



Maryland Department of Transportation
The Secretary's Office

Martin O'Malley
Governor

Anthony G. Brown
Lt. Governor

Darrell B. Mobley
Acting Secretary

Leif A. Dormsjo
Acting Deputy Secretary

January 9, 2013

The Honorable Thomas V. "Mike" Miller, Jr.
President, Maryland Senate
H-107 State House
Annapolis MD 21401-1991

The Honorable Michael E. Busch
Speaker, Maryland House of Delegates
H-101 State House
Annapolis MD 21401-1991

Dear President Miller and Speaker Busch:

Attached is a report concerning the *Maryland Aviation Commission Annual Report to the General Assembly* as required in the *Annotated Code of Maryland, Transportation Article, Section 5-201.2*. The language states:

"(a) Subject to §2-1246 of the State Government Article, the Commission shall report by January 15 of each year to the General Assembly on the activities of the Commission during the previous year.

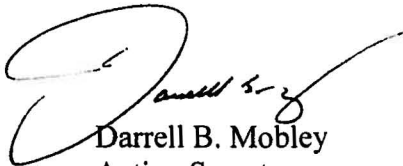
(b) The report shall include:

- (1) A review of the financial and operational results for all State-owned airports during the previous year and any recommendations of the Commission for future changes in legislation, capital funding, or operational flexibility;*
- (2) Subject to review by the Department of Budget and Management, an estimate of all expenditures necessary for the operation of the Commission. The estimate shall identify staff resources allocated to the Commission that are provided by the Department or other State agencies; and*
- (3) Actions taken by the Commission pursuant to § 5-201.1(a) of this subtitle, including the consideration of the comparative status of employees serving at comparable airports or aeronautical agencies."*

The Honorable Thomas V. "Mike" Miller, Jr.
The Honorable Michael E. Busch
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If you have questions or concerns, please do not hesitate to contact Mr. Paul Wiedefeld,
Executive Director, Maryland Aviation Administration at 410-859-7060. Of course, you should
always feel free to contact me directly.

Sincerely,

A handwritten signature in black ink, appearing to read "Darrell B. Mobley". The signature is fluid and cursive, with a large initial "D" and a long, sweeping tail.

Darrell B. Mobley
Acting Secretary

Attachment

cc: Mr. Paul Wiedefeld, Executive Director, Maryland Aviation Administration

A Report to the Maryland General Assembly

regarding

**Maryland Aviation Commission Annual Report
(Transportation Article § 5-201.2, SB 294, Chapter 457, Acts 1994)**

January 2013

Maryland Department of Transportation

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SECTION I

BACKGROUND

Creation of the Maryland Aviation Commission

The 1994 General Assembly passed Senate Bill 294 (Chapter 457, Acts 1994) creating the Maryland Aviation Commission, effective October 1, 1994. The Commission is the successor to the BWI Airport Commission, a gubernatorial advisory panel created in September 1993 by Executive Order.

The Maryland Aviation Commission consists of nine voting members. Eight of the members are appointed by the Governor with the advice and consent of the Senate, with the Secretary of the Maryland Department of Transportation serving as Chairman and ninth voting member, and the Secretary of the Maryland Department of Business and Economic Development serving as a nonvoting ex officio member. The Commission's duties include:

- Establishment of policies to improve and promote Baltimore/Washington International Thurgood Marshall Airport (BWI Marshall) as an airport of service to the Washington-Baltimore Metropolitan area;
- Approval of regulations for the operation of State-owned airports prior to adoption by the Executive Director, Maryland Aviation Administration (MAA);
- Direction to MAA in developing and implementing airport management policy for all State-owned airports;
- Approval of major capital projects at State-owned airports as defined in the Annotated Code of Maryland, Transportation Article, §2-103.1(a) (4);
- Consideration of information and advice from air carriers, airport concessionaires, the airport support services industry and citizen advisory groups in carrying out the provisions of law relating to the Maryland Aviation Commission; and
- Determination of qualifications, appointment and compensation for 12 senior management personnel positions and provide advice to the Chairman on the appointment or removal of the Executive Director.

