

Honorable Clarence K. Lam Co-Chair, Joint Committee on Fair Practices and State Personnel Oversight 420 Miller Senate Office Building Annapolis MD 21401-1991

The Honorable Marc Korman Acting Co-Chair, Joint Committee on Fair Practices and State Personnel Oversight 210 House Office Building Annapolis MD 21401-1991

#### Dear Chairs:

Section 14-305(a)(1) of the State Finance and Procurement Article requires each agency to provide the Joint Committee on Fair Practices and Personnel Oversight and the Governor's Office of Minority Affairs a copy of their annual Minority Business Enterprise (MBE) Report. Attached is a copy of the Department of Budget & Management's (DBM) FY 2022 Annual MBE Report Summary Statement.

During FY 2022, approximately \$ 678,777, or 7.37%, of all DBM awards were made to MBE prime contractors and subcontractors. DBM payments to MBE prime contractors and subcontractors were approximately \$ 11.5 million in FY 2022.

During FY 2022, the Department continued to work diligently on many fronts to further the goals of the State's MBE program. Within DBM we will continue to:

- structure Departmental procurements to maximize the potential for MBE prime and subcontract opportunities;
- engage prospective prime contractors during the procurement process both to ensure that MBE goals are understood by potential vendors and to minimize the potential for MBE related proposal deficiencies;
- strengthen and improve the Department's MBE compliance by conducting MBE-focused contract kick off meetings for every new contract award with an MBE subcontract goal, conducting real-time monthly report monitoring and prompt payment reviews; and
- hold quarterly MBE compliance reviews with follow up meetings with contractors as required, and taking decisive actions to ensure compliance.

In our oversight capacity, DBM continues to:

- work diligently with State agencies to assure that their services procurements were structured to maximize MBE opportunities.
- document MBE compliance reporting for contract renewals and modifications; and
- promote the goals of the MBE program through training and information dissemination.

During the upcoming year, DBM will continue to make every effort to further the success of the State's MBE performance. If you would like additional information, you may contact Thomas McLamore, MBE Liaison at 410-260-7663 or thomas.mclamore@maryland.gov.

Sincerely,

Marc L. Nicole Deputy Secretary

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### Enclosure

cc: David Smulski, Department of Legislative Services
Barbara Wilkins, Department of Budget and Management

MSAR 14376



Small, Minority & Women Business Affairs

## Annual Minority Business Enterprise (MBE)

## **Procurement Report**

# FY2022 Summary Statement

Reporting Department/Agency: Department of Budget & Management

Fiscal Year: 2022

Category	Amount		
1. Total dollars awarded to MBEs (Total from Form 1 Spreadsheet)	678,777		
2. Total dollars paid to MBEs (Total from Form 3 Database, Sum of 2a and 2b below)	11,511,708.00		
a. Total Actual Subcontractor Payments (Form 3)	3199201		
b. Total Prime Contractor Actual Payments by (excluding non-minority primes) (Form 3)			
3. Total dollars awarded (Total from Form 1 Spreadsheet)	9208969		
4. MBE awards as a percentage of contracts awards (from Form 1 Spreadsheet)	7.37		
Secretary/Agency Head Name: Marc Nicole, Deputy Secretary			

This summary is not complete until the three respective signatures on Page 2 have been obtained.

#### DBM FY 2022 Results of MBE Compliance Assessment

Prime Contractors Name		Subcontractors Name(s)	Service <u>Type</u>	MBE Goal M	BE CTD Total  iver Prime Payment	CTD Payment to Subcontractor	MBE Certified	Factor(s)
CareFirst	SLEOLA	ALTEK	IT Staffing	4% No	\$3,069,633	\$45,853	Yes	COVID
		Attronica	IT Staffing	4% No		\$9,250	Yes	
Myers	Category #1	King, King& Assoc.	Audit	20% No	\$2,668,000	\$345,288	Yes	COVID
	Category #3	King, King& Assoc.	Audit	13% No	\$789,000	\$252,480		
P&A		Absolute Staffing	Staffing	15% No	\$430,157	\$64,288	Yes	COVID

## Minority Business Enterprise MBE Prime Contract Awards Report

For Fiscal Year 2022

Date Submitted:

28-Sep-22

1	List	all	MBE	prime	contracts	awarded.)

	(List all MBE prime contracts	awarded.)						
#	Agency Name	MBE Prime Contractor Name	Prime Contractor MBE Cert. #	Prime Contractor MBE Classification (Select from Dropdown)	Credit Card / Direct Voucher (Select ONLY from the Dropdown)	Contract Description (Procurement Category) (Select from Dropdown)	Award Amount	Contract # ONLY (Please list the contract #, do NOT include Credit Card or Direct Voucher on this line)
1	DBM	Business Solutions Group	05-191	African American		IT Service	\$319,560.00	
2	DBM	Blue Collar Objects LLC	03-282	African American		IT Service	\$345,238.00	
3	DBM	Oakland Consulting Group	01-150	African American	Direct Voucher	Service	\$13,542.00	F10P2600130
4	DBM	AJ Stationers	94-330	African American	Credit Card	Service	\$437.00	
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