SECTION II

MARYLAND AVIATION COMMISSION MEMBERS

Darrell B. Mobley, Chairman

Acting Secretary, Maryland Department of Transportation

Maurice Bellan, Esq.

Gregory V. Billups

Gerry L. Brewster

Erwin L. Greenberg

Raymond C. Nichols

Michele K. Ryan

William P. Wentworth

Calman J. Zamoiski

Christian S. Johansson

Secretary, Maryland Department of Business & Economic Development
ex officio, nonvoting member

SECTION III

MESSAGE FROM THE CHAIRMAN

The Maryland Aviation Administration (MAA) and the Maryland Aviation Commission work closely together to serve the air travel needs of residents, businesses, and visitors in the State of Maryland. MAA had a successful year in 2012, providing safe, convenient airport facilities for millions of customers throughout Maryland and the National Capital region.

Baltimore/Washington International Thurgood Marshall Airport (BWI Marshall), Martin State Airport (MTN) and public-use airports across the State serve the traveling public and help transport goods and services. The passenger and cargo services and other economic activity at these facilities extend well beyond the airports' boundaries. Aviation activities produce an important, positive impact on the economy in the State of Maryland.

BWI Marshall is the 23rd busiest airport in the United States. Millions of travelers take advantage of the Airport's service to domestic and international destinations. In 2012, BWI Marshall attracted two new airlines, including a new international airline offering service to a major European hub market and a new low-cost carrier that offers low fares for travelers. Throughout the year, BWI Marshall continued to attract record levels of passenger traffic due to excellent customer service, convenient access, affordable parking, low airline fares, updated food and retail options and other passenger amenities. MAA continued with important infrastructure improvements, including major airside and terminal construction projects at BWI Marshall.

BWI Marshall plays a major role in the economic health of the State. Recent economic data indicates that the Airport creates and supports more than 93,000 total jobs. On an annual basis, BWI Marshall is a catalyst for growth, helping to generate \$3.6 billion in personal wages, \$5.6 billion in business revenue, and \$526 million in State and local tax revenue.

Martin State Airport is a general aviation airport that supports a variety of aviation-related services. MTN compliments BWI Marshall by hosting corporate, military, and recreational aviation activities. Services at MTN include aircraft fueling, aircraft maintenance and flight training. MTN's annual economic impacts include over 1,600 jobs, \$95 million in personal income, \$209 million in business revenue, and over \$9 million in State and local taxes.

MAA's "easy come, easy go" brand emphasizes convenient, efficient travel and outstanding customer service. A July editorial in *The Daily Record* newspaper highlighted the steady growth and continued success at BWI Marshall. The newspaper noted, "There you have it—great location, updated facilities, low air fares and low operating costs. That's a prescription for continued growth as one of Maryland's key economic engines."

I appreciate the leadership and direction provided by the Maryland Aviation Commission, and the continued support of our elected officials. I thank MAA staff for their professionalism and hard work. The entire MAA staff remains committed to providing the State and our region with safe, efficient airport services for our customers.

SECTION IV

OVERVIEW OF MARYLAND AVIATION ADMINISTRATION AIRPORT ACTIVITIES AND ACCOMPLISHMENTS FOR 2012*

The mission of the Maryland Aviation Administration (MAA) is to foster the vitality of aviation statewide and promote safe and efficient operations, economic viability and environmental stewardship. MAA operates two airports, Baltimore/Washington International Thurgood Marshall Airport (BWI Marshall) and Martin State Airport (MTN). In addition, MAA's Office of Regional Aviation Assistance develops and regulates aviation activities at Maryland's 36 public-use airports.

Baltimore/Washington International Thurgood Marshall Airport

Based on economic data from Calendar Year (CY) 2010, BWI Marshall supports 93,791 total jobs. The overall Airport activity produces an estimated \$527 million in tax revenue for State and local governments and \$195 million in federal tax revenue. Further, BWI Marshall produces \$3.6 billion in personal wages and is responsible for \$5.6 billion in business revenue for the State.

In Fiscal Year (FY) 2012, 22.6 million passengers flew through BWI Marshall, an increase of 0.5% compared to FY 2011. The Airport has, on average, more than 350 daily departures to 75 nonstop destinations.

Martin State Airport

The economic data from CY 2010 shows MTN supports 1,632 total jobs and generates \$209.3 million in business revenue and \$9.5 million in State and local taxes.

In FY 2012, MTN handled 74,290 aircraft operations and generated approximately \$8.5 million in revenue for the fiscal year. MTN provides facilities and services in support of 270 aircraft based at the Airport and those visiting the greater Baltimore metropolitan area from around the world. Fuel sales in FY 2012 totaled 1.1 million gallons of Jet-A and 100-LL aviation fuels. MTN continues to be an economic engine to the State, supporting business travel activity and the generation of income and tax revenue.

Regional Aviation Assistance

MAA continues to foster and develop aviation in Maryland by helping to provide airport infrastructure improvements to meet a wide variety of business and personal needs. In FY 2012, \$19.3 million was invested into Maryland's airport infrastructure (excluding BWI Marshall and MTN). MAA provided \$2.9 million in grants for airport improvements, while the Federal Aviation Administration (FAA) contributed \$15.3 million and airport owners invested \$1.1 million.

*Activities are for Calendar Year 2012, except as noted. Fiscal Year (FY) data is based on FY 2012 (July 1, 2011 through June 30, 2012).

In accordance with COMAR 11.03.04, Aeronautical Regulations, 36 public-use facilities and 109 private-use facilities were inspected. Operating licenses or registrations were issued for continued operations to each of these facilities.

Partnering with FAA and the Maryland Airport Managers Association (MAMA), MAA continues to support aviation safety programs and aviation promotional activities to encourage the use of Maryland's aviation gateways. MAA hosted FAA safety counselor orientation and safety training seminars and continues to support MAMA in the *Explore Maryland by Air* program, designed to encourage flyers and non-flyers to visit the many regional airports across the State.

The 17th Annual Regional Aviation Conference was held in Hagerstown, along with the Maryland Regional Festival of Flight, to promote safety initiatives and activities for airports, pilots and the aviation businesses.

Facilities Development and Engineering

The MAA Capital Program continues to focus on System Preservation while maintaining our commitment to provide safe, secure and convenient airport facilities for passengers and airport tenants, consistent with FAA and Transportation Security Administration (TSA) regulatory standards at BWI Marshall and MTN. At BWI Marshall, two major system preservation programs are concurrently under construction. On the airfield, design and construction of a five-year \$332.2 million Runway Safety Area, Pavement and Standards Compliance Improvement Program began its second year with construction of the \$40.3 million Runway 10-28 safety areas and pavement rehabilitation. In addition, the \$4.1 million Kitten Branch Stream Diversion project began in Fall 2012 and will facilitate the construction of embankment for the Runway 15R safety area. Within the Terminal, construction continues on the \$108.9 million B/C Connector project that will add a secure-side corridor connecting Concourses B and C, create a new passenger security screening checkpoint in the terminal area between Concourses B and C, add moving walkways, widen portions of Concourse C and improve baggage screening facilities in the lower terminal area. Additional terminal improvements underway include the \$47.6 million Integrated Access Security System and Consolidated Dispatch Center System upgrades.

Other System Preservation initiatives completed at BWI Marshall include \$4.1 million for taxiways and apron rehabilitation to support runway construction, \$2.7 million for Hourly Garage improvements and terminal access tunnel repairs, \$2.4 million for Air Traffic Control Tower glass replacement and painting, \$1.2 million for Central Utility Plant generator and site improvements, \$0.5 million for Taxiway K and L incursion improvements, \$0.3 million for terminal sanitary sewer line replacement and \$0.3 million for vehicle wash facility oil/water separator improvements. At MTN, completed improvements included several pavement rehabilitation and drainage projects totaling \$0.3 million.

In 2012, FAA approved an Environmental Assessment (EA) for BWI Marshall's runway safety area pavement and standards compliance program, triggering federal funds eligibility for the \$332.2 million project. Also in 2012, planning and concept design was completed for the terminal's \$108.9 million B/C Connector and Concourse C widening projects that are now under construction.

MAA is receiving a partial FAA grant to begin an environmental assessment of proposed improvements at Martin State Airport, including runway and taxiway rehabilitation and construction of an additional aircraft parking apron. During 2012, MAA and FAA came to agreement on the scope and funding of the EA, which will continue for approximately two years.

In 2012, MAA updated the Airport Noise Zone (ANZ) for MTN. The ANZ serves as a land use tool which allows the MAA to control incompatible land development in areas close to the Airport. The new ANZ contains 394 acres, an 11% reduction from the ANZ adopted in 2000.

Air Service Development

Total passengers at BWI Marshall increased by 0.5% to a record 22.6 million passengers; cargo at BWI Marshall increased by 4.6% to nearly 110,000 metric tons. Two new carriers began service from BWI Marshall in the summer of 2012, Condor Airlines and Spirit Airlines. Condor is offering twice weekly seasonal service to Frankfurt, Germany and Spirit offers flights to Dallas/Ft. Worth and Fort Lauderdale.

Southwest carried almost 12.9 million passengers - their highest level ever at BWI Marshall. Southwest continues to be the largest carrier at BWI Marshall and during the summer of 2012 was operating 199 flights from BWI Marshall. The merger between Southwest and AirTran was approved in April 2011. The carriers combined their operations on Concourse A/B in November 2011, but continue to operate as independent carriers. Some AirTran flights will begin to transition to Southwest during Spring 2013.

In FY 2012, AirTran started new international service from BWI Marshall to Aruba. In addition, AirTran will start daily service to Punta Cana, Dominican Republic in April 2013 and Southwest has announced plans to start service to Flint, Michigan in April.

A fee waiver agreement was entered into in FY 2012. No funds were associated with the agreement in FY 2012.

Commercial Management

MAA revenues from food and beverage, retail and services concessions increased 8.5% to 12.4 million in FY 2012, while total concession sales increased 7.2% to \$108 million. Participation by Airport Concession Disadvantaged Business Enterprises (ACDBE) in the concession program as of June 2012 was 30.98% overall, with food and beverage participation at 35.87% and retail at 22.53%, respectively.

AIRMALL Maryland continues its redevelopment of the terminal concession program. Several new restaurants and retail stores have opened in the past year, including a third Dunkin' Donuts, two Gachi House of Sushi locations, two Nature's Kitchen locations, Pinkberry, Market Fresh, Pax Burger, Peppers Mexican Bar and Grill, Bin #222 Wine Bar, Samuel Adams Brewhouse, Ultra Diamond, Swarovski and Polk Audio. New restaurants and retail shops are scheduled to open in the coming months, including Chipotle Mexican Grill, BGR Burger, Boars Head, Tasti D Lite, Illy Coffee, Checkers, a Johnston and Murphy accessories location and three new shoeshine locations on the concourses. Additional restaurants and retail concessions are planned for the new B/C Connector and the renovated Concourse C.

Revenue from commercial business activities (parking, rental car, taxi and ground transportation) continued to grow in FY 2012. Commercial business revenues for FY 2012 totaled \$61 million, an increase of 2% over FY 2011.

Airlines implemented multiple space relocations in FY 2012 as a result of merger activity. Delta relocated from Concourse C to Concourse D and AirTran relocated from Concourse D to Concourse B. Southwest consolidated the combined AirTran and Southwest maintenance and operations functions on the lower level of Concourse C. These relocations resulted in a net increase in the amount of space leased by the airlines and generated an additional \$224,000 per year in airline space rental revenues to MAA. The merger of United and Continental did not result in any space changes in FY 2012. These airlines continue to lease the same amount of space and number of gates as they have a continuing obligation to lease the space under the Signatory Airline Lease and Use Agreement, which runs through June 2014.

Marketing

MAA marketing continued working with British Airways to promote the BWI - London flight to government travelers, contractors and corporations and supported other air service initiatives with marketing support through various creative means. MAA conducted a worldwide advertising campaign featuring BWI Marshall's international capabilities targeting prospective air service development executives by promoting BWI Marshall online and in print advertising.

New summer 2012 flights to Frankfurt, Germany on Condor Airlines were promoted through a creative advertising campaign targeting Montgomery County and Washington D.C. travelers as well as an inaugural event. MAA collaborated with Condor Airlines, Visit Baltimore and Maryland Tourism in advance of the launch of the service to promote Condor Airlines at the International Tourism Bourse in Berlin. Spirit Airlines' new Fall 2012 service to Fort Lauderdale and Dallas/Fort Worth was feted with inaugural festivities in coordination with Spirit marketing executives. MAA worked with Bahamas Tourism and Bahamasair to promote flights to the Bahamas by targeting travel agents selling leisure travel. No cooperative marketing funds were provided to any airline during 2012.

MAA targeted Maryland and Metropolitan Washington D.C. sports audiences with advertising messages at the University of Maryland men's and women's basketball and football games with BWI Marshall's "Easy Come, Easy Go" brand awareness messaging. MAA worked with the AIRMALL Maryland marketing team to create a Baltimore Ravens promotion with prize incentives to shoppers at Airport retail locations.

MAA promoted MTN and their fuel provider, Phillips 66, with an online advertising campaign targeting general aviation pilots, schedulers and dispatchers and created a new marketing brochure and tradeshow materials.

MAA continues to enhance the BWI Marshall website and social media experience, utilizing Twitter, Flickr, YouTube and Facebook to communicate with the traveling public.

Operations and Maintenance

For a second consecutive year, BWI Marshall passed its annual Airport Safety and Certification Inspection without any repeat discrepancies. FAA mandates and conducts this comprehensive inspection and audit of commercial airports for compliance with federal aviation safety regulations.

BWI Marshall completed a full-scale exercise referred to as “Tarmac Take-Back.” This event simulated a responsive assault on a hijacked aircraft and involved numerous law enforcement agencies and SWAT teams working in unison under the lead of the Federal Bureau of Investigation.

BWI Marshall hosted and participated in the planning and execution of the National Disaster Medical System exercise. This is a full-scale disaster exercise intended to test components of the National Response Framework, specifically the Federal Coordination Centers, which support federal agencies and their partners in the management and coordination of the federal medical response to major emergencies and federally declared disasters.

MAA completed an Energy Performance Contract valued at \$20M with PEPCO Energy Services. The contract included 13 energy performance conservation measures, to include design and installation of large chillers, domestic hot water, boilers, a building automation/control system, lighting projects, and a 505 Kilowatt solar photovoltaic system on the roof of the Daily Garage. The solar project is expected to save 380 metric tons of carbon emissions per year.

MAA installed two additional vehicle charging stations bringing the total to ten. The Daily Garage Electric Vehicle charging stations use the power generated by the solar panels while the system is active and generating electricity.

MAA purchased and installed a 2.2 megawatt diesel powered generator to supply emergency power to the Central Utilities Plant, which services the BWI Marshall terminal building. The generator provides power sufficient to meet the basic heating and cooling needs of the terminal building.

The Airport Fire and Rescue Department responded to and safely mitigated over 3,000 Fire and Emergency Medical Service (EMS) calls. The Department is completing the process to procure replacement equipment, to include an airport rescue firefighting vehicle and continues to finalize the procedures to implement EMS billing for emergency medical transports to local hospitals.

MAA staff at MTN worked with Star-Spangled 200, the U.S. Navy, and numerous other partners, including other Maryland Department of Transportation modals, Maryland Emergency Management Agency, Maryland Department of Business and Economic Development, Baltimore County and Baltimore City, in commemorating the 200th anniversary of The War of 1812. The event culminated in a two-day open house at MTN, attended by nearly 15,000. Attendees were able to view 26 U.S. Navy aircraft on display, including the Blue Angels. Aircraft crews were available to speak with the public about their aircraft and the Blue Angels pilots signed autographs after the air shows on both days.

Information Technology

The implementation and deployment of two major public safety and security information technology projects continued in 2012. The Integrated Airport Security System (IASS) is an eight-phase, \$40M project enabling BWI Marshall to meet its security mission and federal mandates in an effective and efficient manner. The technological components of the project include a controlled access security system monitoring and controlling over 800 doors, a video surveillance, recording and archival system with more than 600 cameras and a fully automated fingerprinting/ badge processing system, all functioning as a single, integrated airport security platform. The Consolidated Dispatch Center Upgrades Project is a \$5M effort upgrading and modernizing the central dispatching facilities at BWI Marshall. The project consists of an Emergency Call Processing System, Computer Aided Dispatch and a Fire Station Alerting System, all integrated with numerous airport systems including CheckPoint Breech, Fire Alarm Monitoring and the new IASS. Both projects are scheduled for completion in 2013.

Customer service enhancements have included the implementation of a free BWI Marshall WiFi service offering and installation of several informational video walls and displays.

Business Relations

MAA continues to develop business partnerships throughout the Baltimore-Washington metropolitan area through the participation in trade fairs and business expos, membership in local chamber of commerce boards and committees, and attending and hosting business events. A strong emphasis is being placed on marketing the business organizations in the Washington D.C. suburbs and the I-270 corridor to promote the quick access to BWI Marshall via MD 200 (the Intercounty Connector).

The BWI Marshall News Blast, which is sent to 26 business organizations within the Baltimore-Washington metropolitan area reaches a combined membership of over 25,000 businesses and informs the recipients about positive issues affecting the Airport. In addition, MAA utilizes social media to inform the business and civic communities about the positive aspects of BWI Marshall.

MAA continues to provide quality art exhibits and performing arts programs at BWI Marshall to enhance the experience of the traveling public. These exhibits and performances are a mix of nationally recognized and local artists and performers.

ACTIONS TAKEN BY THE MARYLAND AVIATION COMMISSION

- The Commission was regularly briefed on the following:
 - Air service trends and air service marketing efforts;
 - The State’s general aviation program and operations at several general aviation airports;
 - Updates to the Airport concession development program;
 - Airport security issues; and
 - Various Airport construction projects.

- In accordance with Section 5-201.1 of the Transportation Article, the Commission approved four personnel actions:
 - The appointment of the Deputy Executive Director, Business Management and Administration;
 - The inclusion of the position of Director, Office of Maintenance and Utilities as one of the 12 management personnel over which the Commission has authority to appoint and set compensation for, and an increase in salary for the incumbent;
 - The inclusion of the position of Director, Martin State Airport as one of the 12 management personnel over which the Commission has authority to appoint and set compensation for, and an increase in salary for the incumbent; and
 - An increase in salary for the Deputy Executive Director, Operations & Maintenance.

- The Commission reviewed and approved the inclusion of one new major capital project in the Final FY 2013-2018 Consolidated Transportation Program. The Parking Revenue Control System project will replace and upgrade the system that manages, reports and collects revenue from the patrons using the parking facilities at BWI Marshall.

- The Commission approved an amendment to Code of Maryland Regulations (COMAR) to establish an updated Airport Noise Zone and Noise Abatement Plan for Martin State Airport.

FINANCIAL RESULTS

Maryland Aviation Administration
 Baltimore/Washington International Thurgood Marshall Airport
 and Martin State Airport
 Comparative Statement of Revenue, Expense and Income
 (Thousands)

	FY 2012	FY 2011	Difference	% Change
TTF Revenue and Expense				
TTF Operating Revenue	\$208,093	\$207,733	\$360	0.2%
TTF Operating Expense	\$166,440	\$169,827	(\$3,387)	-2.0%
TTF Surplus/(Deficit)	\$41,653	\$37,906	\$3,747	9.9%
Non-TTF				
Non-Operating Revenue	\$80,679	\$79,299	\$1,380	1.7%
Non-TTF Debt Service	\$40,437	\$39,745	\$692	1.7%
Non-TTF Surplus/(Deficit)	\$40,242	\$39,554	\$687	1.7%
Total MAA Surplus/(Deficit)	\$81,895	\$77,460	\$4,434	5.7%
Capital Program Expenditures	\$106,277	\$67,607	\$38,669	57.2%
Enplanements (000's)	11,340	11,267	73	0.6%

In FY 2012, the Maryland Aviation Administration Transportation Trust Fund (TTF) operating surplus totaled \$41.7 million, a \$3.7 million improvement over the FY 2011 TTF operating surplus of \$37.9 million. TTF revenue increased by \$0.3 million while expenses decreased by \$3.4 million.

FY 2012 BWI Marshall revenue decreased \$0.2 million. Increased landing fees and terminal rents, accompanied by enplanement-driven increases in public parking, food and beverage and rental cars increased revenue by \$4.3 million. Offsetting these increases, other revenue decreased by \$4.5 million in FY 2012 due to refunds to the airlines for the prior year rate reconciliation, versus billings to the airlines in FY 2011. MTN revenue increased \$0.6 million due to higher FBO fuel sales.

The \$3.4 million decrease in FY 2012 TTF operating expense is the result of reduced communications, utility and snow removal costs offset, in part, by higher contractual service and contractual service costs.

FY 2012 non-TTF revenue increased approximately \$1.4 million as a result of higher enplanements that increased Customer Facility Charge (CFC) and trustee-retained parking revenue. Non-TTF CFC and parking debt service remained relatively flat, while Passenger Facility Charge debt service increased due to a new bond issuance in the Spring of 2012.

Total FY 2012 MAA surplus is \$81.9 million, an increase of approximately \$4.4 million over FY 2011. Enplaned passengers increased 0.6% over the same period.

FINANCIAL RESULTS

Maryland Aviation Administration
Statement of Revenue
Fiscal Years Ending June 30, 2012 and 2011

	FY 2012	FY 2011	Difference	% Change
<u>BWI Operating Revenue (TTF)</u>				
Flight Activities	\$58,858,225	\$57,607,371	\$1,250,854	2.2%
Rents & User Fees	\$58,184,302	\$57,209,278	\$975,025	1.7%
Public Parking	\$38,916,031	\$37,596,029	\$1,320,001	3.5%
Rental Cars	\$17,876,175	\$17,288,030	\$588,146	3.4%
Retail, Food & Beverage	\$12,375,514	\$11,555,726	\$819,788	7.1%
Other Passenger Concessions	\$3,851,013	\$4,134,889	(\$283,876)	-6.9%
Non-Passenger Concessions	\$3,261,209	\$3,587,856	(\$326,647)	-9.1%
Other Revenue	\$6,207,747	\$10,756,004	(\$4,548,257)	-42.3%
Total BWI Operating Revenue	\$199,530,217	\$199,735,184	(\$204,967)	-0.1%
<u>MTN Operating Revenue (TTF)</u>				
	\$8,562,694	\$7,997,361	\$565,333	7.1%
Total TTF Operating Revenue	\$208,092,911	\$207,732,545	\$360,366	0.2%
<u>Non-Operating Revenue</u>				
Customer Facility Charges	\$13,356,555	\$12,422,059	\$934,497	7.5%
Passenger Facility Charges	\$46,647,934	\$46,964,788	(\$316,854)	-0.7%
Trustee Retained Parking Revenue	\$20,597,537	\$19,885,611	\$711,926	3.6%
Interest Income	\$76,680	\$26,671	\$50,010	187.5%
Total Non-Operating Revenue	\$80,678,707	\$79,299,129	\$1,379,578	1.7%
Total MAA Revenue	\$288,771,617	\$287,031,674	\$1,739,944	0.6%

FINANCIAL RESULTS

Maryland Aviation Administration
Statement of Expense
Fiscal Years Ending June 30, 2012 and 2011

	FY 2012	FY 2011	Difference	% Change
<u>BWI Operating Expense (TTF)</u>				
Salaries and Wages	\$34,538,283	\$32,912,293	\$1,625,990	4.9%
Technical and Special Fees	\$1,114,057	\$1,310,129	(\$196,071)	-15.0%
Communications	\$1,585,809	\$2,432,746	(\$846,937)	-34.8%
Travel	\$179,274	\$147,465	\$31,809	21.6%
Fuel and Utilities	\$10,974,557	\$11,789,831	(\$815,275)	-6.9%
Motor Vehicle Operations	\$3,428,578	\$3,551,183	(\$122,606)	-3.5%
Contractual Services	\$72,445,736	\$71,310,998	\$1,134,738	1.6%
Supplies and Materials	\$3,639,811	\$3,885,733	(\$245,923)	-6.3%
Replacement Equipment	\$512,030	\$141,076	\$370,954	262.9%
Additional Equipment	\$166,555	\$313,303	(\$146,748)	-46.8%
Grants/Subsidies/Contributions	\$873,170	\$892,601	(\$19,431)	-2.2%
MEDCO and COPS Debt Service	\$20,384,865	\$20,533,495	(\$148,630)	-0.7%
Other Fixed Charges	\$1,108,156	\$1,245,008	(\$136,852)	-11.0%
Land and Structures	\$6,969,076	\$11,483,768	(\$4,514,692)	-39.3%
Total BWI Operating Expense	\$157,919,956	\$161,949,629	(\$4,029,674)	-2.5%
<u>MTN Operating Expense (TTF)</u>				
	\$8,520,011	\$7,877,065	\$642,946	8.2%
Total TTF Operating Expense	\$166,439,968	\$169,826,695	(\$3,386,728)	-2.0%
<u>Non-TTF Debt Service Expense</u>				
Passenger Facility Charge Backed Debt	\$10,666,913	\$9,981,035	\$685,878	6.9%
Customer Facility Charge Backed Debt	\$9,005,520	\$9,007,722	(\$2,202)	0.0%
Parking Debt	\$20,764,669	\$20,756,144	\$8,525	0.0%
Total Non-TTF Debt Service Expense	\$40,437,102	\$39,744,901	\$692,201	1.7%
Total MAA Expense	\$206,877,070	\$209,571,596	(\$2,694,527)	-1.3%
Regional Aviation	\$273,739	\$282,413	(\$8,674)	-3.1%
<u>Capital Program Expenditures</u>				
State Funds	\$57,972,477	\$31,856,998	\$26,115,479	82.0%
Federal Funds	\$3,642,443	\$11,945,428	(\$8,302,986)	-69.5%
Other Financing	\$44,662,000	\$23,805,000	\$20,857,000	87.6%
Total Capital Program Expenditures	\$106,276,919	\$67,607,426	\$38,669,493	57.2%

**BALTIMORE/WASHINGTON INTERNATIONAL
THURGOOD MARSHALL (BWI) AND MARTIN STATE AIRPORTS
AVIATION ACTIVITY**

	<u>FY 2012</u>	<u>FY 2011</u>	<u>Difference</u>	<u>% Change</u>
BWI Domestic Passengers	21,984,238	21,942,947	+41,291	+0.2%
BWI International Passengers	627,750	545,891	+81,859	+15.0%
BWI Total Passengers*	22,611,988	22,488,838	+123,150	+0.5%
BWI Aircraft Operations	274,248	278,089	-3,841	-1.4%
MTN Aircraft Operations	80,385	75,435	+5,400	+6.6%

Passenger Activity Comparison

FY 2012

	<u>BWI Marshall</u>	<u>Dulles</u>	<u>Reagan National</u>
Total Commercial Passengers	22,611,988	23,080,285	18,970,136
Percent Change over FY 2011	+0.5%	-1.4%	+1.6%

Total Regional Market:	<u>2012</u> 64,662,409	<u>2011</u> 64,571,915
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NOTE: Statistical data is subject to change as subsequent information is received from airlines.

*Total Passengers include both enplaned and deplaned passengers.

SECTION V

MARYLAND AVIATION COMMISSION COSTS FISCAL YEAR 2012*

Technical and Special Fees		\$10,800
Travel Reimbursement to the Commissioners for Meetings and research and site visits		\$1,622
Contractual Services:		\$2,041
Public Notice Advertisements for Commission Meetings	\$ 919	
Food Services	\$1,122	
Total Maryland Aviation Commission Cost		\$14,463

*Fiscal Year 2012: July 1, 2011 to June 30, 2012